NASSCOM®



INCLUSIVELY INDIA

About NASSCOM

he National Association of Software & Service Companies (NASSCOM) is the industry association for the IT-BPM sector in India. It was set up in 1988 andregistered under the Indian Societies Act, 1860. A not-for-profit organisation funded by the industry, its objective is to build a growthsustainable, technology and business services segment in the country. NASSCOM's membership has grown over the years and currently hovering around 2300. The member organizations represent 95 per cent of industry revenues and have enabled the association to spearhead initiatives and programmes to strengthen the sector in the country and globally. NASSCOM has also contributed to the development of two organisations - the Data Security Council of India, which is focused on security and the NASSCOM Foundation, which helps drive Corporate Social Responsibility (CSR) initiatives. NASSCOM is headquartered in New Delhi, India, and has offices in eight other cities—Bengaluru, Chennai, Hyderabad, Kolkata, Mumbai, Pune, Thiruvananthapuram & Kochi.





GLOBAL TRADE DEVELOPMENT

U.S.A.

UK

European Union

Australia

China

Japan

Singapore

Canada

NASSCOM Business Delegations

Outreach with Member Companies

POLICY ADVOCACY

Domestic IT & Government

RESEARCH REPORTS

EVENTS

CoE-IoT Jan-Dec'17

Engineering R&D Council

NASSCOM BPM Council

GIC Forum

DESIGNAINDIA

IT Services Council

SME Council

NASSCOM Product Council

Diversity & Inclusion Forum

10000 Startups - Torchbearers of a Young & Confi-

dent New India

Sector Skill Council NASSCOM

Data Security Council of India (DSCI)

NASSCOM Foundation

Northern Region

Telangana, Andhra Pradesh

Kerala Region

Bangalore

Tamil Nadu

Pune

MUMBAI REGION (Gujarat, Madhya Pradesh, Ch-

hattisgarh)

EASTERN REGION



Raman Roy
Chairman and Managing Director,
Ouatrro Global Services Pvt. Ltd.

Chairman's Message

In the year gone by, there were two prominent chords which resonated right across: Artificial Intelligence & the imperative of re-skilling in an incredibly fast-paced environment. In truth, the significance of the latter gains further prominence when seen concertedly, including the other allied areas of advanced technologies.

The phrase "AI-fying business" nudged its way into the English lexicon, borne of a conviction that Artificial Intelligence is the new electricity. There's no gainsaying that reality has to be distilled from myth but equally, as a leading technology, its sway has been most remarkable and pace unprecedented. That, tech grandees have opined that not even the proverbial tip of the iceberg has been touched, posits a very strong case for incredible future growth amidst ecosystem drivers such as adoption, innovation, funding and the likes.

Most sectors have been impacted by AI, albeit in varying degrees and especially in areas of work in which the predictability element is high. Having said that and as recent progress would indicate, the automation of non-predictable human actions - complete or partial – is only a discernable time-frame away.

As tech breakthroughs unfold at dazzling pace, the pressure on sustaining employability has been a surmounting one. The difficult but unavoidable question is one of continually – skills that will sustain employability and how do we make this transition quickly. While numerous studies (including those from NASSCOM Research) render deep insights on both, the challenge before us has to be about capacity augmentation which is in sync with rate of change. Undoubtedly, we remain confident that our demographic dividend will be the lever.

Equally, the other rallying challenges are increased protectionism and cybersecurity threats. Potent enough to derail the process of globalization as we know of it, and yet, they provide substantial opportunities for domestic growth, even if unwittingly so.

Innovative solutions and approaches are often birthed of unprecedented challenges. The now more-than-four-decades old Indian IT BPM industry has successfully negotiated many disruptive waves earlier, and I remain confident that this time too it will display equal aplomb!

Finally, we'd do well to remind ourselves that challenges due to tech-related disruptions aren't unique to India alone and even developed nations are at bay. However, our strengths lie in our sheer market size and the vast array of talent that is available. These in turn puts forth unique opportunities before us but as an industry we must continue to remain alert and grab early-mover advantage wherever possible.

Wishing all our members a great year ahead!



R Chandrashekhar
President,
NASSCOM

President's Message

At NASSCOM, the annual roster of activities and initiatives is a reflection of our continual efforts – knowledge dissemination in events, research, policy advocacy et al - to keep members abreast of all developments & disruptions, and help navigate in a VUCA world. Our member base is diverse, so it comes as no surprise that we undertook a wide range of initiatives, even as we met the industry's expectations, particularly with regard to the impact of digital tech breakthroughs and talent availability.

Digital disruption is well and truly upon us and thankfully it doesn't require much of convincing anymore – we crossed that phase in the earlier years. But in 2017, the optics were far more pronounced as the clamour for relevant skill-building grew louder and reverberated across the economy. As an industry association, we redoubled our efforts and pivoted on the significance of data – often likened to "new oil" – to underscore the now opportunities that lie ahead when coupled with advanced technologies.

As we delved deeper - and expectedly - the emphasis was on the "how" aspect of it all, peppered with successful used cases, practices and leadership traits which were driving these incredible shifts. It undoubtedly put immense pressure on talent re-skilling but it was most refreshing to see companies take proactive measures towards future proofing their employees. Inasmuch, the debates on job losses due to the Fourth Industrial Revolution intensified and captured leaders' mindshare. To quell unwarranted panic and distil myth from reality, we conducted numerous sessions and came out with comprehensive research findings which we believe helped our members prepare for the future. The successful execution of industry-wide re-skilling is a complex idea; it's a journey that's begun and 2018 should see the industry make significant progress in the right direction.

Last year may perhaps be seen as the second coming of startups. The shift towards B2B was unmistakable. In addition, the "solve for India" theme gained precious ground as well. Frugal innovation, the sine qua non in such instances, was brought to the fore once again. Besides valuations, the spotlight was on unit economics and customer retention strategies.

On the policy front, GST rollout was no less path-breaking and a substantial amount of time was invested in preparing the members for a smooth transition, amidst much excitement.

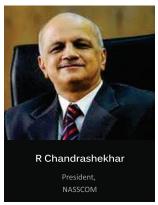
You are probably aware of the monthly mailers that reach our members, and now the Annual Report before you provides a brief overview of the year that went by. Hope you enjoy reading the same and here's also wishing a great year ahead.

EXECUTIVE COUNCIL MEMBERS











Rekha M Menon

Chairman and Senior Managing

Director,

Accenture in India















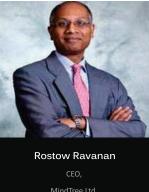




























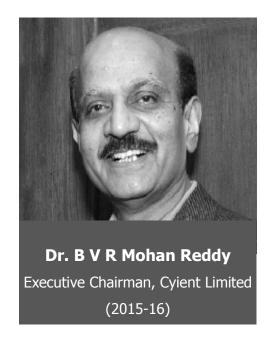




IMMEDIATE PAST CHAIRMEN



Tech Mahindra Ltd.(2016-17)



PAST CHAIRMEN



Mr. R Chandrasekaran

Executive Vice Chairman

Cognizant India (2014-2015)



Mr. Krishnakumar Natarajan

CEO & Managing Director

MindTree Ltd. (2013-2014)



Mr. R Chandrasekaran

Executive Vice Chairman

Cognizant India (2014-2015)



Mr. Rajendra Singh Pawar Chairman & Co-founder NIIT Group (2011-2012)



Mr. Harsh Manglik
Former Chairman
Accenture (India)(2010-2011)



Mr. Pramod Bhasin Non-Executive Vice Chairman Genpact India Pvt. Ltd. (2009-2010)



Dr. Ganesh Natarajan NASSCOM President (2008 - 2013) Chairman, (2003-04)



Mr. Lakshmi Narayanan Vice Chairman Cognizant Technology Solutions Tata Consultancy Services Ltd. (2007-2008) (2005-2006)



Mr. S Ramadorai Former CEO



Mr. Jerry Rao Founder MphasiS Ltd. (2004-2005)



Late Mr. Arun Kumar Managing Director Flextronics Software Systems Ltd (2002-2003)



Mr. Kiran KarnikFormer President NASSCOM (2001-2007)



Mr. Phiroz Vandrevala Vice Chairman Diligenta (2000-2002)



Mr. Atul K. Nishar Founder Hexaware Technologies Ltd.(1999-2000)



Mr. Raj Jain Chairman & Managing Director RS Software (India) Ltd. (1998-1999)



Mr. Saurabh Srivastava Chairman Steria (India) Ltd. (1997-1998)



Mr. K V Ramani Founder Future Software Ltd.(1996-1997)



Mr. Ashank Desai Founder Mastek Ltd. (1995-1996)



Dr. F C Kohli Former Deputy Chairman Tata Consultancy Services Ltd.(1994-1995)



Dr. N. R. Narayana Murthy Founder Infosys Ltd. (1992-1994)



Mr. Harish Mehta Chairman & Managing Director Onward Technologies Ltd. (1990-1992)









U.S.A.

- Protectionism challenges continue to escalate both on the Administrative as well as legislative sides. Year 2017 saw a plethora of Presidential Executive Orders, policy memos by various U.S. Govt. departments, bills tabled in the U.S. Congress; entailing challenging times ahead for the Indian IT industry to successfully operate the global service delivery model in the U.S. Further, significantly higher enforcement and adjudication norms continue w.r.t visa processing.
- NASSCOM continues to accelerate outreach and advocacy efforts in the U.S. We are closely watching out for any and every policy moves considered/ tabled by the new U.S. political regime.
- Proactive outreach, stakeholder engagement, and research efforts planned to provide fact-based evidence on positive contributions of Indian IT industry, dispel myths and counter rhetoric.
- Department of Labor (DoL) is considering revisions to the Labor Condition Application (LCA) forms in August 2017, they sought comments from relevant agencies to certain proposed changes. NASSCOM believes the proposed addition of new fields is not authorized by the H-1B visa statute, and hence not necessary for DoL's proper performance of its LCA responsibility. Further it will have no practical utility, and could potentially harm innovation and competitiveness in key segments of the economy. We have conveyed the same via a formal submission to the DoL.
- Strategic inputs provided for PM Modi's discussion with President Trump in June 2017, EAM Sushma Swaraj meeting with Rex Tillerson, in Oct 2017 and CIM Suresh Prabhu meeting with Wilbur Ross, U.S. Commerce Secretary, Oct 2017.
- High level business delegations to Washington DC in February, June and November 2017. Met major political and business stakeholders including senior officials of U.S. Administration and Congress, key media agencies. Our focus in all these meetings is highlighting the positive contributions by Indian IT companies in the U.S. Specifically, the fact that Indian IT industry is a "net job creator" in the U.S. and that Indian IT professionals help fulfil the acute short supply of STEM talent in the U.S.

UK]

- NASSCOM responded to the call for evidence by UK Government's Migration Advisory Committee, and Home Affairs Select Committee on future of UK immigration policy, and role of immigrant workers. We took a fact-based approach to highlight the critical contribution of our member companies in bridging the UK STEM skills gap, and their efforts to upskill and recruit local UK workers.
- Working closely with key government and business stakeholders and to ensure that our key asks get due representation during the Government of India's discussions with the UK Government.
- NASSCOM President had one-to-one meeting with British Immigration minister and reinforced continued engagement. NASSCOM President was a speaker at a roundtable discussion hosted by Sir Dominic Asquit, the British High Commissioner to India. Focus was on key areas for future economic and technological collaborations.
- High-level visit to London in July 2017, meeting with key political & business stakeholders. Overall, we sensed a fairly strong political support and openness to skilled worker mobility. Focused group discussion organized jointly with techUK including member companies & UK Govt. officials. Strong consensus for no further changes to be introduced in the immigration regime, and for the prospective doubling of the Immigration Skills Charge to be scrapped.

Hosted London Dy. Mayor, Mr. Rajesh Agarwal, and his team. Discussion focused be on the broad tenets of the Indo-UK bilateral relationship, and the key role of Indian IT companies in spearheading this strategic partnership.

European Union

- Made inroads into the EU Department of Justice to do a joint seminar on Data Security issue to raise the stature of the Indian IT industry in Brussels.
- Mapped Brexit negotiations team to keep a tab on the thought process in Brussels. Planning to do a seminar on Data Privacy issue with MEP's in Brussels going forward.

Australia

- Australian Department of Employment has released its Traffic Light Bulletin of occupations that are flagged to undergo a possible change in status in Australia's employer-linked temporary and permanent visa programs, effective 1 January 2018.
- Four occupations are flagged for removal from these visa programs and a further five are proposed to be added. While no ICT and BPO roles are affected, the release of the Bulletin commences the consultation process for stakeholders to lobby for changes to the status of any occupation.
- NASSCOM member survey in October 2017 indicates that the fact that many ICT and BPO occupations are on the Short-Term Skilled Occupation List (STSOL) has had no dramatic impact on business models and use of 457 visa holders in Australian operations. There are some managerial roles on the STSOL where long-term stability would be desirable, e.g., ICT Project Manager and ICT Account Manager members would like to see these moved to the MLTSSL (Medium and Long Term Strategic Skills List).

China

- Dalian, BEST city and NASSCOM jointly agreed to launch Collaborative platform powered by AI.
- NASSCOM IT Corridor in Dalian: which will serve as launchpad for Indian companies targeting China domestic market.
- NASSCOM hosted a daylong conference with the Govt. of Dalian on IoT cooperation; after we signed MOU inking the intent a day before (September 2017). Theme of the IoT conference was to codevelop for the global markets leveraging our respective strengths.
- NASSCOM delegation to Beijing & Guizhou: Highlights include an interactive discussion with Indian Ambassador to China; roundtables attended by 20+ SOE's and 20+ POE large and renowned Chinese companies; BAIC the top electric car maker of Beijing accepted our invite to setup R&D unit in India.
- Guizhou Governor roadshow in Bangalore on Big Data: NASSCOM hosted a session with visiting Guizhou Governor in Bangalore. The session was attended by 150+ people.
- MOU between NASSCOM and Guiyang City, China: to facilitate collaboration between Indian and Chinese companies w.r.t Digital technologies in the Big Data space.

Japan

- NASSCOM participated at the CEATEC, October 3-6, in Tokyo. This is Asia's largest IOT conference that attracts >150K visitors each year. This edition was special, as we had an India showcase at CEATEC: where 27 companies from India participated, the largest from foreign countries at CEATEC this year.
- MOU with IoT Acceleration Consortium (ITAC): to promote cooperation between respective ecosystem to facilitate co-creation, co- development and co-promotion of global products & solutions.
- NASSCOM India "IoT Seminar" in Kansai for promoting ER&D capabilities of India in Japan; attended by over 50 Japanese companies. NASSCOM Seminar with Nomura Research Institute(NRI) and Embassy of India to promote collaboration on Smart Manufacturing theme under IoT and Analytics; attended by over 50 Japanese companies.

Singapore

- Raised issue of mobility of personnel at the highest level under CECA review; GOI has assured that review would not be complete without solution being offered to Industry.
- Carve out agenda of the workshop between industry and MOM so that we can force discussion towards finding the solution.

Canada

- NASSCOM held small roundtable for its members with the visiting Deputy Minister of IRCC. Deputy appreciated our role in the past years in shaping Migration Policy debate in Canada
- Government of Canada released the details of the Global Skills Strategy (GSS) as part of its Innovation Agenda to facilitate the entry of skilled foreign national workers. Starting June 12, 2017, the GSS pilot program will run for an initial period of two years





INDIA-ASEAN ICT Expo 2017, Indonesia, [Dec 2017]

Provided an excellent platform for participating Indian and ASEAN companies to showcase ICT products and services and how they can support each other through close co-operation and mutual-benefit.

Mexico, [June 2017]

NASSCOM organized first-of-itskind business delegation to Mexico. Participated in a key local IT event - the Digital Economy Show in Guadalajara, Mexico. The event was well organized with 'Digital' as its theme. Along with the participation at the event, many important meetings and visits were organized for the delegation e.g., meetings with Minister of Innovation, Science and Technology of the Government of Jalisco - Mr. Jaime Reyes; meeting with Banco Interamericano de Desarrollo (BID); meeting with The Guadalajara Chamber of Commerce and CANIETI etc.

Australia, November [2017]

NASSCOM participated at the Gartner Symposium in Gold Coast with 15 member companies and 26 delegates, many of whom were SMEs. Highlights include an exclusive round table discussion with pre-identified 15 ClOs; visit to Common Wealth Bank's innovation lab in Sydney; group meetings & one-on-one interactions with senior Gartner Analysts on how to access the A&Z market. Also had a chance to exhibit.

INDO-Africa ICT Expo [2017, Sep 2017]

First time that various local associations and the local government came together on a common platform created by the private sector (TEPC and NASSCOM). Explored mutual synergy areas for collaboration between the two regions. The two day event saw 8 sessions with 50+ speakers; 25+ VIPs; 150+ CXOs; and attracted >1000 visitors.

Israel, November [2017]

A new format/model was tried with the NASSCOM Partnership Program with Israel for member companies, focusing only on the B2B meetings with pre-screened companies. Each company had 15-18 focused B2B interactions while in Israel.

