



Abhi Ingle
Vice President, Industry and Mobility Application Solutions Group
AT&T Business Solutions

Abhi leads the mobility applications and industry consulting team for the Industry and Mobility Application Solutions group within AT&T.

Prior to this role, Abhi led the Business Solutions marketing and products organization, overseeing wireless data products and marketing programs for business customers. His team was responsible for all industry marketing, managed all PDAs and data centric Smartphones and developed the strategy for all laptop connectivity products such as modem cards and WiFi. Abhi also had primary responsibility for the launch of next generation wireless technologies such as EDGE and UMTS/HSPA into the overall business data market.

Prior to AT&T, Abhi was VP of marketing at Collation, an enterprise software company eventually purchased by IBM, where he was instrumental in formulating the business plan and launching the company.

Prior to Collation, Abhi was VP, Marketing and Product Management at Covad Communications, a DSLbased provider of high speed internet access where he built the Covad brand, grew revenues from \$5 m/quarter to \$100 m/quarter and played a key role in a successful financial restructuring. Abhi spent several years at McKinsey and Company where he served technology, consumer package goods and financial services clients on strategy, marketing and sales engagements.

Abhi is a regularly featured speaker and panellist at key CIO, mobility and industry specific conferences.

He has an MBA with distinction from Harvard Business School. He earned his BA with high honors in Computer Science and Mathematics from Oberlin College