



Helen Huntley
Research Vice President
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Helen Huntley is a vice president in Gartner Research and currently provides analysis on global (offshore), near shore, domestic and rural outsourcing, sourcing strategy, assessing outsourcing readiness, contract terms and conditions, evaluation and selection of service providers, negotiations and renegotiations with service providers, transitions, IT vendor management, vendor risk management and delivery using single, multiple, domestic or global outsourcing providers.

Before moving to Gartner Research, Ms. Huntley was part of the Gartner Consulting Strategic Sourcing practice, where she focused on solving clients' sourcing challenges, from the perspectives of both service recipient and service provider. Prior to joining Gartner, Ms. Huntley was vice president of outsourcing management at a financial services firm, where she managed a multisourced environment.

Before serving at the financial services company, Ms. Huntley worked for a global Tier 1 service provider (EDS) for 12.5 years and held a variety of positions, ranging from account executive to management of an internal support organization that leveraged technical resources across accounts. Having experience as both the service recipient and service provider within outsourcing deals, Ms. Huntley has an appreciation for many issues and challenges faced by each party .

Ms. Huntley additionally is responsible for Gartner's global vendor management research agenda, which includes strategic vendor management and vendor risk management.