London, [June 2017]

The delegation participated at the Global Expansion Summit that focused on promoting cross border trade. Themes included Global Outsourcing in the age of digital, mobility and fintech. The summit had a majority of SME participation from various parts of Europe. Various networking opportunities were created for companies to interact with probable clients, local companies & partners in an informal atmosphere. Delegates included a high percentage of SME and some large companies already present in the UK

[Outreach with Member Companies]

Member outreach sessions were held in Gurgaon, Indore, Surat, Bhopal & Mumbai; attended by ~30-35 member companies. They were informed about the two broad slivers of GTD's priorities i.e. Policy Advocacy and Intervention and Market Development Initiatives.

Companies shared ways in which they try to access export markets, challenges faced, traction gained and areas in which NASSCOM can help.



GOVERNMENT POLICY

NASSCOM continues to engage proactively with Government, both at the State and Centre to create a policy and regulatory climate conducive to the growth of IT-BPM and technology sector including startups, with Experts and Industry inputs and support.

Several announcements and clarifications related to existing policies have been made in the last one year, taking into account the issues raised and associated recommendations made by NASSCOM. The highlights of our key engagements with the government are as follows:

1. Technology Policy and Regulations

1.1 Engagement with different Government departments on various policy matters

During the course of the year, NASSCOM engaged with various Central Government Departments and Ministries like Defence, Telecom, Health, Industry Promotion, Civil Aviation and others to discuss, deliberate and gave inputs on the policy framework for technology development, adoption, simplification of regulations as well requests for clarifications as business processes are disrupted with evolving technology.

1.2 Data Protection and Privacy

NASSCOM along with Data Security Council of India has been actively working with Industry to advocate the need for a robust data protection framework in the country, as it is critical not only for businesses and the IT sector, but also for the adoption and success of Digital India.

1.3 Intermediary liabilities

NASSCOM continued to work with emerging technology companies in areas that impact their businesses and continues to work closely with Industry members and Government to resolve regulatory concerns and constraints.

2. IPR

NASSCOM worked extensively with Department of Industrial Policy and Promotion (DIPP), Indian Intellectual Property office (IPO) and other government departments on various IP matters including guidelines for the examination of computer related inventions (CRIs). During the year, NASSCOM also organized several IP awareness workshops to build understanding among the industry members on some of best practices and safeguards for the management of IP assets. NASSCOM also participated in the 5th Indo European Conference on ICT related patents in Delhi. The conference was jointly organized by Ministry of Electronics and IT (MeitY) and European Patent Office (EPO).

3. Export Controls for Dual Use Technology

NASSCOM engaged with Government on the issue of export of dual use of technologies and highlighted industry concerns on the amendments introduced to the Special Chemicals, Organisms, Materials, Equipment and Technologies (SCOMET) list.

4. OSP (Other Service Provider) Regulation

NASSCOM made a representation to the Department of Telecommunications, Ministry of Communication highlighting the industry concerns with regard to the current OSP guidelines and suggested the need for simplifying the regulations by revisiting registration norms for multi-locations entities,

reducing bank guarantee amounts for infrastructure sharing and encourage adoption of cloud telephony.

During the year, NASSCOM also organized several awareness workshops on the OSP regulation and compliance requirements for the industry.

I. Goods and Service Tax regime

This year has been a landmark year with the implementation of the revolutionary GST regime. Continuing from last year, NASSCOM worked very closely with the Government at both central and state level sharing Industry concerns on the GST law and its impact on the Technology sector representing on behalf of IT industry, Digital Supplies and eCommerce sector. Detailed submissions and representations were made to the Hon'ble Finance Minister, GST Council, Empowered committee of State finance ministers, sectoral working groups for IT/ITeS sector and E-commerce, Revenue secretary, CBEC officials and State Government officials, GST Law Review committee proposing solutions to the issues that the IT sector is facing.

Several awareness workshops and consultations with members were held across regions to apprise members of the various provisions of the GST law and to also establish industry positions for the purpose of advocacy.

NASSCOM played a key role in bringing in significant amendments to the law. Some of the provisions are listed below:

- Upfront exemption for SEZ units and STP units (till Mar 2018)
- Comprehensive FAQs including welcome clarification on Place of Supply
- Waiver of bank guarantee for all service providers
- Clarifications on several procedural aspects LUT/ Bond, return filings, etc
- Uniform list of services to be followed in SEZ GST Clarification by Ministry of Commerce
- Customs notification exempting IGST on capital goods
- Bringing parity between online and offline transactions revenue threshold for GST exemption extended, GST rate on household services reduced, Tax collected at source by ecommerce platforms deferred

NASSCOM continues to engage with the Government towards resolution of the key legislative and procedural issues of the sector.

II. Union Budget 2018

The focus of NASSCOM's budget recommendations was on legislative changes and clarifications to ensure ease of business, growth and sustenance of the sector's exports competitiveness. Specific recommendations pertain to following key areas:

- 1. Comprehensive approach to support for growth of Startups and SMB ecosystem Sustenance of the sector's global competitiveness
- 2. Ensure Ease of doing business
- 3. Provide growth impetus for Domestic companies
- 4. Towards ease of doing business

III. Labour reforms for the IT-BPM Industry

NASSCOM continued to remain engaged with Central and Several State Governments to discuss industry issues on various labor laws and regulations. During the year, NASSCOM organized several labour law workshops, webinars for the industry to build their understanding on the applicability of various central and state labor laws on the IT sector. In addition, various industry interactions on the proposed labour reforms were also organized by NASSCOM to discuss their impact on the IT sector.

IV. Ease of business for software exporters

In response to concerns raised by NASSCOM, Government clarified that provision to amend, cancel and withdrawal of SOFTEX forms is available to companies under the Export Date processing and monitoring system. RBI confirmed that SEZ/STPI are permitted to report changes in SOFTEX in the EDPMS of RBI with proper flag indicating amendment /cancellation.

V. Startup Policy

NASSCOM is pleased to note various policy initiatives taken by Government to promote the Startup ecosystem in Indian during the past year. During the year NASSCOM also engaged with Government of Haryana and Chandigarh and gave its feedback on their respective Startup policies. We will continue to engage constantly with both Central Government and State Governments towards creating a business friendly environment for the Startup community in India.





DOMESTIC IT & GOVERNMENT

For the fourth year running, NASSCOM was the Knowledge Partner for Department of Administrative Reforms and Public grievances for its 20th National Conference on e-Governance (NCeG) at Vishakhapatnam, Andhra Pradesh, in January 2017, helping curate all sessions and scale up the event. DARPG's flagship event organised jointly with MeitY covered IoT and data analytics, cybersecurity policy for the future, digital connectivity to the last mile and digital transactions for financial inclusion.

As part of NASSCOM's Digital India initiative, the NASSCOM Digital India Challenge Awards were set up as part of an initiative to identify digital projects focused on education, healthcare and tourism. A total of 30 ideas were evaluated by the NASSCOM Digital India Task Force jury. SAP Labs India, Philips Innovation Campus, Advenio TecnoSys and FlipLearn were awarded in a ceremony on the sidelines of NILF NASSCOM India Leadership Forum (NILF) in February 2017.

NASSCOM partnered with Indian Railways as knowledge partner for a conference to discuss the IR-One ICT programme aimed at providing end-to-end IT services with a view to modernize the railways. The objective was to announce the One ICT plan to the industry at large and included presentations by both Railways and the Industry followed by a panel discussion. The panel, chaired by the NASSCOM president, debated and detailed the SPV model for executing IT projects.

The Minister of Communications & IT released a much-awaited 'Model RFP 2.0' document in May 2017, aimed at streamlining IT procurement in government projects. NASSCOM had provided key inputs after multiple rounds of industry consultations and workshops to address several issues raised by both Ministry of Electronics & IT (MeitY) and the industry over the years, following the earlier version of the Model RFP released in Dec 2011. The Model RFP looks to serve as a draft for progressive RFPs and tenders, defining evaluation criteria and terms, aimed at providing a level playing field to all stakeholders and to maximize and democratize bidding for government projects.

NASSCOM has initiated a further round of consultations to further refine the Model RFP 2.0, for its next version. In consultation with industry, it has identified a set of showstoppers in Model RFP 2.0, and facilitated an industry interaction with key MeitY officials, a meeting chaired by the IT Secretary, to address the major ongoing impediments in the Model RFP 2.0. The workshop was designed around deliberating the key issues comprising warranty period, deemed acceptance, cash flow maintenance, fall clause and flexibility in hardware maintenance among others. Recommendations have been submitted to the Ministry of Electronics & IT (MeitY) for enabling changes in the next version.

As a member of the Defence Information Technology Consultative Committee (DITCC), NASSCOM was invited to attend the 12th DITCC meeting hosted by Headquarters Integrated Defence Services (HQ IDS) in New Delhi, chaired by the Raksha Rajya Mantri (MoS Defence). NASSCOM reiterated the need for early finalization of fast-track procedure for ICT projects in Ministry of Defence as well as streamlining of ICT procurement norms followed by the Defence forces in line with the available best practices. The Hon'ble minister assured that the fast-track ICT Procurement procedure under the Defence Procurement Manual (DPM) would be finalised at the earliest and issued a directive for the same during the meeting.

NASSCOM set up a Special Interest Group for Smart Cities, under the chair of the Domestic Council chairman, and organised its first panel discussion on 'Smart City Opportunities for Startups' at the NASSCOM Product Conclave in Bengaluru in November 2017.

NASSCOM organized a number of industry workshops and consultations for Directorate General of Supply & Disposals (DGS&D) to identify and resolve the major challenges faced by the GeM (Government e-Marketplace) portal. There were several deliberations and deep-dive discussions on price discovery, standardization and categorization of hardware and software products, listing of new products, finding a common nomenclature, creating platform for new players/ start-ups and ways to resolve the ongoing operational glitches in GeM model. NASSCOM, in close consultation with industry and GeM officials, has been submitting recommendations to further streamline GeM.





The IT-BPM Sector in India: Strategic Review 2017

India's IT-BPM industry is projected to grow $\sim 8\%$ in FY2017 to USD 154 billion. In light of the very disruptive emerging technologies, the industry is re-imagining itself to become the Digital Solutions Partner for the world. This report analyses the IT-BPM market size by segments (IT services, BPM, ER&D, Software Products and eCommerce). More importantly, the report traces India's digital journey both from the user's perspective (how firms in India are digitally transforming themselves) and provider's angle (how technology firms are building their own capabilities and infrastructure to enable this transformation. Packed with numerical information and a variety of case studies to substantiate each point, Strategic Review 2017 is a must have, must read report for all.



Rights of Persons with Disabilities Act, 2016 – An Overview:

This document contains a brief narrative and overview of the Rights of Persons with Disabilities Act, 2016, with a view to enabling corporates, social workers, human rights activists, rehabilitation professionals, academia, etc. to acquire an overall understanding of this important legislation, so that they are able to do their bit in the matter of its implementation. The narrative also contains a segment that focuses on the role and obligations of the private sector.



Facilitating Returnships-Providing Infrastructure for Returning Mothers:

The overall objective of the study was to prove that an effective childcare facility actually impacts retention of working mothers. We also wished to provide information on the prevalence of childcare facilities in Indian workplaces, the operational inputs of setting up childcare facilities, and the auditing/governance requirements.

We also sought to explore why the workplace has become involved in childcare support and the programmes that have been implemented, based on concrete examples of childcare support in workplaces in India and around the world.



Employers Guide to Combatting Harassment at the Workplace:

This handbook aims to highlight the issue of workplace harassment, present the legal framework against harassment and create awareness of various antiharassment policies and redressal mechanisms.



Disability Etiquette Guide:

This handbook offers basic knowledge of proper and acceptable etiquette when interacting with individuals with disabilities. Our hope is to remove communication barriers and promote undserstanding and acceptance of individuals with disabilities throughout your company.



Incubators/Accelerators Driving Growth of Indian Start-up Ecosystem – 2017.

As India matures to become a start-up hub, Incubators/Accelerators (I/As) play an important role in this growth, by providing mentorship, nurturing ideas, providing technical support, generating funds and thus, helping acquire new customers. The first edition of NASSCOM- Zinnov report throws light on facts, trends, best practices, challenges and opportunities associated with the Incubators/Accelerators in India. It goes into detail on the various categories of I/As, along with their different modus operandi.

http://www.nasscom.in/incubatorsaccelerators-driving-growth-indian-startup-ecosystem-2017



NASSCOM-Frost-Enterprise Digital Transformation: Evaluating Indian Enterprises' Digital Readiness:

The aim of this study is to research, analyze, and forecast the digital transformation strategies of Indian enterprises and assess value proposition from the supply side that addresses expectations of the enterprises transforming their business processes.

http://www.nasscom.in/knowledge-center/publications/nasscom-frost-enterprise-digital-transformation



NASSCOM-Accenture-Collaborative Innovation: The Vehicle Driving Indo-Israel Prosperity

On the 25th anniversary of the establishment of diplomatic ties between India and Israel, NASSCOM and Accenture are glad to present this first-of-its-kind report on accelerating Indo-Israel collaboration.

The report delves into the complementary strengths of both the nations, identifies key areas of collaboration, and presents an action framework called **IINSPIRE (Israel-INdia Start-up Platform for Innovative Research and Entrepreneurship)** for fostering innovation synergies between the nations. The framework, if implemented effectively, could support realization of 'Vision 25/25' of creating 25 products with global revenues of US\$1 billion each by 2025 across sectors.

http://www.nasscom.in/knowledge-center/publications/collaborative-innovation-vehicle-driving-indo-israel-prosperity



Indian IT-BPM Industry: Skilling For Digital Relevance - Case Study Compendium:

Keeping in mind the digital revolution taking place and therefore, the need for a revolution in skills, Indian IT-BPM firms have undertaken initiatives to build relevant digital capabilities among their workforce. This compendium comprises the best of the case studies received, seven of which were awarded during the NASSCOM HR Summit 2017. The compendium gives an overview of the digital training programs institutionalized by firms and highlights the impact on individuals, firms and the business (measurable RoI).



How Digital Transformation Is Reshaping Businesses To Meet The Digital Age? The CX Context!:

Digital technologies are growing steadily and rapidly. We have witnessed an evolution from the internet or the World Wide Web to the internet of things and virtual augmentation. More and more companies are bidding farewell to the legacy way of working and embracing transformation by digitizing customer experience, business models and operations. We will cover all the three pillars of Digital Transformation in our series. In this whitepaper, we will walk you through the first pillar namely customer experience. This whitepaper outlines various aspects of customer experience such as personalization, omni-channel, analytics, design thinking and many others while also outlining how brands are keeping customers at the center stage for achieving top line growth.



NASSCOM Customer Service Excellence Awards 2017

The results of NASSCOM Customer Service Excellence Award 2017 was declared on 12th October in Bangalore, at our 19th BPM Strategy Summit. We received 115 used cases from 54 companies accounting for >45% of industry revenues. The submissions were categorized and evaluated based on four key parameters: Co-creation, Transformation, Return on Investment and Process Efficiency/Improvements. Over 41% of submissions focused on providing process efficiencies and improvement with more than 24% building digital experiences for customers using technologies like RPA, Analytics, Machine Learning, VR etc. Fifteen firms, providing innovative and strategic solutions to customers were felicitated based on the above parameters.



Quarterly Industry Review-October 2017

A quarterly "Industry Insights" report covering key parameters and insights on Indian IT-BPM industry performance during the quarter ending June 2017. This analysis is based on the quarterly results of the top 10-15 public listed companies.



Indian Start-Up Ecosystem – Traversing the Maturity Cycle - Edition 2017

The fourth edition of the NASSCOM-Zinnov report titled "Indian Start-up Ecosystem – Traversing the Maturity Cycle – 2017" is a compilation of facts, trends, and insights on the Indian tech start-up landscape. The report examines the evolution of the ecosystem, its growth drivers, and highlights the role played by investors, incubators/ accelerators, and the government.

India witnessed a phenomenal growth of the technology start-up landscape in the last 10 years. The period was marked by the inception of several thousands of start-ups, rise of unicorns with a total current market valuation of over US\$ 32 Bn and the emergence of category leaders in the areas of Robotics, Analytics, EduTech, HealthTech, Fintech etc. In 2017, the start-up base in India is expected to cross 5000 with a 7% growth from 2016. The number of new start-ups is likely to come down from 1400+ in 2016 to 1000+ in 2017 as entrepreneurs pivot their business models and explore untapped opportunities.

The overall tech start-up ecosystem (including unicorns) continues to remain attractive for investors with almost US\$ 6.4 Bn of funding in first half of 2017 demonstrating 167% growth over H1 2016. Focus on B2B start-ups continues to increase. The start-up ecosystem also witnessed mushrooming of a significant base of companies building solutions for India centric grass root problems across Healthcare, Education Inclusion, Financial Inclusion, Clean Energy and Agriculture.

The report touches upon every aspect of the landscape, and can be used as a solid reference guide in framing actionable directives for the ecosystem.

 $http://www.nasscom.in/knowledge-center/publications/indian-start-ecosystem-\\ \%E2\%80\%93-traversing-maturity-cycle-edition-2017$



The Internet of Things: Revolution in the making

The concept of Internet of Things has gained significant traction over the last decade, owing to collective efforts by industry players, associations as well as the academia. Various consortiums of corporates, as well as industry associations such as IPSO alliance, IIC (Industrial Internet Consortium), OIC (Open Interconnect Consortium) etc. have been working towards increasing worldwide IoT awareness and adoption. Increasing number of devices connected to the internet has played a significant role in driving IoT adoption. Academia in collaboration with other industry stakeholders has further supported development and deployment of IoT solutions.

