

Neilsoft: Helping client's global footprint expansion into emerging markets

<p>Service Provider: Neilsoft Ltd. Customer: World's leading manufacturer of consumer goods Vertical: Industrial machinery & equipment/industrial automation/consumer goods</p>	<p>Customer Profile: A world's leading manufacturer of consumer goods with global manufacturing/engineering facilities</p>
<p>Project Profile: Neilsoft provided integrated engineering services leveraging their hybrid delivery model methodology and acted as an extension to the client's in-house engineering teams, supporting their global expansion footprint including entering/expansion into emerging markets. Neilsoft's engineers participated in and supported the client in engineering services for capacity expansions in the existing lines/new production lines, automation systems (PLC/SCADA), retrofitting, engineering change management, procurement support, prototyping, installation & commissioning support, and also design upgradations for incorporating safety systems.</p>	
<p>Duration of the Project: 5+ years (ongoing) Tools/Technologies Used: 3D Design Tools, PLC/HMI Tools like RS-View, Allen Bradley, etc.</p>	<p>Team Description: Mechanical, Electrical & Instrumentation/Automation, Process Engineers</p>
<p>Methodology: Neilsoft set-up a dedicated engineering team well-trained on the client's standards & processes and systems to support the client on an on-going basis for their engineering needs. The delivery model included a combination of on-site, project-site, and offshore engineers working closely with the client's team & their vendors.</p>	<p>Results Achieved Technical Benefits: Good domain/process understanding resulting in high quality of engineering deliverables Multi-disciplinary capabilities (complete engineering packages) in the team to support the client in new projects/expansion or upgradation projects Business Benefits: Lower engineering costs and overall project costs for expansion into emerging markets Reduce cost of implementation and technology upgradation Lower costs for product localisation to suit local market needs</p>