



**Sai Sundaram**

**Executive Director, Group Sourcing  
UBS**

Sai is currently the Strategic Delivery Center (SDC) Lead for Hyderabad, Bengaluru and Chennai that encompasses more than 80% of UBS's outsourced footprint in India. Sai drives the culture alignment across the vendors within these locations and for various initiatives to drive excellence in risk management and value creation.

Sai also drives a number of strategic initiatives involving the closer alignment of Ops and Technology to enable the next generation of sourcing partnerships. Sai has been driving innovative commercial deal structuring and partnership models and is working with innovative startups to enable the next phase of transformation.

Prior to UBS, Sai was with Deloitte, London within the Technology M&A practice and played leadership roles in a number of landmark M&A transactions. Sai has also worked with service providers in leadership roles delivering large scale transformational technology programmes for clients.

Sai is a management graduate from London Business School and has an Honors undergraduate degree in Electronics Engineering from Mumbai University.