The current whitepaper in collaboration with Deloitte tries to cover the history of IoT adoption, current trends and future growth drivers.

http://nasscom.in/knowledge-center/publications/internet-things-revolution-making



Cyber Security: Are digital doors still open?

Security is becoming a rapidly evolving and complex issue that various organizations are contending with. It continues to be one of the most pressing challenges faced by Chief Information Officers (CIOs) and Chief Information Security Officers (CISOs) today. With the increasing impact of social media, smart devices and mobility, organizations are becoming more vulnerable to fraud and privacy breaches. Globally, security has risen to be one of the top concerns in almost all areas from defence, corporate organization, smart cities, etc.

The current whitepaper in collaboration with Deloitte tries to cover key trends leading to increased interest on cyber security and suggest considerations and skills required to build an effective cyber security strategy.

http://nasscom.in/knowledge-center/publications/cyber-security-are-digital-doors-still-open



Blockchain: A revolutionary change or not?

Blockchain today may be compared to what the Internet was in the early 1990s. While we have witnessed how the 'Internet of Information' has changed our society over the past two decades, we are now entering a phase where Blockchain may do the same by ushering in a new paradigm comprising 'Internet of Trust' and 'Internet of Value'.

The current whitepaper in collaboration with Deloitte tries to cover the history of Blockchain, current trends and potential challenges to large scale adoption.

http://nasscom.in/knowledge-center/publications/blockchain-revolutionary-change-or-not



Augmented/Virtual Reality: Next Big Thing of Digital Environment

Digital reality is likely to have multiple applications - both consumer and enterprise - in the longer term. Investments in the VR and AR segment are growing, consumers are showing interest, and industry leaders recognize these areas as a potential opportunity for growth. Across domains, AR/VR is changing how products and services are developed and delivered, which is transforming into increased productivity and operational efficiencies. It has the potential to become the foundation of next-gen computing. The current whitepaper in collaboration with Deloitte tries to cover the key drivers of digital reality and current use cases.

http://nasscom.in/knowledge-center/publications/augmentedvirtual-reality-next-big-thing-digital-environment



Artificial Intelligence: Why businesses need to pay attention to artificial intelligence?

Understanding how to obtain the maximum benefit from Artificial Intelligence and cognitive technologies requires careful analysis of an organization's processes, its data, its talent model, and its market. Use of cognitive technologies is not viable everywhere, nor is it valuable everywhere. In some areas, it will become vital. We think the greatest advantage of cognitive technologies is its potential to create value, going beyond cost optimization. And we believe that for most organizations and applications, cognitive technologies will restructure work and make it more efficient, perhaps restraining the growth of jobs in certain areas, but creating jobs in newer areas.

The current whitepaper in collaboration with Deloitte tries to cover business use cases of AI across industries and throw some light on key AI tools and technologies.

http://nasscom.in/knowledge-center/publications/artificial-intelligence-why-businesses-need-pay-attention-artificial



How to achieve operational efficiency through digital transformation?

Most global organizations find it difficult to achieve operational efficiency without compromising on quality and customer experience. Companies looking to accelerate their digital journey need to achieve time and cost efficiency in their regular business operations so that they are a step closer to their transformation goals.

This whitepaper showcases four ways of achieving operational efficiency along with business cases of some of the renowned brands in the industry such as Zappos, Asian Paints, Nearbuy and others.

http://nass com. in/knowledge-center/publications/how-achieve-operational-efficiency-through-digital-transformation



Quarterly Industry Review-December 2017

The Quarterly Industry Review analyses the performance of the IT-BPM sector during the quarter ending September 2017, tracking key operational metrics and trends. This analysis is based on the quarterly results of the top public listed IT-BPM companies and is available exclusively for NASSCOM members only.



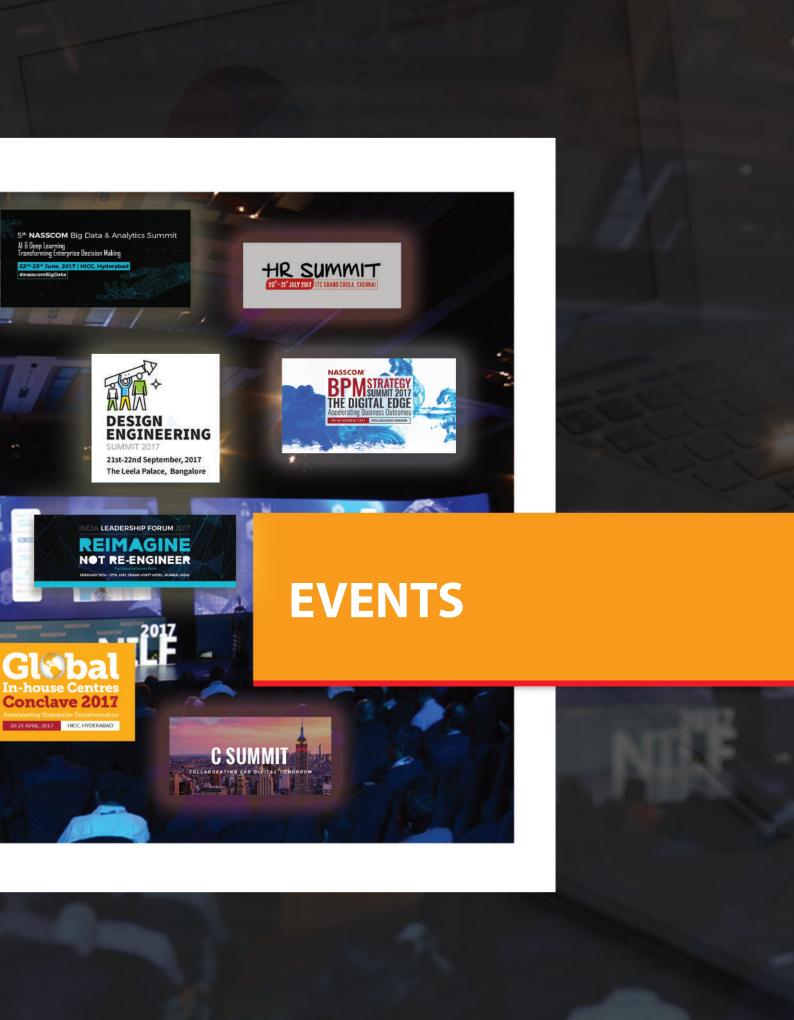
HealthTech in India – Are we there yet? - 2017

2017 has been a landmark year for the Indian healthcare landscape with the release of Government's National Health Policy. This, coupled with significant traction in the healthtech space, prompted the NASSCOM Research team to develop and release the report titled 'Healthtech in India — Are we there yet?' which views the landscape through the lens of start-up activities.

The healthcare sector in India has been fraught with several infrastructural challenges, with dismal statistics on bed capacities and availability of skilled health professionals. Unlike the US and the UK, India's out-of-pocket expenditure is significant (62.4% of the total health expenditure, 2014), with higher mortality and morbidity across both communicable and non-communicable diseases. This is where technology has an important role to play and healthtech start-ups have the potential to change this landscape phenomenally.

With a fine blend of data, insights and examples, the current report highlights the progress made by Indian healthtech start-ups; top segments, disease areas and technologies they are focused on; quality of start-ups, activities of the support ecosystem and an outlook for 2020. Most importantly, the report highlights how the start-ups are striving to solve issues related to accessibility, affordability and quality of the Indian healthcare space.

http://www.nasscom.in/knowledge-center/publications/healthtech-india-are-we-there-yet



25th Year of NASSCOM India Leadership Forum (NILF) – 15 – 17 February, Mumbai

Our flagship event turned 25 and it was a momentous occasion for all of us! Oh what a splendid journey it has been, as we witnessed the industry ride over several waves during this period, all of which were nothing less than game-changing in their time.

This year we had a change in format as well, to mark the occasion. We chose to call them Day 0, 1 & 2 instead. Day 0, in which the Deep Dives engaged greater part of the day, witnessed spirited participation. A runaway success that established an instant connect which remained right through. The other successful experimentation was to do with more one-on-one discussions (like Fireside Chats), which provided ample time to explore topics in much greater depth. This has really worked well this year, as post-event feedback has shown.

Overall, we had 1500 attendees who were privy to innovative and diverse ideas presented by 125 speakers from across the globe and different verticals. Spread over 3 days and \sim 50 sessions, the quality of discussions were of a very high standard and kept the audience thoroughly engaged. The bar has been raised yet again for next year.

The theme as you are aware was **"Reimagine don't reengineer".** And to do justice, the sessions unfurled a host of new opportunities in a world which has to be reimagined, due to digital disruption. A common idea that resonated on all three days was about India's state of preparedness in digitisation. It was widely believed that the country's rapid adoption of digital was indeed commendable, and had created a pathway for a promising future. On the side lines, we also had the Tech Café in which 30 companies showcased their products, and as we pitched earlier – provided us with a sneak preview of things to come.

The Global Leadership Awards are always a huge draw:

- I. Global CEO Ginni Rometty, Chairman, President, and CEO, IBM
- II. Business transformation leader - William Ruh, CDO, GE & CEO, GE Digital, General Electric
- III. Digital Evangelist Neal Jeremy Cross, Chief
 Innovation Officer, DBS Bank
 Ltd
- **IV. Tech Innovator -** Kiran Bhat, Co-founder and CTO, Loom.ai



To single out speakers from a stellar roll call of 125, is a rather difficult ask. However, for those who missed, here's a flavor:

Mukesh D. Ambani, Chairman & Managing Director, Reliance Industries Limited

Ginni Rometty, Chairwoman, President & CEO, IBM

Anand Mahindra, Chairman, Mahindra Industries.

Aditya Puri, Chairman, HDFC Bank Ltd.

Rajiv Bajaj, Managing Director, Bajaj Auto

Anil Kumble, Indian Cricket Team Coach

Tom Kelley, Partner, IDEO

Pablos Holman, Futurist, Inventor & Notorious Hacker

Bill Ruh, CEO, GE Digital

Vijay Shekhar Sharma, Founder, PayTM

Alex Tapscott, Author

Yves Morieux, Director-Institute for Organization, BCG

Henry Chesbrough, Father of Open Innovation & Professor and Executive Director, **Center for Open Innovation at UC Berkeley**

Soumya Tejam (16 years), Founder, BookBite

Ishita Katyal (11 years), Author, Motivational Speaker & TED Licensee

Saad Nasser (14 years), Co-founder, Ati Motors- start-up working on autonomous vehicles

Also, it would be worthwhile to mention the discussions / blogs / videos that have been shared which continue to draw eyeballs, and you are requested to have a look. $\underline{\text{https://community.nasscom.in/community/nilf2017}}$

NASSCOM Big Data & Analytics Summit @ Hyderabad

The 5th edition of Big Data & Analytics Summit in Hyderabad (June 2017) was themed on 'AI & Deep Learning – Transforming Enterprise Decision Making'. The summit, showcased the global trends and capabilities being built in AI to solve real business problems, the paradigm shift that artificial intelligence, machine learning and analytics are driving within India Inc's corporate strategy, driving a culture of data-driven decision making and how AI is shaping the Customer Experience etc.

The Summit highlighted the progress made by India in the Analytics and AI space. In the words of Dr. J T Kostman 'India is the Analytics Centre of Excellence'.

- With 600+ delegates participating at the summit, we were able to demonstrate a strong coalition of Analytics professionals in the country - GICs, Service providers, Pure play Analytics players, boutique players, Academia, Government officials, Consumers of Analytics.
- We had 4 very powerful pre-conference workshops bifurcated into business and technology tracks. All the workshops were very well attended and received.

- A significant participation from the start-up community was also on the cards. Most of the top AI and Deep Learning analytic players like Heckyl Technologies, Aindra Systems were present at the event and showcased their capabilities.
- We opened the event with a 13 year old AI expert who is a honorary IBM Watson Coder and concluded it with Ronnie Screw Wala, who is known to have invested in AI and Analytics start-ups.

Key Highlights

- Most companies recognize the importance of AI and have started incorporating Machine Learning into their decision making strategies, either at the board level or in business.
- Deep Learning applications are still very nascent with most companies. But they are keen to see case studies where it is being used at a practical level.
- There is a need to create an organized interest group in this area as we see a lot of disruption and interest among companies, across sectors in this space.
- The Big Data and Analytics COE is well in progress, the first one will be in Hyderabad.

Key Speakers

- 1. Dr JT Kostman, Founder and Chief Data Scientist, Applied AI
- 2. Andrew J. Walter, Former Chief Data Officer, P&G
- 3. Ron Tolido, Executive Vice President, CTO, Capgemini Insights & Data
- 4. Melissa McSherry, SVP Global Analytics and Data Product, Visa
- 5. Ganesh Sethuraman, Global Head- Data Engineering, HSBC
- **6. Rajeev Rastogi,** Director- Machine Learning, **Amazon**

On 31st August NASSCOM held its 3rd edition of **MarTech Confluence** at the ITC Grand Hotel, Mumbai. This year's conference themed on 'Re-imagining CX with Intelligent Marketing Technologies' focused on marketing technologies used to enhance customer experience. The conference provided a unique forum for marketing technologists, marketers and digital leaders to come together and explore the exciting potential of technologies for intelligent marketing. The day-long action pact conference brought together industry professionals, companies and individuals from the field of marketing and technology. During this time the audience learnt how to implement intelligent marketing solutions, gained insights about new technologies and practices that are at the frontier of modern marketing and craft their roadmap for intelligent marketing, including technology investments and skills development. This year we collaborated with **Digital Clarity Group Research** for the content to give a global perspective to the event.

We had around 200+ attendees with 30+ thought leaders. Some of our key speakers included **Scott Liewehr**, Founder CEO, **Digital Clarity Group**; **Rohit Prabhakar**, Digital Marketing and Technology, **McKesson**, **Sachin Pendse**, Global BI Data Modeling , **Mondelez International**; **Siddharth Banerjee**, Senior VP- Marketing, **Vodafone**; **Deepali Naair**, Chief Marketing & Digital Officer, **IIFL Wealth Management Ltd.**; **Kaveri Misra**, Head - Industry Strategist, **Adobe Experience Cloud**; **KV Sridhar (Pops)**, Founder and Chief Creative officer, **Hyper Collective**; **Ashok Lalla**, Digital and Marketing Advisor, **Josy Paul**, Chairman, **BBDO India**

NASSCOM C Summit:

NASSCOM organized its first overseas event in New York at the Hotel Intercontinental New York Times Square on 1 - 2 June 2017 which was titled as the **NASSCOM C Summit**. The Summit deliberations were built around the theme – **Collaborating for Digital Tomorrow**.

The NASSCOM C Summit is an annual platform that has been created by NASSCOM based on many interactions with US companies that have recommended the need to share strategic insights across a spectrum of companies that leverage the US-India model and build for the future. We had 200+ end client participants and 30+ global speakers. The Summit ended with the NASSCOM delegation ringing the closing bell at NASDAQ headquarters in New York.

NASSCOM HR Summit

The 14th edition of the **NASSCOM HR Summit** in Chennai was held at Hotel ITC Grand Chola on 20-21st July, 2017. It was themed on "Talent strategy 01 03 05: Actions for Today, Tomorrow & the Day After." It looked at talent strategies which are relevant today and the ones likely to be in circulation in the short term i.e. 3 years, and finally provided a long-term perspective as well – 5 years hence.

We had more than 750 participants who experienced knowledge dissemination through 20-odd sessions and had access to more than 50 speakers.

NASSCOM BPM Strategy Summit

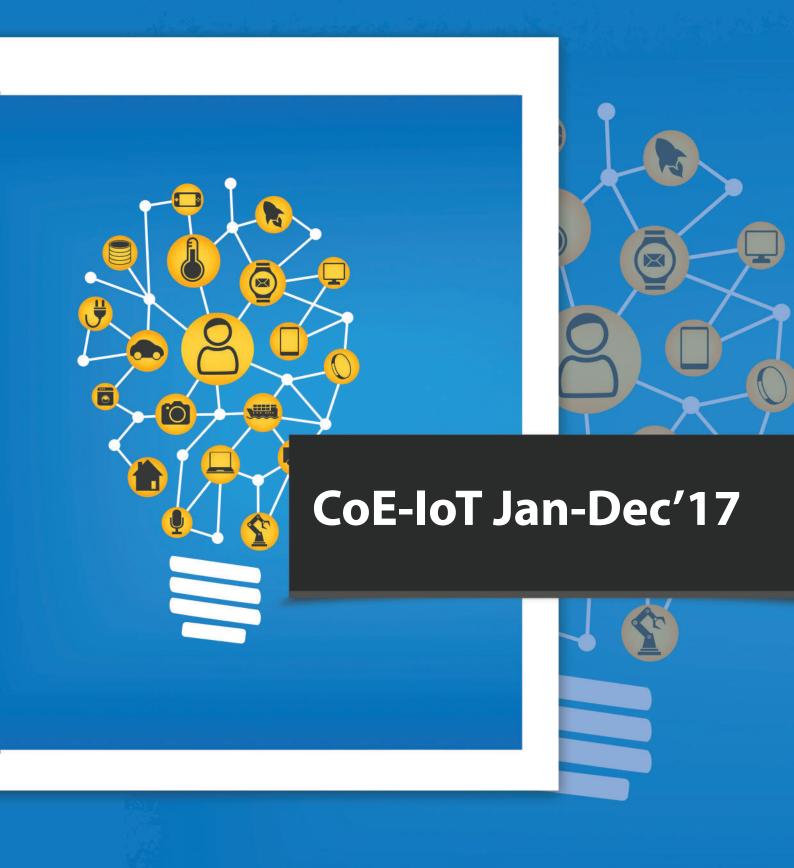
NASSCOM held its 19th edition of the **BPM Strategy Summit** at the Hotel Leela Palace, Bengaluru from October 12-13, 2017. The Summit deliberations themed on **'The Digital Edge: Accelerating Business Outcomes'** went to the next level in exploring the impact of technological innovations leading to a major transformation within the industry, moving ahead from efficiency to effectiveness. The Summit was a resounding success with over **450 delegates**, **50+ speakers**. For the first time, **NASSCOM Customer Service Excellence Awards** were announced during the summit to recognize BPM service providers who have rendered exemplary, innovative and transformational service for their customers.

