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Deepak Malhotra is a Professor at the Harvard Business School. He teaches Negotiation in the MBA program and in a wide variety of Executive Education programs. Deepak has won numerous awards for his teaching, including the prestigious “Faculty Award” by Harvard Business School's MBA Class of 2011.

Deepak's first book, *Negotiation Genius* (www.NegotiationGenius.com), was awarded the “2008 Outstanding Book Award” by the International Institute for Conflict Prevention and Resolution. His most recent book, *I Moved Your Cheese* (www.IMovedYourCheese.com), was published in 2011, and has already sold translation rights in over 15 languages.

Deepak's research focuses on negotiation and deal-making strategy, trust development, competitive escalation, and ethno-political dispute resolution. This work has been published in top journals in the fields of management, psychology, negotiation, conflict resolution, and foreign policy. Deepak's work has also received considerable media attention, including multiple appearances by Deepak on CNBC. Deepak's professional activities include training, consulting, and advisory work in the area of negotiation & deal-making for firms across the globe.

You can follow Deepak on Twitter: www.twitter.com/Prof_Malhotra