



**Raman Roy**  
**Chairman & Managing Director**  
**Quattro**

Raman is widely regarded as the Pioneer and “Guru” of the BPO industry in India. He is fondly referred to as the “Father of the Indian BPO Industry”. He has played a pivotal role over the last 16 years in promoting Indian BPOs and proving that India can be a preferred location for Remote Processing.

Raman is a pioneer four times over, having successfully led the BPO initiatives of American Express, GE (now Genpact) and Spectramind (now Wipro BPO) before starting Quattro in mid 2006. Raman was the CEO of GECIS, the Business Leader for American Express’ BPO business and the Founder and CEO of Spectramind.

Raman is now the Founder, Chairman and Managing Director of Quattro. Raman conceptualized and implemented the BPO and business strategy for all four companies. Raman launched Quattro to focus on high end BPO services with a mix of incubation and acquisition led strategies. These have been targeted at the underserved areas with a focus on the uncontested market spaces.

Raman is a member of the Executive Committee of NASSCOM, Chairman of the BPO committee of ASSOCHAM, in addition to being a member of various committees formed by the central government and state-level governments. These include committees formed by various industry associations such as NASSCOM, CII and ASSOCHAM. Raman was also appointed to the high powered Working Group formed by the Indian Prime Minister’s Office for making recommendations on improving the supply of suitable talent to the IT & BPO sectors.

Raman is a Chartered Accountant and a Chartered Management Accountant with a doctorate in Management Accountancy.