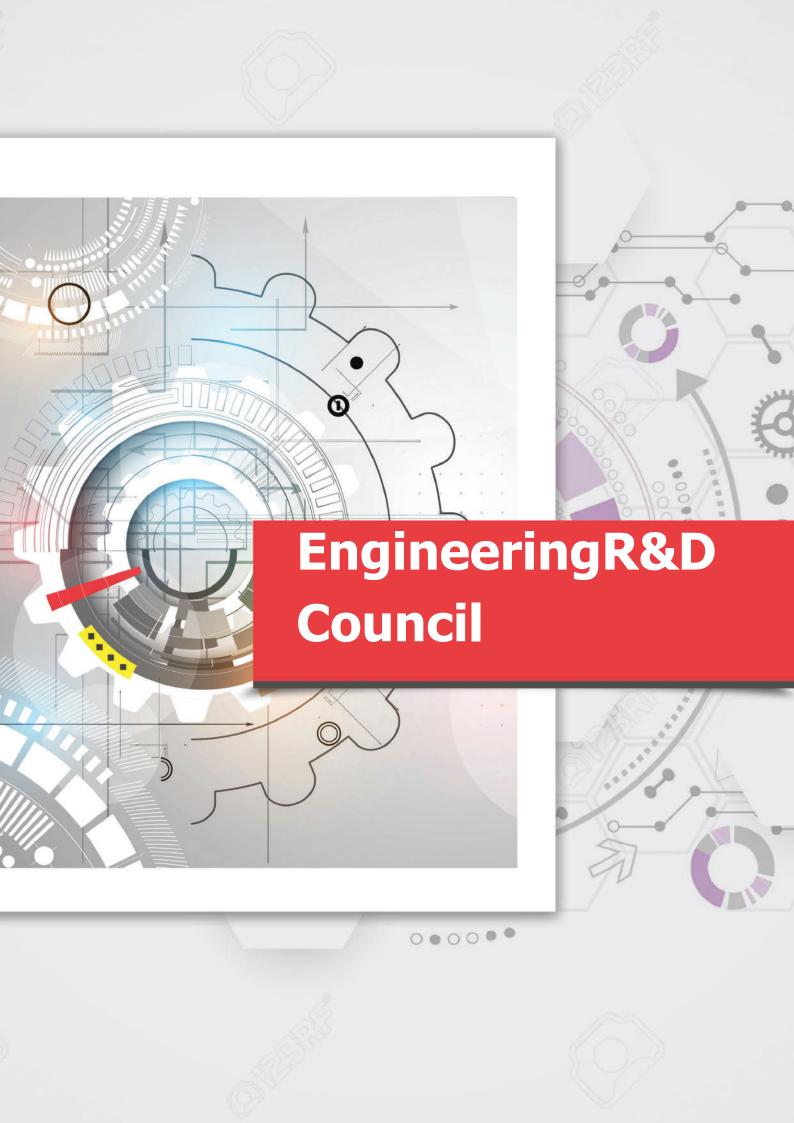
GIC Conclave 2017 – 20th & 22nd April 2017, HICC, Hyderabad

7th NASSCOM GIC Conclave was a roaring success for us. Around 700 delegates from 160 GICs, 8 Deep Dive Corners, 48 mesmerizing speakers and 23 Sponsors joined us to debate and discuss the transition towards GIC 3.0, new business models and the imperatives for the Global enterprises in terms of leadership development, Devops, Product Management, impact of RPA, AI, Big Data, Innovation Vs Execution in managing the transitional challenges of the Global enterprises and the role that GICs could play.

Design & Engineering Summit 2017 – 21st & 22nd September The Leela Palace, Bangalore

9th NASSCOM Design & Engineering Summit was a great success for us. More than 600 delegates participated for this National event. We had 4 Deep Dive workshops, 23 Main sessions, 26 Sponsors and more than 50 speakers making this event a great success. The key Industry leaders from across the globe came together to discuss, debate and share thoughts around Digital Engineering: Convergence of Disruptive Technologies





Acceleration Program for Startups

- Fully functional IoT lab has been setup at the Diamond District facility. Lab inaugurated by Union IT Minister Mr. Ravi Shankar Prasad and Mr. Priyank Kharge, Minister in GoK. The lab is being used by the startups incubated at the CoE facility.
- > Startups incubated till date is 37 (Present- 32, Graduated-3, Left-2). All have prototypes.
- > 200+ IoT virtual entrepreneurs.
- > Selected and sent three startups in automotive space to Germany for ZF pitching session, fully sponsored by ZF Friedrichshafen.
- > Enhanced product acceleration program with in-house hardware expert support.
- Patents by incubated startups 22 filed and 7 received.
- Took a delegation of 6 start-ups to China where we organized along with GIIC (China), Global Trade development/ Big Data Expo at Guiyang, Guizhou, China.
- > Governor Guizhou Province, Mr. Sun Zhigang visited us in continuation of our visit to China.
- > Engaged with Singapore accelerator AIRmaker to provide access for Indian startups to Singapore ecosystem.
- ► Held 3rd, 4th, 5th and 6th batch of Incubation Pitch sessions in March'17, May'17, Aug'17 and Dec'17 respectively. A total of 29 IoT start-ups incubated in 2017.
- > 3 start-ups from CoE-IoT showcased products & prototypes at the Unilever IoT Week in Sept'17.
- > 5 of the incubated start-ups at CoE-IoT are a part of the finalists in the Karnataka Government "Elevate 100" Program were funded.
- > At CEATEC Japan showcased 6 CoE-IoT connected start-ups.
- > Corporate connect session with Continental was held for start-ups in AI/ML, Data Analytics and Industrial IoT.
- > KBITS organized a start-up meet with Taiwan's Market Intelligence & Consulting Institute to understand the status of Indian companies working in AI, IoT, Big Data and Cloud Computing.
- > Shortlisted start-ups for Elevate 200 and for 'NASSCOM Social Innovation Forum 2018'.
- > Expansion of CoE-IoT centers across the country signed an MoU with Gujarat for a center in Ahmedabad. Upcoming centers at Gurugram and Visakhapatnam.

Enterprise Engagement

- > Have signed up 12 strategic and 6 Techology partners.
- > Technical council meeting with industry partners to determine the direction that CoE should be taking, going forward.
- Organized hackathon at Hyderabad in November'16 along with ICANN on the theme "Smart Cities / Smart Villages". Received inputs for problem statement from Government of Telangana. Winners were felicitated by Union IT Minister Mr. Ravi Shankar Prasad and ICANN Chairman Mr. Steve Crocker.
- Organized workshops on drones in December 2016. Workshop conducted by world renowned drone expert Dr. Vijay Kumar.
- Organized tech-talk with Intel and Qualcomm.
- > IoT Curriculum group actively working on development of courseware for IoT.
- > Driving partner acceleration program- -Provided Investor connect and Govt connect at the Strategic partner start-up final pitch session program.
- > Speaker at ELECRAMA April'17 at Delhi.

- Speaker at WFEO CIC at Kuala Lumpur, Malaysia.
- Round table with Ajay Kumar, Additional Secretary, MeitY.
- Round table with Airbus Chief Procurement Officer.
- Siemens Healthineers presented a session on current healthcare technologies for the start-up in the healthcare sector.
- > Panel member at the Interactive Business Session held by the Federation of Indian Chambers of Commerce and Industry (FICCI).

Co-creation for Industry4.0

- MoU signed for Collaboration with Georgia Tech University, Other Accelerators.
- > IIOT /OMG consortium- India Chapter. Signed collaboration MoU with IIC.
- > SASTRA, Amrita University initiated.
- > Took a delegation of 6 start-ups to and participated in NASSCOM delegation visit to Guiyang, China to explore Big Data collaboration.
- > Signed up MoU for collaboration with GIIC, Guiyang, China.
- Engaged with Auto major & Steel major finding solutions for their problems, under the Co-creation program. Commercial agreements being signed with start-ups.
- > Organized Industry4.0 event in Hyderabad in April'17.
- ➤ Held stakeholder's meet with the Department of Heavy Industries (DHI) Centre of Excellence for Industry 4.0, along with Engineering Export Promotion Council (EEPC) in Juyl'17.
- ➤ Conducted workshop on "Simple & Secure IoT" for start-ups and other IoT organizations with VMware.
- Participated in "Formulation of Standard and Testing Methodology for IoT Camera" that was held under the "National eGovernance Standards & Technology (NeST)" in Oct'17.
- Participated in a two-day plenary session, organized by LITD27 to contribute and formalize IoT and Big Data standards.

Co-creation for Agriculture

- \triangleright MoU with ICRISAT is signed for joint initiatives to demonstrate AgriTech benefits (\sim 30% increase in productivity) for scaled up projects.
- ➤ List of about 140 Start-ups and 29 Shortlisted Comprising SMART Irrigation, Precision Farming, Drone based IFS & Supported Organic Farming. Disease Prediction & Control.
- > Agritech- Curated & presented startups to Coffee Board for their applications in Coffee farming.
- > Pilot support for start-ups in precision farming has been provided by NASSCOM's Regional Council.
- Conducted an event on "Agri-Tech Inclusion: Bringing Agri-Engineering to Mainstream Platform" along with Indian Technology Congress for start-ups to connect with the various investors, enterprises, universities and Govt. institutions.
- Agri-tech start-ups working under the CoE-IoT mentorship have ideated to bring solutions for controlling wastage of food.
- Start-ups exhibited products in new technologies at the #FutureAgritech Summit 2017.
- > Policies for ICT/IoT adoption recommended in the farming sector and are suggested for incorporation.
- ➤ 4 start-ups won NASSCOM Emerge 50 during the NASSCOM Product Conclave 2017.

Co-creation for Healthcare

- Organizing a Healthcare Transformation summit 7 & 8 July at Delhi.
- > Outreach to multiple hospitals and healthcare providers.
- > Established connections to startups working in healthcare domain.

Focus on Academia

- ➤ IoT Innovation Challenge for Engineering colleges pan India conducted 70 colleges shortlisted based on the relevant IoT topics, post a competition 25 colleges selected and were awarded with certificates, out of which, the top 5 colleges were facilitated at CoE with certificates & cash prizes.
- > Organized academic meet between academic community and industry partners.
- Organized award distribution for the winners of IoT Next competition.
- > CoE-IoT held the 2nd academic community meet to share an introduction to IoT and related technologies with expert lectures and Q&As sponsored by ERNET.
- Launched IoT courseware "Foundation Skills in IoT" during the 9th NASSCOM Design & Engineering Summit in Sept'17.
- Offered mentorship at the Indo-Swiss Academia Industry Training.

Events

- > CoE-IoT and ERNET held Healthcare Transformation Summit with the theme with the theme of "Digital Transformation: Agile, Affordable Healthcare" at Delhi.
- > CoE-IoT along with SAE India conducted an Automotive event #DrivewithIOT event at Bangalore and an automotive event at Aurangabad.
- ➤ In association with Chamber of Marathwada Industries and Agriculture (CMIA), CoE-IoT held Smart Manufacturing: Industry 4.0 Impact on Shop floor in Aurangabad.
- > Organized TELEMATICS India in Aug'17 at Pune. The event was brought out to gather different industries of automobile.
- Organized Wearable Technologies Conference 2017 Asia. The event was solely supported and powered by CoE-IoT at Bangalore.
- Partnered with "IoT India Congress" to host a Fintech track in Sept'17. The event was organized to empower business outcomes using IoT at Bangalore.
- Organized & held #FutureAgritech Summit 2017 with YES Global Institute for Digitization & Agriculture Business Delhi.
- Organized IoT Connect session at the NASSCOM Product conclave 2017, Bangalore.

The ER&D council acts as a catalyst in evangelizing the imperatives for the Industry for sustained growth. The year 2017 saw many such initiatives/programs taken up to provide the required impetus for this sustained growth. Some of these initiatives/programs are listed below -

Government Initiatives

SCOMET - Special Chemicals, organisms, Materials, Equipment and Technology

Technologies that have dual use i.e. Civil and Defense are regulated under this export control regime. Such items require approvals from the DGFT (Director General of Foreign trade) before being exported.

NASSCOM held a consultative workshop represented by Government officials for members impacted by regulations. The Industry shared the feedback/suggestions on the regulations with the Government for suitable amendments to the regulation.

Cyber Physical Systems and Industry 4.0

Technology Information, Forecasting and Assessment Council (TIFAC) under the Department of Science and Technology has identified Cyber-Physical Systems (CPS) as an important area that needs to be addressed on a priority and given the challenges it poses to the country. NITI Aayog under the chairmanship of Dr. V.K. Saraswat, is overseeing the preparation of DPR on CPS.

NASSCOM along with members participated in multiple meetings and a final DPR on recommendations on CPS is being prepared.

Department of Heavy Industries (DHI) has a charter to setup Centre of Excellence for Industry 4.0 across India. NASSCOM was involved as a consultative partner in preparation of a proposal. IISc and CMTI (Central Manufacturing Technology Institute), IMTMA also participated and presented the concept note on setting up of the CoE. A meeting to understand the nuances of setting up the CoE for Industry 4.0 was held at NASSCOM office. NASSCOM represented by its members gave inputs in conceptualizing the CoE and its benefits for the Industry.

Defence

The DPR for electronics testing and certification facility draft report was requested by Ministry of Defence (MoD) as an outcome of the earlier report that was prepared for MoD on Defence Electronics policy.

The final report of the Testing and Certification facility report has been submitted to MoD and next steps in terms of where the facility will be located is to be taken up by MoD.

Engineering Summit

The NASSCOM Design and Engineering Summit 2017 with the key theme "Digital Engineering – Convergence of Disruptive Technologies" held in Bangalore on 21st and 22nd of September 2017 was a huge success. The summit did better than the previous edition in terms of delegate participation, speakers and also having an experience zone.

The Engineering Summit saw a record participation of 650+. With 40+ speakers including 18 global speakers sharing their views on digital disruptions and the insights in to future trends made for an interesting content that delegates enjoyed. The inclusion of start-ups as part of start-up pavilions, Experience Zones in the overall program had its own vibe in sustaining delegates' interest throughout the 2 day event. The 4 deep dive sessions were configured to provide the delegate with in depth insights into the topics on AI, Designing with Data, Robotics and Automotive Telematics.

The summit also saw 3 "Leadership Rendezvous Series" open house format with leaders.

Work done on formulation of IoT curriculum to be adopted by universities was launched as part of Engineering Summit 2018.

ER&D Eco-system

As part of spreading the message of Digital Impact on businesses, ER&D roadshows with the theme – Digital disruption – Transitioning to a Digital enterprise was organised across 3 cities. With experts from Industry sharing their views on how digital is pervading the space and is relevant for business to adopt to stay in the game.

Multiple events organised with partner associations in ER&D space. "Aerospace Seminar - Aerospace & Defence - Then, Now and Future" on 13^{th} February and "Connected Vehicles – Cyber Security" was organised on 6^{th} December at with SAE India thereby providing a platform of our members to share views with partner organisations/members.

Market Access

Japan

As part of market access initiative, Japan and Germany are countries that ER&D is targeting for potential business opportunities.

NASSCOM organised delegation visit during February which saw Japanese associations like JISA, JEITA and Keidanren exchange views about the capabilities built in India that could be leveraged by Japanese companies. The Indian design and engineering companies showcased Design and Engineering capabilities across 2 cities of Tokyo and Osaka leading to a MoU being signed with IoT Acceleration Consortium (ITAC) for sharing of IoT related solutions that exists in each other country.

NASSCOM along with members participated in CEATEC event from October 3rd to 6th at Tokyo. The CEATEC event was attended by 10 Startups from India selected by CEATEC team from an application of 93 made prior to the event. 17 ER&D Companies (big and small) participated by putting up a stall as part of India Pavilion created by NASSCOM. Indian contingent was the largest outside of Japan.

The India Pavilion saw large footfall and huge interest by visitors to understand the work being done by Indian ER&D companies.

The event also saw multiple level delegate interactions, meetings with Japanese Associations, Start-up connect to enterprises and venture capitalists.

Germany

NASSCOM ER&D council entry into German market started off with participation of NASSCOM members at the Hannover Messe fair to discuss the relevance of Indian ER&D companies in supporting German companies' technology roadmaps. A 3 city roadshow at Germany is being planned in association with Embassy of India at Berlin. This will help the Indian ER&D companies understand the requirement of the German companies and see how they can collaborate for mutual gains.





BPM industry from India is shifting from arbitrage-first to a fast growing digital-first model. The industry's value proposition and levers are transfiguring with innovation, disruptive technologies, transformation, and emphasis on customer experience becoming the focus.

"Innovation Partner in a Digital World"

Centre of Excellence for Data Science & Artificial Intelligence — Data Science & Artificial Intelligence offers immense potential to India to move from a knowledge economy to an innovation economy. NASSCOM, in collaboration with the industry and Government of Karnataka established a Centre of Excellence for Data Science & Artificial Intelligence, to propel India to be amongst the top five global destinations in the next five years.

Towards the objective, CoE will accelerate the Data Science & AI ecosystem by augmenting disruptive innovation, industry oriented research, proliferating adoption by user enterprises, and developing the required skills & talent. The CoE will work with the ecosystem partners including technology companies, small & medium innovators, large solution providers, academia & researchers, user enterprises, and government.

CoE – DS & AI is established as physical and virtual centre in Bengaluru. The CoE will provide multitechnology platform on cloud and on-premise, computing capabilities, APIs, library of solutions, access to public data sets, experts, and complex business problems. The CoE will expand to other cities over the next few years, with participation of Government of India.

'Reach Higher' Enhancing & Developing Skills & Talent — Constituted an industry Talent & Skill Development Group to detail the job roles required by the DS & AI industry. Business Analysts, Solution Architects, Data Integrators, Data Architects, Data Analysts, Data Scientists, Machine Learning Experts are expected to be key to sector's growth. Five job roles under Data Science are being detailed with job specifications and requisite skills sets, which will be imparted by partner academic & non-academic institutions.

Building collective capabilities – Globally, organizations are challenged by the digital disruptions and would require innovative solutions. A start-up connect program with analytics firms was organized with large enterprises to understand the complementing capabilities being created, enable co-creation and collaboration for development inter-connected strategic capabilities in areas of Analytics.

Opening overseas F&A Market - Participation in a multi-stakeholder meeting and thought leadership on enhancing Accounting and Finance sector organized by Dept of Commerce, Ministry of Consumer Affairs, and Dept. of Foreign Trade. The meeting explored avenues, opportunities and challenges in expanding the overseas F&A market for Indian professionals as well as enhancing F&A service exports from the country.

Positioning & Knowledge Sharing

NASSCOM Big Data & Analytics Summit — NASSCOM held the 5th edition of Big Data & Analytics Summit in Hyderabad with the key theme of 'AI & Deep Learning — Transforming Enterprise Decision Making'. The summit, showcased the global trends and AI capabilities being built to solve real business problems, paradigm shifts artificial intelligence, machine learning and analytics are driving within India Inc's corporate strategy, adopting a culture of data-driven decision making, and how AI is shaping Customer Experience.

NASSCOM BPM Strategy Summit - NASSCOM BPM Strategy Summit was held in Bangalore with the key theme of 'The Digital Edge – Accelerating Business Outcomes'. The summit explored the impact of technological innovations on the BPM industry; how robotics, chat bots & other cognitive technologies

will change the makeup of our future workforce; and how data science will drive strategic value and aid decision support.

Knowledge Workshops - Four-part tech series focused on Customer Analytics, Engineering Analytics, Risk Analytics, & Supply & Chain analytics were held for the practitioners. The series shared best practices on how successful organizations are leveraging analytics to enhance customer satisfaction, targeting the right marketing mix, developing deep insights for product development etc. A session on Customer Experience focused on the importance of customer experience on achieving business outcomes.

As part of efforts of developing the regional ecosystem, regional roundtables / workshops were held. The sessions are platforms to share the best practices, provide update on council activities, priority areas as well as to reach out to ecosystem on ground-level issues.

Policy on Artificial Intelligence - Brainstorming session to deliberate the impact of Artificial Intelligence on industry verticals and the key policy enablers required to harness and derive maximum benefits not only for India but also to exploit global opportunities. The session was attended by MeitY, Government of India and Industry participants. NASSCOM will provide recommendations for an AI policy to develop India as an AI hub.

Awards & Recognition

NASSCOM Customer Service Excellence Award - NASSCOM launched the NASSCOM Customer Service Excellence Award to showcase how the Customer Service segment from India has remodeled itself and is creating value to its customers by providing technology-enabled, high domain intense outcome based services. The best-in-class solutions were awarded in the categories of co-creation, transformation, return on investment, and process improvement / efficiencies.



Long Range Vision & Priorities

India - Innovation Partner in a Digital World

Objectives:

Transform GIC to GCC

Position India as 'Digital Partner and Innovation Hub'

Enable GCC capacity from India to 55%

Key Priorities:

Build capabilities in GCCs in Digital, Automation and Innovation

Reposition the GICs to GCCs

Build Digital capabilities for Tech and Product engineering

Programs

Capability Development Workshops.

Policy enablement for India to be an Innovation destination

Technology Workshops across regions for RPA, Machine Learning, AI, Agile, DevOps, Block Chain, Big Data and Analytics and Cyber Security

GIC Thought Leadership workshops on Impact of Automation and Digital Workforce

Evangelization Workshops for Transition to GCC

- Prepare roadmap of digital capabilities
- Capability Maturity Report in partnership with leading analysts
- Leadership Development Developing and Making the Next pool of Industry Ready Leaders.
- Skilling Programs in Colleges in association with SSC and Industry Partners on specific areas like F&A, Asset Management etc.

Build Open Innovation Ecosystem platform

- **Collaborate** with Start up to leverage capabilities built in start-up ecosystem
- Reskill existing workforce (through SSC)
- Develop Country Councils with focus on Product engineering Innovation Eco system
- Drive NIPP and Co-Create programs to connect Start-ups and Enterprises to facilitate partnerships and collaborations

Stakeholders: Integrated Players, GICs, Pure Play Providers, Startups / Entrepreneurs, Academia

The Year That Went By

• New National GIC Council – The GIC Council had a change of guard with Deepak Mangla taking over as Chair and Sarv Sarvanan as Co-Chair for 2017-19. Regional Chairs and Co-Chairs are Jasjit Singh and Sandeep Sugavanam for North, Surekha Shenoy and Jayant Patwardhan for Mumbai, Gautam Gulati and Sudish Panicker for Pune, Mohit Kapoor and Naveen Gulapalli for Hyderabad, Balasubramaniam Meenakshisundaram (Bala) and Bhuvaneswaran Anandakrishnan for Tamil Nadu, Arjun Singh for Karnataka. Special Nominees are Navneet Kapoor, Ushasri Tirumala, Mohandoss T, Arindam Sen and Pankajam Sridevi Regional GIC Council – Having a GIC council in every Region on

the lines of Hub and Spoke Model worked extremely well. All Regions and Regional Chairs, Co-Chairs had the Authority and Responsibility to drive the forum initiatives and activities.

- NASSCOM GIC Conclave 2017 The confluence was the best till date in terms of delegates, number of GICs that participated and sponsorhip. Over 800 delegates from over 160 GIC's attended the 2 day conference in Hyderabad in April 2017. The Theme, topics and discussions at the conference were very well appreciated by the community at large.
- <u>GIC to GCC</u> The Council has already started weaving a powerful storyline through Research reports to promote and propagate the nomenclature from GIC to GCC.
- GIC Regional Roadshows 2017 GIC Forum hosted 4 road shows in Hyderabad, Bangalore, Mumbai and Delhi in Jan-March 2017 which worked as a curtain raiser for the Annual GIC Conclave 2017. Topics of discussions at these roadshows were around Automation (RPA), DevOps, Agile and Digital. These Road shows were full day confluence with keynotes, Panel discussion and Masterclasses, and attended by over 200 delegates specifically from GICs in every region.
- Member Engagement across all regions GIC forum hosted over 70 Sessions / Workshops/
 Masterclasses in 2017 across all regions (Pune, Mumbai, Bangalore, Hyderabad, Chennai, Delhi).
 Every Region had focussed and calanderised activities round the year on Technology, Automation,
 RPA, DevOps, Agile, Cyber Security, Compliance and Regulatory, CSR , Skills / Talent and Leadership
 which are the Themes and Topics identified by the National Council.
- Research Reports GIC Forum conducted Study and Research reports on "GICs of the Future" by NASSCOM and BAIN, "Innovation and Operations Landscape in Financial Services GICs" along with KPMG and the "GIC Cook book" with ANSR which serves as a step by step guide for New GIC's to set up their Center in India.
- Engagement with NF, DSCI GIC Forum was actively engaged with NF for CSR initiatives and hosted 5 sessions with DSCI on Data / Cyber Security specifically for GICs. A few GICs have signed up with NF for NSIF (NASSCOM Social Innovation Forum), IPLM (Indian Public Library Movement), Digital literacy and Big Bridge program.
- GICs at National events in 2017 Participation of GICs was amongst the highest in terms of number
 of delegates and organisations at NASSCOM Annual calendar conferences like NILF, Engineering, HR
 , BPM and Big Data Summit.
- NASSCOM India Fin-Tech day

 – Senior Leaders from GICs spoke at the India Fin-Tech day in
 November 2017 and majority of the delegates were from GICs. Areas of discussion were around
 Blockchain, Security and Automation.
- NIPP & Co-Create GICs have shown great interest in signing up for both NIPP and Co-Create programs and work with Start-ups curated by NASSCOM and 10K Team. GIC forum hosted 13 NIPP / Start-up connect programs across all regions in 2017.

DESIGN4INDIA

Largest Design Community Training Online Resource

- Design in India for India and the world
- Resilient Ecosystem Creating Thrust & Impact
- Transformational Value Bring Heart to Tech
- Bootcamps

Strategy

- Catalysing a design spirit and a design way within start-ups in the country to create products that are successful by design!
- Fostering a conversation around design and thus creating awareness and interest in design.
- Creating and nurturing a partnership between creative experts and professionals, industry, academia, funds, incubators and start-ups.
- Mobilizing a creative and cohesive community.
- Building capability & capacity!

DESIGN4INDIA PROGRAMS

- DESIGN START get better acquainted with the process and world of design through short videos, activities with relevant practice modules.
- DESIGN STORM short, brisk workshops and brainstorming sessions with design experts and mentors to guide you through the technical aspects of design.
- DESIGN DIALOGUE design/ UX mentorship program open to the entire startup ecosystem providing connects with industry design experts.
- DESIGN STUDIO fully equipped design studio with design mentor connects, designers, resources and toolkits.
- DESIGN LOUNGE fireside chats with design experts and mentors to gain new insights into the latest innovations in the global product and startup ecosystem.
- DESIGN SUMMIT a blend of discussions based on the best UX practices in the product ecosystem, personalized design mentorship and consultation with design experts from the industry.

EVENT TYPE	BRIEF	CITY
Design Workshop (Good design Seminar by India Design Mark)	Meetup on India & Japan Design Mark	Bengalur
Entrepreneurship by Design - Nasscom 10k	1 Day workshop on Design Thinking by Dr. Jan Aurenhammer ImagineXP	Bengaluru
Design Summit and D4I Launch @ NPC		Bengaluru
Design Storm (UX Workshop)	2 Day workshop on Design Thinking by ImagineXP	Bengaluru

Design Storm (UI/UX Workshop)	Introduction on Design Thinking and why is it important - by ImagineXP	Pune
Design Lounge (Is good UX good business?)	Fireside Chat on the importance of good UX	Bengaluru
Design Storm (Why UX is key to businesses)	Workshop on methodology and application of Design Thinking	Chennai
Design Storm (Making good UX the International Brand of India)	Workshop on why UX is a key differentiator	Mumbai
Design Storm (Design Thinking Methodologies)	Workshop on of existing design thinking methodologies and how they are different from each other	Hyderabad
Design Storm for Mobile (Tie Mumbai)	Why UX is a Science and not an art' by Apala Lahiri	Mumbai
Design Lounge (Design led innovation for Startups)	Fireside chat on how design can be adopted at big and small businesses	Pune
Design Storm	Understanding User Centred Design by Hari Nallan	Delhi
Design Storm for Mobile (Tie Delhi)	Workshop on Mobile User Experience Design	Delhi
esignathon (Sweet Spot of UX) @ NPC A session on what is critical as we begin to consider the role of digital design in IoT?		Hyderabad
Design Storm (Design Thinking) @ NPC Kolkata		
Design Summit - Interactions 2 Interfaces	First Design Summit held @ Gurugram	Delhi
Design Storm (Design Thinking Workshop)	Design Thinking Workshop for SME Companies	Bhubaneswar
Design Storm (Design Thinking Workshop) @ 10K Startup Warehouse	Design Thinking Workshop for Nasscom 10k Startups	Kochi
Design Storm (Design Thinking Workshop) @ 10K Startup Warehouse	Design Thinking Workshop for Nasscom 10k Startups	Kolkata
Nasscom Diversity Inclusion (Women in Tech)	Track on Design Thinking for Women Entrepreneurs	Pune
Interact IIT-B	Silver Sponsor Partners for Interact @ IIT Bombay	
UX World Tour - World Usability Congress	Design Ecosystem & Outreach Partners	Bangalore
IncubateIND Vistara Hackathon - Delhi and Bangalore	Design Ecosystem Partners	Delhi / Banga- lore
Product Design Jury Awards @ NPC Bangalore	1st National Product Design Awards @ NPC Bengaluru	Bangalore
Design Lounge (Design in the age of Artifical Intelligence)	Fireside chat on Design & Artificial Intelligence	Bangalore
Srishti & Cumulus - Letters of the Future	Design Ecosystem Sponsors	Bangalore
Road to GES - Get in the Ring	Jury Representatives for Get in the ring @ GES 2017 Hyderabad	Hyderabad
Design Workshop - CXO of SME Companies	Design Thinking Workshop to SME Companies	Hyderabad



ost the election, the first council meeting was conducted to update on the activities / charter undertaken by previous council and to form a new charter and set key priorities with the help of new members. The council introduced the vision as 'Reinvent IT industry as key value driver powering enterprises globally" and the charter will evolve around the following priorities for the next two years:

- Change India's brand image from a cost competitive offshore destination to a Tech Business Value Partner.
- Develop the talent pool of Client Partners with Global Account Management Skills
- Enhance Industry readiness in Managing a Global Workforce
- Prioritize to Build Global IT from India
- Showcase the Global Talent availability in India

In this context, we had design thinking workshop led by IBM to formulate right narrative and activities. The three mainstream agenda that evolved from this Workshop are as follows:

- **Engagement with US Universities** Partner with educational institutions in the US this year to enhance brand awareness and guide the industry to future proof themselves.
- **Bangalore to Bay Area (B2B)** Tech-Exchange program to cross-pollinate best of both worlds. Global program to create an ENGAGEMENT platform for stakeholder's ecosystem where start-ups, VCs, industry players, academia and media #cometogether to celebrate, collaborate and innovate.
- **Repositioning the IT Industry** Showcase the Indian IT Services industry as a key value driver focused on innovation and outcomes and true co-creator.

Work done so far:

1. University Engagement Program

Identified 10 Universities in the US. Initiated the conversation with Northern Eastern, Berkley, Wharton etc. Finalised Knowledge@Wharton to collaborate with NITSC for series of podcast themed around **Technology for Social Good.**

Identified Univ Assist as the partner in US for the university connect on pro-bono basis.

2. Bangalore to Bay Area (B2B)

NITSC will collaborate with NASSCOM Innotrek 2018 and work towards bringing the customer acquisition in the event fold with the help of our council members.

3. Repositioning of Indian IT Industry

The council had populated RFI for on boarding a consulting partner. Built RFI for a marketing agency to work on collateral's and creatives. WCIT-NILF 2018 will be the Launchpad for these initiatives.

NITSC also contributed in other activities during the year:

In the wake of Global Business Continuity Awareness Week starting from 15th May, NASSCOM along with BCI hosted a roundtable to discuss on the sensitivity around Business Continuity, its relevance in the IT-BPM Industry and next steps for this Initiative. NASSCOM, in association with BCI Bengaluru Forum conducted a session on Business Continuity and its resilience. Partnered to drive industry-wide initiatives that would enhance our effectiveness in dealing with local and regional incidents and disruptions. The session offered a great opportunity to learn from the thought leaders in the areas of Business Continuity, Disaster Recovery, Cyber Security and Resilience to keep abreast of emerging industry trends.

Under the backdrop of HR Forum, NASSCOM - ITSC conducted a workshop on Labour Reforms & Impact on IT-BPM organisations. Some of the key issues covered in the discussions were as follows:

- Overview of the changes proposed under the codes vis-à-vis the existing laws
- Proposal to revamp the existing social security system in line with the systems prevalent in developed countries to cover a larger demography;
- Discussion on the Industrial Relations Code and its applicability to the IT sector when changing employment policies, carrying out redundancies, etc.;

- Discussions on the Wages Code and the proposal to have a national floor-level minimum wage;
- What did the Government intend to achieve through the consolidation and to what extent has this objective been met;
- Applicability of the Apprentices Act to companies in the IT sector and key obligations;
- Applicability of the Contract Labour (Regulation and Abolition) Act and restrictions imposed there under;
- Recent changes to the Maternity Benefit Act.

This workshop was led by Trilegal and hosted at multiple locations i.e. Kochi, Mumbai and Hyderabad.

NASSCOM ITSC conducted an awareness session on **Software License Compliance: Issue and Challenges** to deliberate on the following:

- Licensing and compliance Overview, Importance in IT Services
- Possible pitfalls and need for well-defined processes and teams
- Action faced by companies Indian and otherwise and lessons learnt
- Solutions and best practices

This workshop was led by PWC and hosted at multiple locations i.e. Chennai, Bangalore and Hyderabad.

NASSCOM Leadership Resource Centre – A global learning collaborative platform by "Leaders for future Leaders". An initiative by NASSCOM and knowledge powered by IIM Bangalore.

Showcased and demonstrated the platform to 200+ member companies across country. This exercise helped us to derive feedback on the content, UI-UX etc. which eventually resulted in enhancement of the platform. As on date, we have 80 companies on board, engaging with the platform. Collaborated with the SMB Council to rally this and made the content more SMB focused in the first phase. Conducted focused workshops for SME's in various tier II locations of the southern region. The unveiling of the platform is being planned soon.



ASSCOM SME council was the 8th Council formed in May 2017 with an objective to build a thriving ecosystem of small and mid-sized technology companies that would create leading-edge technology and business solutions for the world.

The Council has a mission to create an ecosystem of excellence – where companies compete and complement each other.

- Facilitate the SME companies to grow their business by
 - leveraging business synergies with other SMEs
 - o leveraging support from various government agencies MSME, STPI etc
 - o teaming up to foray into new markets
- Enable the SMEs to be world-class businesses by
 - learning from each other
 - o Preparing for the future by adopting and inventing leading-edge technologies.

The ecosystem, by its very nature would be only as rich as the diversity of its members. Therefore, while creating a supportive environment for ecosystem members, we would also enrich the ecosystem by attracting more companies to join.

• Three SME council meetings were conducted during last 6 Months.

Karnataka Region - 8+ workshops

- Growth hacker session
- 2. Workshop for SMEs to articulate their value proposition to clients in a simple and concise manner.
- 3. Lead-gen session for SMEs
- 4. Benefits of CRM tools for SMEs
- 5. To kick-off the Bangalore Regional Council.
- 6. Scouting for potential partners to collaborate with Indian Global IT giant for the #NewAgeDelivery

Tamil Nadu Region - 7+ workshops

- NASSCOM- CFO Forum @ Chennai
- NASSCOM-Tech Series @ Coimbatore
- Thinking to Learn and Learning to Think @ Coimbatore
- SME Connect meeting @ Trichy
- Marketing session @ Chennai
- SME Connect Session

Western Region - 10+ workshops

- NASSCOM SME Connect 2nd RoundTable @ Surat
- NASSCOM GTD Forum: Leveraging Global Trade efforts for your business and "Spotlight on Finland's innovative technology landscape @ Surat
- NASSCOM SME Forum: "GST for IT Software Industry", @ Surat
- NASSCOM CFO Forum: "Tax aspects you must consider before starting your US Business", @Mumbai

- NASSCOM CEO Forum: CXO's THINK LIKE CRIMINALS, @ Indore
- Talent Acquisition & Transformation Session An exclusive invite for Industry Members & Academia! @ Ahmedabad
- NASSCOM SME Forum: Mentoring session on raising funds from Capital Market for SMEs, @ Mumbai
- NASSCOM Session: "SME Chapter Meeting" @ Indore
- NASSCOM SME Chapter Workshop "Digital Marketing" @ SURAT

NCR Region - 10+ workshops

- Engagement with Punjab Government @ Chandigarh
- Session on "Supporting Women in STEM" (Science, Technology, Engineering, Mathematics): A
 Diversity & Inclusion Initiative @ Chandigarh
- NASSCOM CXO breakfast @ Chandigarh
- Global Structuring Strategy for SME Businesses for success @ Chandigarh
- Roundtable discussions with the Canadian Innovation Minister Mr. Bains
- SME Strategic Roundtable @ Jaipur
- SME Blockchain Masterclass@ Jaipur
- SME Regional Chapter meeting @ Lucknow
- Session on Unconscious Bias by Smita Tharoor @ Chandigarh

Eastern Region - 10+ workshops

- Meeting of the SME Council East on 2nd Sep; Digital marketing workshop on 2nd September Workshop on growth for leaders 15th September.
- Session on scaling internationally on 29th Sep in Bhubaneswar.
- Meeting with axis bank representatives. The council shared the key challenges of SME in banking.
- The council decided to create a calendar of its activities. It was decided that all our activities in future will be conducted between 10:30 to 2 pm on 2nd Saturday of the month and on 4th Wednesday, evening 4-6 pm.
- The chair Atul Gupta proposed Alkesh Agarwal as the co-chair for the SME council and Arun agarwal seconded the same.
- The council would like to have inclusion from other domains. The council should induct a member from BPM, data analytics and cyber security domain. We already have product and services representation.

TS & AP Region - 6+ workshops

- Workshop on Design Thinking @Hyderabad
- Session on Software Project Management
- Session for SME and early stage organisations

Pune Region - 8+ workshops

- Enterprise Connect: Tech Mahindra Session for SME and early stage organisations
- Honda & Mckinsey (Japan): 3 SMEs working in ADAS, IoT and Logistics domain for showcased their capabilities to Honda & Mckinsey delegation from Japan.

- Panels discussion on Growth Journey with CXOs
- Enterprise Connect with ABS Professional Systems
- Game Changing Innovation
- Enterprise Connect with John Deere, Paccar, Fujitsu

Kerala Region - 8+ workshops

- Integrated Marketing Workshop @ Trivandrum
- NASSCOM SME Connect Workshop on Sales

NASSCOM: Business Delegation to GITEX Technology Week 2017, Dubai 8-12 October 2017



Had a successful GITEX Event @ Dubai with 14 SME companies participating across country

The 37th GITEX Technology Week aimed to create an immersive, engaging and rewarding experience in which you could bring all challenges, discuss options and develop plans. With over 14,000 Attendees, 4400 Exhibitors and participation from 90 counties – the event was a must- attend for companies that were looking to expand in the region.

NASSCOM had a separate SME pavilion of the best SME companies from India with the theme of **'Connect, Collaborate and Innovate'**. 14 SME companies exhibited at the pavilion and showcased solutions across enterprise tech, security, digital solutions and innovation services.

The companies witnessed high level of engagement and business connect during these 5 days of the event.

Speaking Opportunity: Member were giving multiple platforms to showcase their knowledge and experience. Helped them to create visibility.

Networking Opportunities: 5 full days with more than 14000+ attendees; was the biggest platform to get the business connects and new opportunities.

Most of the members generated a healthy pipeline and were confident of good number of closures.

Leadership & Peer leaning: Members were excited to have Mr.Suri, India High Commissioner, at their stall and spending valuable time with each one of them.

Majils Program gave access to the CEO community at the event and helped members to connect with the CXO group present at the event from across the world and Middle East.

Learnings:

- Lots of inputs from members on various aspects of the event (venue / meetings / branding etc)
- All the members could see the value for money were excited to attend this event next year in a bigger format.



Newly formed NASCSOM Product Council deliberated and identified following focus areas as Pillars of Engagement for the larger goal of developing a great product ecosystem:

1. Events and Awards

a. NASCSOM Product Conclave (NPC)

- i. 3rd NPC North, February 2017, New Delhi.
 - 250+ delegates, ~30 Speakers, 15+ sessions, 3 tracks, 18 product showcases
 - 4 workshops on product marketing, User Experience, Selling to South East Asia and Taking SaaS product around the world in 180 days.

ii. 4th NPC Pune, March 2017 -

- 656 delegates, 40 Product showcases, 14 Exhibition stalls, 60 speakers, 20+ sessions
- Workshops: Deep Learning, Cyber Security, Design Thinking, Automotive IoT

iii. 4th NPC Hyd, May 2017–

- 450+ Participants, 20 Speakers, 18 Product Showcases, 1 Chat Session, 4 Workshops, 3 Master Classes, 2 Panel discussions, 2 Key notes
- Deep technical workshops & Master Classes on Braindancing Creativity & Innovation, Drone Making, Machine Learning, Crytocurrency & Blockchain

iv. 14th NPC Bangalore -

- 2000+ Participants 2 days of 7 parallel tracks covering 100+ sessions | 1200+ Organizations |
 ~200 Speakers, ~100 Investors | 130 Product Showcases
- Networking & Connect 200+ curated Enterprise connect | 100+ Investor meetings in 1:1 Speed-dating | Japanese Connect with IoT startups | CXOs Roundtables
- Branding and Visibility #NPC2017 trending on twitter at Bangalore and India | 20+ Sponsors and 20+ Ecosystem Partners | NASSCOM Emerge 50 2017 Awards | 5 Best Product Showcase and 3 Design Awards | 180+ Print, online, televised media stories
- Spot Funding with 3 companies getting instant Funding of INR 16 lacs each
- Summits on Deeptech, AI-fy Your Business, Blockchain, SaaS, Fintech, Go-To-Market, IoT, HeallthTech, Angel Funding
- Specialized Unconferences AI, RetailTech NextGen, CXO
- Experience Zones Robot, Gesture Control, Augmented and Virtual Reality
- Master-classes/workshops on Winning Negotiations, Storytelling, Detecting Bots, Pricing
- **b. Emerge 50 2017** The 6-month long marathon hunt for NASSCOM Emerge 50 2017 awards in Knowledge partnership with Grant Thornton (GT) closed with announcement in media partnership with CNBC Young Turks on 2nd Nov 2017. Details of the winners is available in the form of a booklet on www.product.nasscom.in/emerge50.php

2. Policy

- a. Software patent IPR licensing awareness program
- Multiple training sessions on Invoicing and GST
- c. Worked with Govt to introduce provisions on preferential local suppliers.
- d. Introduce a process for fair evaluation of all vendors including Government agencies, to ensure a

- level playing field for companies developing solutions in eGovernance and related areas webinar and interactions with Govt and Industry in Delhi and Bangalore
- e. Webinar on De-mystifying Government IT Procurement Policy | 19th Sep 2017 | 1500- 1600 Hrs Video available on https://youtu.be/IPoBcrVNW-s
- **3. DeepTech** Specially designed to catalyse and help scale selected DeepTech Products using mentorship and curated connect with enterprises and investors and providing support in global outreach.
 - a. 22 Products selected after curation from 90+ applications Cities wise: Bangalore 13, NCR 4, Rest -5 | Revenue wise: \$100K+ 3, Upto \$100K 10, Pre-Rev 9 | Funding wise: Angel 11; Bootstrapped 9, Grant -2 | Product Offering: B2B 20; B2C– 2 | Verticals: Healthcare 7, Others 15
 - b. Key asks from selected companies: Tech mentoring 9; Go to Market 17, Funding 9, Business Strategy 9
 - c. Specific mentors being identified and assigned to each selected company based on identified need analysis
 - d. Showcase and connects across key initiatives of NASSCOM eg Israel Mass Challenge

4. Connect

- a. Full day business connect session for 11 product companies to meet top leadership of Amdocs India in person and business leads from Israel and the US via video conferencing on 9th March at Hyderabad.
- **b.** Connect at NPC Hyd 20+ connection made among 9 product companies and 5 corporates in a curated connect session on the sidelines of NPC Hyd.
- **c. CXO Connect at NPC2017** 2 specially conducted with 80+ digital CXOs to have a free exchange of ideas about achieving impactful transition of businesses to use digital at its core. The key agenda item which drove the overall discussions was "changing customer demand across industries and sectors". More about this on https://community.nasscom.in/community/discuss/product/blog/2017/11/16/product-leadership-meets-digital-cxos-from-business-at-npc-2017
- **d. Investors' Connect at NPC** Angel Summit at NPC2107 co-organized with Let'sVenture saw 100+ meeting among 25+ investors and 20+ curated startups.
- **e. Japan Connect** A delegation of Japanese enterprises met with IoT startups on the sidelines of NPC 2017.
- **f. Roundtables** we have started organizing special roundtables to bring all stakeholders of the cosystem from investors to startups, large product companies, enterprises to accelerators/incubators, on a common platform in multiple cities to exchanges ideas to be future ready. First of such roundtables on Artificial Intelligence was organized in Gurgaon, Bangalore and Hyderabad in December 2017 with participants of product life cycle participated enthusiastically.
- **5. Global Connect** A delegation of 10 product companies went to Israel during DLD TelAviv Festival. Delegation met with Tel Aviv University (TAU), The Floor, Our Crowd, Mass Challenge, Aviv Venture during the visit. MoUs with TAU & Mass Challenge, Fintech Accelerator with the Floor, are in pipeline as result.

6. Knowledge and Thought Leadership

a. Collaborative Innovation: The Vehicle Driving Indo-Israel Prosperity — The report highlights the strengths of India and Israel and the imperatives to move towards Indo-Israel Collaboration 2.0. It also provides an action framework to achieve 'Vision 25/25', which estimates that by 2025, up-to USD 25 billion of revenue potential can be unleashed for businesses in the

two nations through cumulative cross-border investments. Report available on: http://nasscom.in/knowledge-center/publications/collaborative-innovation-vehicle-driving-indo-israel-prosperity

- **b. HeathTech in India: Are we there yet?** With a fine blend of data, insights and examples, the report highlights the progress made by Indian healthtech start-ups, in top segments, diseases and technologies they are focused on and how they are striving to solve issues related to Accessibility, Affordability and Quality in the Indian Healthcare space. This is one of our preliminary researches in this domain and with the support of the ecosystem, we hope to delve deeper in this important, yet interesting space. Report available on: http://nasscom.in/knowledge-center/publications/healthtech-india-are-we-there-yet
- **7. Platform** with aim to build a comprehensive platform for Indian software product industry, we are working towards making our already existing www.productsmade.in portal to be a one-stop solution for all product resources. In a current shape of an online compendium of Indian product, we have close to 2000 products from more than 900 companies listed on this portal.

Skill Enablement –

a. 14 workshops on topics ranging from Product management, Design Thinking, GTM, Risk Analytics, Sales, Product Strategy, Negotiation skills etc were organized across Bangalore, Pune, Delhi/ NCR, Hyderabad and Chennai.

For regular update on product and related resources, follow us on:

Website: http://product.nasscom.in/

Community: https://community.nasscom.in/community/discuss/product

Facebook page: /nasscomproduct Twitter handle: @NASSCOM_Product Instagram: @NASSCOM_product_connect

Youtube channel: /productconclave Linkedin: NASSCOM Product Connect

NASCSOM Product Compendia: http://productsmade.in/

Diversity & Inclusion Forum

Inclusion of People with Disabilities Endorsement

NASSCOM and NF has rolled out the endorsement from 100 CEOs in an electronic format.

NASSCOM D&I Initiative Facilitating Back to Work Program for Women - VIMUKTA

NASSCOM & NASSCOM Foundation to facilitate this through Portal and Technological intervention. A collective program focussed on changing the mind-set of women to get back to work.

The pilot is in progress and NASSCOM has connected with 30 firms. The Portal to focus on specific tech areas/ domain and in upskilling in few niche skills (if required) with a mentoring/coaching approach

NASSCOM D&I Forum: DREAMS DON'T WORK UNLESS YOU DO! Smart investing & Womantra

NASSCOM along with Fintelligence conducted a program that empowers women to manage their own money, ask the right questions, even if the financial management is still left with the men. This session for women, professionals or otherwise, aimed at enhancing financial awareness and empowering them in financial matters. This session was conducted in 7 locations across the country.

NASSCOM POSH Session for ICC Committee Members

NASSCOM along with Parity Consulting and Trilegal rolled out POSH sessions across the regions for the

members. The session was conducted in 11 locations across the country

NASSCOM D&I Forum: DRIVING Ms. Self

NASSCOM conducted a program that empowers women to clarify their aspirations and drive their careers forward by equipping them with mindsets and skills necessary for career growth. The session conducted in Chennai after Bangalore.

NASSCOM D&I Summit 2018 – 12th and 13th March 2018, ITC Grand Chola Chennai

NASSCOM announced the dates for D&I Summit 2018 themed **Full Steam Ahead - Navigating**

Leadership Through Today's Complex World of Inclusivity. The summit to focus on few themes around:

How does one meet these new disruptive challenges?

What would the impact of people who are differently abled be in the age of AI and Automation?

How are organizations looking at the governance and impact on the outcome?

How can we find a good balance between diversity and inclusion in the new divergent global economy?

How does one build a future ready organization without compromising on D&I principles?

What are certain costs that we need to be prepared to pay today for building the diverse and inclusive eco system of tomorrow?

How SME's are contributing and scaling up their business operations and penetrating new sections of society which otherwise they have not reached out to in the earlier instance?

NASSCOM is inlaying pathways to strengthen gender diverse leadership talent pool by launching **Women** in technology initiative

NASSCOM LGBT+ Inclusion and Equality Workshop

NASSCOM is hosting the 1st Workshop under LGBT+ inclusion at workplace in Bengaluru. Post Blore the session to go across India at various Tier 1 locations

Leadership Pipeline

NASSCOM report in association with Open University, Milton Keynes, UK to bring out best practices to build leadership pipeline to be released in the March 2018

Maternity Policy

NASSCOM to conduct discussions across 8 locations across the country. NASSCOM conducted a webinar on the 20th April 2017 on the maternity policy guidelines which was attended by 500 members across the country.

- NASSCOM discussed the guidelines on the shared services crèche facilities as soon as the bylaws are released by the government
- NASSCOM collected the points from the Industry through various roundtables and will collate and present it to the Govt.

Awards & Recognitions

NASSCOM rolled out the Corporate Awards for Excellence in Diversity & Inclusion 2017-18

- NASSCOM to continue the awards format for the year 2018.
- NASSCOM to revamp on the award categories

10000 Startups - Torchbearers of a Young & Confident New India



10,000 Startups is an initiative to scale up the start-up ecosystem in India by 10x through incubation, funding and support for 10,000 technology startups in India over the next ten years.

- 10 warehouses incorporated since its inception in 2013
- Incubated ~ 300 start-ups across warehouses with more than \$40.7 mn funding raised
- 800+ high impact events conducted in 22 cities attended by 35,000 attendees
- Initiatives impacted 2468 start-ups out of which 327 received funding, and rest received mentorship
- Partners: Google, Amazon Web Services, DigitalOcean, IBM, Microsoft Ventures, Kotak, Facebook.

Key Achievements:

- Kicked off the year with an insightful **tweet chat** #TheStartupRevolution with **Mr. Ramesh Abhishek**, Secretary, DIPP.
- Successfully organized **InnoTrek 2017**, a week long immersive program to Silicon Valley for 26 startup founders who were selected from a pool of 300 applicants. They interacted with 40 distinguished speakers and tech gurus at Google, Facebook, Microsoft, IBM.
- **India Fintech Day** organised in Mumbai with #FintechIn5 as the theme, received phenomenal response with 500 delegates, 20 speakers, 20 investors, 13 fintech experts and 19 startups in attendance. Industry stalwarts from RBI, Kotak Mahindra Bank, Deutsche Bank, supported the event as speakers.
- Successfully launched the 2nd edition of **Code for the Next Billion**, an initiative of Facebook and NASSCOM 10,000 Startups. The initiative received close to 300 applications from core social startups who are building mobile applications for new-to-internet/bottom of pyramid users. India, carried out an extensive outreach campaign across the Startup India Hub. Unitus Seed Fund, Ankur Capital, IAN came on board as Funding Partners.
- **NGDC 2017** saw participation from across the globe with 120 speakers and 2000 delegates spread out over three days, with the first Indian Keynote speaker. Event witnessed 100+ Game showcases, 9 parallel tracks, investor speed dating, publisher speed dating.
- Initiated a new a deep engagement meet-up session with potential Investors called Investor 101 and mentors called Mentor 101, wherein each of the teams meet curated set of start-ups specifically in their areas of interest.
- Hosted AWS, Google Develoeprs, DigitalOcean teams at regional warehouses for a session.
- AWS Startup Day, flagship event of AWS in partnership with 10,000 Startups was a grand success with Pune, Chennai & Delhi chapters seeing overwhelming participation.
- NIPP: After a year-long steady discussion, NIPP welcomed its newest member Coca Cola.
- Gurugram Startup Warehouse launched its 1st cohort with 5 startups, Facility operationalized with 71 workstations being handed over to NASSCOM 10000 Startups.

Our Startups Made All the Right Noises

- Hyderabad Warehouse Startups Authbase & Blue Semiconductors got selected for deep tech accelerator program at the Indian Institute of Information Technology (IIIT) Hyderabad.
- IIT-Bombay held its annual entrepreneurship summit and NASSCOM 10000 Startups was invited on

the jury panel for the startup pitch competition — Eureka. Our warehouse startup IntuitThings was adjudged the winner of 10 minutes to Million and on-spot received 15 lakhs of funding led by Sanjay Mehta. Interestingly, the bidding was oversubscribed by 6 times with all other investors also showing interest in the company.

- Hyderabad Warehouse Startup Imaginate, a virtual reality startup based in India and the US, raised \$500,000 (nearly ₹ 3.35 crore) from the seed-stage venture fund SRI Capital.
- Noida startups Morph.ai and R1m0 got selected for Yes Bank Accelerator Program.
- Hyderabad warehouse startup Kahaniya received seed funding of \$200K by an undisclosed investor.
- Hyderabad warehouse startup Imaginate, a virtual reality startup based in India and the US, has raised \$500,000 (nearly ₹ 3.35 crore) from the seed-stage venture fund SRI Capital.
- Hyderabad Warehouse Startups Imaginate & Gayam Motor Works got selected for Uber Exchange
 Startup Mentorship Program.
- Our Food received the Star Innovator of the Year award.
- Kochi Warehouse Startup Recipe Book was selected for the Google Launchpad Accelerator Program.
- Kolkata startup IManageMyHotel received second round of funding from Jaarvis.
- Noida Warehouse Startup Localguy was inducted by Himachal Government State run accelerator program at IIT Mandi.
- Bangalore Startup Zodiva got selected into the FbStart Program; Swymcorp was selected by Techstars accelerator program in Seattle.
- Three Mumbai warehouse startups ZopHop, Redsky Technologies and Freightbro raised funds from investors. (details yet to be made public).
- Hug innovations from TechMarch 2016 reached the top 10 at Global Mobile Challenge Barcelona.
- Mumbai startup MarketPulse raised funding from LeadAngels.

NIPP - Some of the interactions with NIPP members

- Executives of Samsung Global Innovation Center including the Head of Investments and Head of Operations globally, visited the Bangalore warehouse as part of NIPP initiative, and met 3 start-ups to explore opportunities of collaboration.
- 9 start-ups met and pitched to Ashutosh Vaidya, Chief Delivery & Operations Officer at Dell, at the Bangalore Warehouse under NIPP.
- Organised the Sony Office Hours at Bangalore Warehouse for start-ups interested in developing apps for the Sony Android TV where 11 Start-ups participated.
- Organised the NASSCOM-FIL Cybersecurity Fintech Roundtable in Fidelity Investments office in Gurgaon where we had participants from FIL, DSCI, and 4 cyber securitystart-ups
- Walmart Team from their UK Retail division (including the head of Retail and Ecommerce in UK) visited the Bangalore Warehouse and met 5 start-ups working in the areas of Fulfilment/Delivery (last-mile delivery), personalization/Product Substitution, and Voice & Visual Search met and pitched to them.
- Thomas Kipp, Head of Strategy & Business Development at DHL Group visited the Bangalore Warehouse, and met 4 startups who are moving the "goal-posts" of logistics, are disruptive and are creating new business opportunities.
- Deepinder Dhingra, Head Products & Strategy, Mu-Sigma visited the NASSCOM Warehouse in Bangalore for a roundtable discussion on the future of data analytics in India, and ways for growth for Indian Start-ups. 5 big data and analytics start-ups participated in the discussion.

- 3 start-ups pitched to the NetApp leadership team (including NetApp CEO George Kurian and founder David Hitz) at the new NetApp campus in Bangalore.
- 9 start-ups met and pitched to Ashutosh Vaidya, Chief Delivery & Operations Officer at Dell, at Bangalore Warehouse.
- Panasonic India's Emerging Technologies team visited the Bangalore Warehouse twice and met 7 start-ups.
- Ros Bank (part of Societe Generale Group) CIO and his team visited the Bangalore Warehouse, and met 3 start-ups. They also had short interactions with other warehouse start-ups and showed interest in IoT.
- NIPP Partner Axis Bank Innovation Labs team has organized a hackathon called "Innovation Hack".
 Problem statements from various departments of Axis Bank are going to solve in a unique way by the fresh talents in the hack community.
- Walmart US team visited the Bangalore warehouse where our startup Collobe pitched and presented their product to the team; Fastrack.ai presented to Soc Gen French delegates- Head of End User Services/IT Infra.
- NIPP GIC Fintech Roundtable/Pitch: NIPP GIC connect between GICs like DB, UBS Citi, Allstate, Principal Global, AMDOCS where 8 startups were shortlisted within the Fintech space who eventually pitched on a one-to-one basis. Startups like Lemoxo, Early Salary, Vphrase, Geospoc, Intelliment generated interest among the GICs.

Sector Skill Council NASSCOM

(I) Research and Analytics:

- **Future of Skills' project with BCG as consultants** addressed 'Upskilling for Digital Relevance' the 'Future of Skills' project. 55 'Domain Modules'/ Job Roles, the related NOS and some details of the requisite skills for the same has been provided by BCG.
- NASSCOM/SSC NASSCOM has organized the following to address the onslaught of digital disruption w.r.t .Skills for the Future (SOF) and the jobs thereof:
- Workshop organized at the HR summit; 46 IT-BPM company invitees participated. The group concluded re-skilling to be priority followed by skilling fresh candidates in phase 2.
- Feedback sought on a structured questionnaire from more than 20 firms.
- In-depth 2-3 hour interviews with a number of firms w.r.t. ITS,BPM, ERD,SPD.
- Meetings were held with relevant personal at Cyient , Xcube , Mindtree, Wipro to understand company perspectives and proactive initiatives taken to address the 'Skills for the Future 'and jobs thereof.
- A one-day workshop as a finale with member company representatives was held where previous learnings and new inputs were analyzed and synthesized from multiple meetings executed to date.
 Outcome:
 - ITS& BPM firms advocate focus on Reskilling as priority followed by skilling (for fresh entrants)
 - ERD& SPD firms advocate focus on skilling.
 - NASSCOM/SSC NASSCOM to be the aggregator for virtual courseware/ training for SOF and the collaborator for competency based evaluation and assessments.

SOF Platform

Phase 1 - crystallized future job roles & skill-sets in IT/ ITES industry

- Phase II defined the design & business architecture of the SOF platform to re-skill employees for SOF.
- NASSCOM-branded platform will focus on B2B; extendable to B2C.
- serve foundational learning needs of employees looking to re-skill in new tech by providing a curation of external courses and certifications.
- key axis of differentiation for the solution discovery of jobs & skills for new tech and release of customized learning paths to individuals.
- Sterco shortlisted 4 platforms for potential partnership for faster time to market Edcast, Degreed, itrack & BetterU. Sterco invited potential partners for a detailed techno-commercial due-diligence in December.
- Presented the outcomes of the 'White Paper' to the ASOCIO community at NASSCOM on the following:
- Promote the adoption of a common 'Skills Standard' to enhance the mobility of the skilled workforce among ASOCIO countries.
- Map and identify equivalence between 'Occupational Standards' and 'Job Roles/Qualification Packs' in countries under ASOCIO.
- Explore cross border mobility of individuals certified on benchmarked 'Qualification Packs' & via a 'Workforce Mobility Agreement' among ASIAN/ASOCIO countries.
- Research report on 'Workforce Skills' requirement for 'Smart Cities' with KPMG is WIP.

(II) Courseware Development: (contributed by 200+ companies)

BPM (8 courses)

- Domestic Data Entry Operator Published SH & FG; Completed in Hindi
- CRM Domestic Non-Voice-Published SH; FG WIP; Completed in Hindi
- Domestic Biometric Data Operator; Published SH, FG WIP; Completed in Hindi
- CRM Domestic Voice Published SH, FG & SG in Hindi;
- Associate F&A Complex Published SH & FH
- Domestic Biometric Data Operator Addition of Employability and Entrepreneurship module in facilitator guide
- CRM Domestic Voice -- Addition of Employability and Entrepreneurship module in facilitator guide
- CRM Domestic Non Voice Addition of Employability and Entrepreneurship module in facilitator guide

ERD (3 courses)

- IOT Outcome Based Framework finalized. FSIOT Foundation Skills in IOT ,courseware completed and launched during Engineering Design Summit at Bangalore
- FSC&HE Foundation Skills in Construction and Heavy Equipment courseware launched
- PDE-M- Product Design Engineering –Mechanical courseware i.e. facilitator guide and student handbook launched

ITS (6 courses)

- Domestic IT Helpdesk Attendant Published SH, FG & SG in Hindi;
- Junior Software Developer Published SH, FG & SG in Hindi

- Junior Software Developer Addition of Employability and Entrepreneurship module in facilitator guide
- Cyber Security Courseware launched:
 - a. Security Infrastructure Specialist (SSC/Q0923)
 - b. Penetration Tester (SSC/Q0912)

MOOCs

- 13 MOOCs courses launched for basic programs regarding the latest technology courses covering Big Data, Cloud Computing, Cyber Security, Internet of Things and Machine Learning.
- 35 job role based 'Knowledge Cloud' are made available for various SSC NASSCOM Qualification Packs (QPs).
- (III) Training & Efficacy Measurement: (impacting 200 companies)

Assessments Update: 1,93,829 assessments conducted across 10 programs

Train-The-Trainer Update:

- 65 Master Trainers Trained/Licensed;
- 1086 Trainers Trained

SSC NASSCOM facilitated close to 5000 placements in 45 Member & Non-Member companies.

(IV) **WFMIS (Workforce Market Intelligence System) Website: Website Updates:** Advertisement Module; Events Posting; Certified Master Trainer & Trainer;

Online Registrations Processes for Non PMKVY, MT & TTT; Added Social Media Widget on WFMIS; Digital repository of MoUs made accessible on InSDMS; Developed Certified Master Trainer module on WFMIS; Added a page on WFMIS to integrate MOOCs platform of Edcast; NON-PMKVY Dashboard for Scheduling; Training to SSC Team on Scheduling request process of NON-PMKVY and B.Voc process; Developed PMKVY 2.0 dashboard for tracking Training Center applications on SMART; PMKVY 2.0 Reassessment Module developed and made live; Re-Engineering w.r.t. payment tracker & Non - PMKVY scheduler for Capacity Building scheme of Ministry of Skills;

Updated Online Scheduler for addressing PMKVY 2.0 requirements; UI and sample user flow for future of skills was created; Master Trainer & Licensed Trainers Certificate upload on WFMIS;

(V) **Promotion and Marketing:**

96 events complete addressing College Connects', Regional Event sand Hackathons, QP Adoption & TAT sessions, MOU and press events, NASSCOM & International Events, Training Partner & Student events;

Annexure

S. No.	Category	Total Assessments (Jan – Dec '17)
1	NAC & NAC-Tech Assessments	21,969
2	PMKVY 2.0 (STT, RPL & Re-assessments)	39,790
3	Third Party	16,226

4	BVOC	2,405
5	DDU-GKY	3,434
6	NULM	12,856
7	PSDM	1,433
8	UPSDM	4,583
9	CSR	655
10	Schools	90,478
	Total assessments done	1,93,829

S. No.	QP Name	Trainers Trained
1	Domestic Bio-metric data Operator	8
2	Associate - Customer Care Voice	20
3	Associate - Desktop Publishing(DTP)	20
4	Domestic IT Helpdesk Attendant	20
5	CRM Domestic Non-Voice	53
6	Domestic Data Entry Operator	965
	Total	1086

Promo & Marketing

Workshop on Pradhan Mantri Kaushal Vikas Yojana (PMKVY) by Technical Institutions at Techno India University, Kolkata, West Bengal on February 24, 2017.

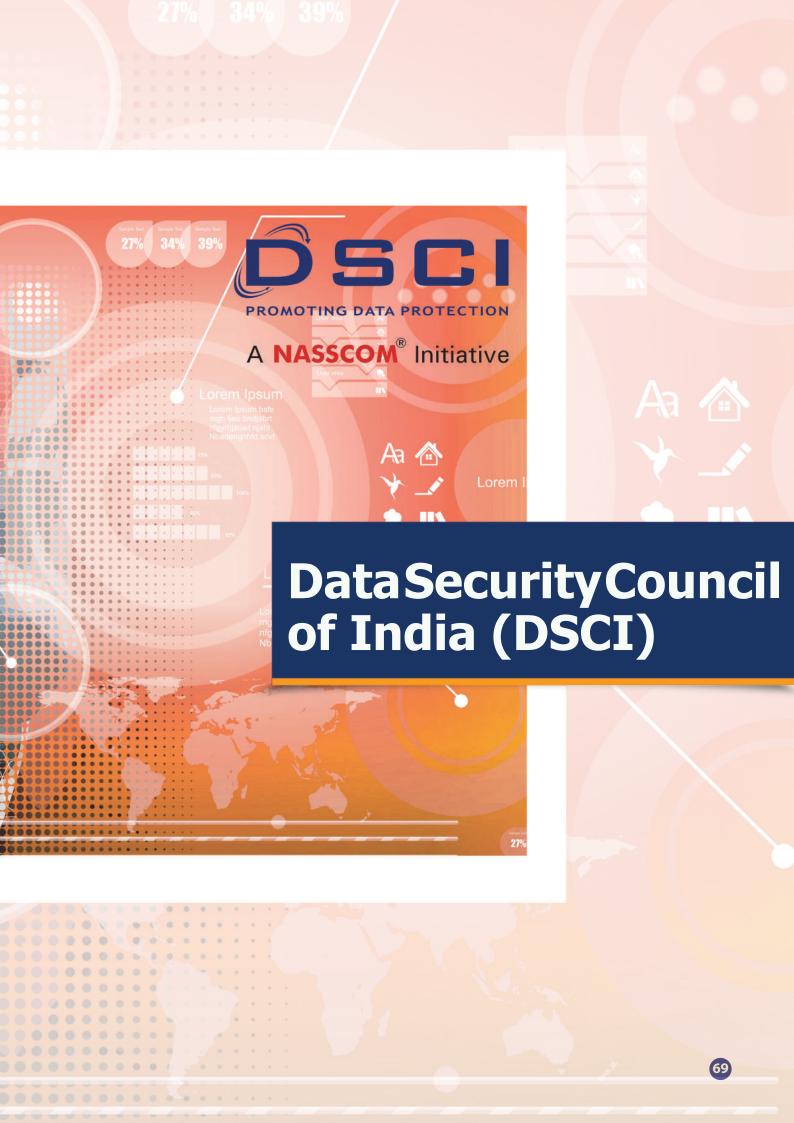
Official Launch of Basic Learning for Future Technologies/ Skills at NASSCOM Noida Campus on May 11, 2017.

TAT session with key HR leaders from IT-BPM industry at NASSCOM HR Summit at Chennai on July 21, 2017.

SSC NASSCOM organized workshop on Online Assessments in collaboration with National Skill Development Corporation (NSDC) & Ministry of Skill Development & Entrepreneurship (MSDE), Government of India.

Launch of "Future of Jobs in India - A 2020 perspective" report at Global skill summit held at New Delhi on September 15, 2017.

SSC NASSCOM participated in PMKVY 2.0 Apex Body/ Steering Committee at Ministry of Skill Development & Entrepreneurship (MSDE), Government of India on December 14, 2017



BN Srikrishna Committee of Experts on Data Protection Law

The Government of India constituted a nine-member Committee of Experts under the Chairmanship of former Supreme Court Justice B N Srikrishna to study the various issues related to data protection in India and suggest a draft Data Protection Bill. A whitepaper has been drafted by the committee to solicit public comments to shape the data protection law. NASSCOM-DSCI has been reaching out to its member base to collate inputs to build a comprehensive and nuanced response to the consultation questions that reflects the views of our wide member base. CEO, DSCI is part of the nine-member committee of experts. http://meity.gov.in/white-paper-data-protection-framework-india-public-comments-invited

Reconstitution of Cloud Working Group by MeitY

MeitY reconstituted the 'Cloud Working Group' under the chairmanship of Kris Gopalakrishnan. The Working group is chartered to deliberate on the Global & Indian status of cloud computing/service and approach being followed in promotion of cloud services, demand projections, identifying bottlenecks, and evolve a framework in consultation with cloud service providers.

Submission to TRAI Consultation Paper on Privacy, Security and Ownership of Data & M2M Communications

Responding to the issues raised by TRAI, DSCI reiterated and reaffirmed the need for a balanced and calibrated approach for policy formulation on Security, Privacy & ownership of Data. Once the data protection law is enacted, TRAI may review the existing provisions in the Indian Telegraph Act and licensing conditions (UAL) and issue advisories or guidelines for TSPs for protecting personal information of users.

In a separate consultation Paper issued by TRAI on M2M Communications, DSCI-NASSCOM after industry consultation responded on 'Spectrum, Roaming and QoS related requirements in Machine-to-Machine (M2M) Communications' covering security and privacy aspects.

NASSCOM-DSCI inputs on Prepaid Payment Instruments (PPI)

NASSCOM-DSCI submitted its inputs to MeitY on the draft rules of enhancing Security of Prepaid Payment Instruments (PPIs), post analysing the draft and consulting its member organizations.

Inputs were also submitted to The Reserve Bank of India (RBI) on Master Directions on Issuance and Operation of PPIs in India.

Cyber Security Framework Adoption Issues in Smart Cities to government

DSCI highlighted specific cyber security challenges in adoption of Smart Cities to the government. These issues span from framework adoption, detailing of cyber security functional requirements in RFPs, procurement considerations to enabling the ecosystem development.

DSCI Advisories on Ransomware Attacks in 2017

NASSCOM-DSCI, acknowledging the global outbreak of various ransomwares throughout the year, alerted the industry and issued best practices to counter the challenges. Advisories issued include:

- WannaCry
- BadRabbit
- Petya Ransomware

Blue Whale – DSCI also released an advisory on Blue Whale and advocated the role of parents and teachers in Internet safety.

DSCI -TDB initiative on Accelerating Commercialisation of Cybersecurity Products

DSCI and TDB joined hands to create a platform to enable the funding ecosystem for cybersecurity product



companies and accelerate their growth. Stakeholders from the government, funding agencies and industry participated to deliberate on the importance of putting a focused effort for cybersecurity companies and carve out a future roadmap.

Series of GDPR Workshops

DSCI engaged with the IT-BPM industry and hosted a series of roundtable meetings, close door meetings, conference calls to apprise on the implications of upcoming EU GDPR (May 2018) in various cities across India.

Contribution to International Standard Making

DSCI represented as rapporteur of ISO/IEC JTC1/SC27 study period on 'PII Protection Considerations for Smartphone Application Providers'. The research and draft framework was presented to the experts of ISO/IEC JTC1/SC27 Working Group 5 – Identity management and privacy technologies – in a meeting held in Hamilton, New Zealand in April 2017.

Workshop on Cyber Security of IT Products using Common Criteria standards

To spread awareness on Common Criteria (CC) evaluation scheme, DSCI in association with STQC, conducted a workshop with its members and the start-up community in multiple cities.

Capacity Building

Cybercrime Awareness Workshop for Law enforcement in Mangalore, Goa, Raipur

DSCI with the support of MeitY, and in association with State Police conducted Cybercrime Awareness Workshops in Mangalore, Goa and Raipur. These workshops witnessed discussion on Emerging Trends in Cybercrimes, Special Session on Presentation of Digital Evidence in Court of Law, Digital Forensics, IT Amendment Act 2008, and Mobile Phone Crime Investigation among others.

DSCI Privacy Certification – Pilot Training for DCPP©

DSCI conducted the pilot batch of its credentialing program 'DSCI Certified Privacy Professionals (DCPP©)'. The course empowers the participant with knowledge and all necessary updates in the field of data privacy globally.

Cyber Lab Training & Short Courses

Bengaluru Cyber Lab has been actively involved in imparting training towards capacity building of law enforcement, judiciary, armed forces & prosecution departments in handling Cybercrime investigations. In 2017, over 2000 personnel were trained.

Description	Personnel Trained
5-day Courses	242
Short Courses	682
Outreach Programs	1376
LEA Support	85
Total	2300

Awareness and Outreach

Digital Payment Suraksha – Awareness Campaign Launch

DSCI, with MeitY and Google India, launched **Digital Payment Suraksha** – an awareness campaign to educate end users and merchants on security and safety best practices while making digital transactions. Awareness videos and brochures for various payment channels (Mobile Wallets, Debit & Credit Card, Online & Mobile Banking, UPI & BHIM, AEPS and USSD) have been created in 5 different languages namely

Hindi, English, Gujarati, Tamil and Telugu. All awareness content is available at https://www.dsci.in/digital-payment-suraksha/ for unrestricted dissemination.

Currently, there are multiple awareness campaign partners on-board, which include Government of Telangana, NABARD, NPCI Airtel Payments Bank, Axis Bank, MasterCard, Paytm Payments Bank, PayPal, Visa.

12th NASSCOM-DSCI Annual Information Security Summit 2017

Annual Information Security Summit (AISS) was successfully held from December 13-15, 2017 witnessing 853 delegate participation from 417 organizations and 47 organisations on boarded as sponsors, partners and exhibitors and showcased their niche capabilities. An eclectic line-up of esteemed speakers (150) and a rich agenda were the key highlights of the conference, pressing Cyber Security issues such as Right to Privacy, IOT Security, Digital Forensics, 5G Security, SCADA Security, Potent & Wider attacks, Future of Crimes et al.

Several new features such as the CTF Hackathon, Security debate-Bug Bounty for EVMs, Skills Town hall & AR/VR for Cyber Security were also a part of the engagement zone.



7th DSCI Excellence Awards 2017

DSCI hosted the 7th edition of its Excellence Awards; receiving maximum nominations till now with 220 entries and felicitating winners from the Corporate, Product and Law Enforcement Segments. Excellence Award is an effort to recognise and honour organisations and individuals for their exemplary performance in the fields of cyber security and data protection.

Apart from the entries, Innovation Box – Most Innovative Product of the Year, SEGAMATHON and Hackathon winners were also awarded. 2017 Winners Details: https://www.dsci.in/content/dsci-excellence-awards-2017

9th Best Practices Meet 2017

The ninth edition of Best Practices Meet (BPM) was held in Bengaluru which witnessed 30+ sessions, 70+ speakers and 400+ participants. The evolution of technology innovation and approach to security through 'Cognitive Computing' had inspired the theme – 'Cognitive Security'.

BPM agenda focused on the contemporary evolution in security, underscoring the emphasis on adoption of cognitive and data driven technologies, techniques and solutions and discussions around the challenges brought forth.

Data Privacy Day (DPD) 2017

In the sixth year in a row, DSCI celebrated Data Privacy Day (DPD) on 28th January to ensure privacy protection is taken up for implementation within the industry and spread awareness on the significance of privacy.

1,20,000+ People Trained on Employability Driven Skills

> 3,000 +Persons with **Disability Trained** on Digital Literacy, 400+ trained on **Employable Skills**

Donated software worth

> **INR 16.1 Crore**

to over 370 NGOs

Celebrating 10th year NSIF, received a reco 1900+ applicatio

Will be giving out IN Lakh in grant money mentorship support

NASSCOM Foundation

Repositioning

220+

Public Libraries across 24 States

90,000+ people sensitized on e-waste across 10 cities

220+

73 0 citie

NASSCOM Foundation Activities:

- Engaged with **7500+ volunteers to train over 30000 people** on Financial Digital Literacy tools while participating in Government organized Digidhan Melas across various cities.
- Launched 35+ new Digital Literacy Centres across India with 9 of them being in rural areas.
 Companies like Amazon, L&T, Arcesium, Compucom, Kesari Tours, Kotak Mahindra, RPG Group, TCS, Vascon, Piaggio, Capital First, Yardi and Principal Global joined us towards the goal of making at least one person per household digitally literate.
- Trained over 1,20,000 underserved graduates on employability driven skills like Data Analytics, CRM (Non Voice), F&A, Software Development, General Accounting, Cyber Security, ITI Trades among others. On an average around 60% of the trained people already placed with an average salary of 15 20,000 per month. New organizations like eClerx, Cvent and Colryut joined us to bridge the skills gap.
- NASSCOM Social Innovation Forum in its 10th year recorded the highest number of social innovation applications received till date. With **1900+ applications**, it is arguably India's largest social innovation platform. This year the program partnered with **American Express and Mphasis** and will provide INR 90 Lakh in catalytic grants to the 9 winners to be chosen by the final jury.
- NASSCOM Foundation along with MAIT and CEAMA conducted multiple roadshows and workshops across the 10 cities of Bhubaneshwar, Guwahati, Imphal, Indore, Kolkata, Moradabad, Panjim, Ranchi, Patna and Pondicherry to sensitize their citizens on eWaste, its harmful effects and the best ways to dispose them off. The sensitization workshop conducted under the MeitY's program on raising awareness of environment hazards of eWaste, were attended by highly placed government dignitaries across all the cities and were able to sensitize 90,000+ people.
- NASSSCOM Foundation conducted 2 major CSR Leadership Conferences in Delhi and in Bangalore to further discuss and share best practices in CSR and create a more knowledgeable and collaborative CSR ecosystem across the country. Both the events were well received with over 600 people attending the events. Companies like NTT Data, Synchrony Financials, Accenture, Societe Generale came in as sponsors for the events which had the best of CSR thought leaders, practitioners and policy makers all under one roof.
- NASSCOM Foundation also released the 'Catalysing Change' A report on the CSR spending done by the IT-BPM companies across India.
- The Foundation also conducted smaller city based workshops in Mumbai and Pune to further encourage CSR based collaboration and share best practices.
- The disability initiative launched 2 new Centres of Excellence for Persons with Disabilities in collaboration with Collibri Foundation and Hinduja Global Solutions to train over 400 Persons with disabilities on employability driven skills.
- The software donation program BigTech donated software worth **16.1 Crore to 370+ NGOs** across India. The program also partnered with **Box, Tableau and Amazon Web Services** to help enable Non-profits with end-to-end technology solutions to create better operational efficiency and help scale up their impact.
- The NASSCOM Foundation's volunteering program MyKartavya partnered with CII's India @ 75 to help NGOs across India with key skills like social media marketing, website creation, app creation, legal and financial consulting, photography, video creation and many more. The program currently engages over 500 highly skilled volunteers and is helping 200+ NGOs. The program also launched a unique social media volunteering exercise with over 2000 volunteers regularly sharing new age social innovations across the fields on education, skills, financial inclusion, accessibility, gender inclusion etc. on their social media.

- During his speech on June 17th, the National Reading Day, Hon'ble Prime Minister, Shri Narendra Modi, appreciated the work IPLM is doing with PN Panicker Foundation. The Indian Public Library Movement also conducted its flagship Indian Public Library Conference which saw over 400 dignitaries consisting of libraries, global thought leaders in library space, policy makers and high ranking representatives from central and various state governments come and talk about modernizing Indian public libraries.
 - The IPLM program also engaged 173 Library professionals out of (29 policy makers, 70 Librarians, 36 Academicians) for Four Regional Consultations
 - Signed MoU with Delhi Public Library to modernize all the district libraries under it
 - Partnered with American Express to provide Technology empowerment skills to young girls through Library infrastructure
 - The IPLM saw an increase of **74000 members** in 65 of its supported libraries this year
- Launched our first fellowship program The Mettā Fellowship in partnership with The Head Held High Foundation and with Tata Institute of Social Sciences as the academic partner. Six Fellows with an average industry experience of over 12 years have been selected from over 50 applicants for a 11-month long fellowship where they will work with NGOs, understand their operations and use their skills to help create better operational efficiencies for them.



NRC Gurgaon

- Manas Fuloria, CEO, Nagarro Software Pvt Ltd (Chair)
- Vinod Sood, MD, Hughes Systeque Pvt Ltd (Co-Chair)
- Mohit Thukral, Sr VP & Genpact Officer, Genpact India
- Nitin Seth, CEO, Incedo
- Deepak Ohlyan, VP, Dell
- Manu Dangi, Country Head, Evalueserve.com Pvt Ltd
- Rajesh Dhuddu, VP, Quatrro Global Services Pvt Ltd
- Rakesh Kapoor, Director, Process Nine Technologies
- Yuvaraj Srivastava, CHRO, Makemytrip (India)Pvt Ltd
- Subinder Khurana, Venture Partner, SRI Capital
- Sanjay Mehta, MD, Teleperformance India
- Ravi Tyagi, AVP, Makemytrip (India)Pvt Ltd
- Ajay Goel, VP- Engineering , Aricent
- Sanjit Singh Bal, Director, Convergys
- Sandeep Bhatia, President & COO, Annik Technology Serives Pvt Ltd
- Pavan Tayla, CFO, Sapient
- Harsh Vinayak, Sr VP, NTT Data
- Vaibhav Gaddodia, VP Nagarro, Software Pvt Ltd
- Sanjeev Gupta, GM, Microsoft
- Atul Bhandari, Spencerstuart
- Babu Thiagarajan, Fidelity
- Harish Kukreja, Fidelity
- Saurabh Joshi, Accenture India

NRC Noida

- Abhay Kumar Vaish, Chief Technology Officer & Head Service Delivery, Ericsson
- Vineet Tyagi, CTO, Impetus Technologies
- A Nandini, Delivery Head, Globallogic India
- Shalini Misra, Head Digital Transformations, Sopra Steria
- Dr Kaushik Saha, CTO Samsung R&D Institute
- Kush Kamra, Chairman & MD, Metlife
- · Sameer Rekhi, VP, Global Business Service, Metlife
- Randeep Chikara, MD, RMS

- Asheesh Garg, Global Delivery Head, Analyticsl Services, RMS
- Vimal Manchanda, VP Business Development Motherson Sumi Infotech Ltd
- Satyajeet Pandey, MD, Integrated Information services
- Rajeev Mehrotra, AVP, Igor
- Ashok Saxena, MD, Kronos
- Manoj Saxena.MD, Netedge Computing Solutions Pvt Ltd
- Nikhil Bhargava, Director, Provana
- Vineet Dahiya, Co founder Infoaxon technologies
- Dhiraj Sarin, SVP / Head: Process Excellence & Transformation, EXL Service
- Sanjay Agarwala, MD, Eastern Software

Member Engagement through

- Exclusive Meetings
- Council Meetings
- GIC NCR Meeting
- Sales & Marketing Session
- Blockchain
- BPM sessions
- Focussed sessions
- Talent Management
- Technology Workshops
- Infra and Admin
- CSR
- CEO Interactions
- Tech workshops
- CFO Sessions
- D&I Intervention
- Prevention of Sexual Harassment at workplace
- Session on unconscious Bias
- HR Intervention
- Session on Labour Laws with Michael Diaz
- Session on Compensation with Aon Hewitt
- Session on Maternity and Childcare
- Focussed Sessions with Lucknow, Chandigarh and Jaipur Members
- Interaction with State Government and Local administration on Key Issues facing the industry

- Computer Literacy trainings for Local District Administration officials

Events

- Design Summit- 12 Speakers, 300 + delegates, 10 Sessions
- Digital Haryana Summit- 80 Speakers, 1900+ Delegates, 9 Sessions
- NASSCOM Annual Technology Conference (NATC)- 25 Speakers, 500+ Delegates, 8 Sessions

Outcomes

- Providing opportunities for NASSCOM Member companies to connect discuss and deliberate on pertinent issues facing the industry and to come up with best case practises and solutions
- Outreach and Induction sessions for New and old members to facilitate their membership Journey
- Knowledge sharing and skill upgradation through Tech Sessions
- Promoting awareness of HR, Labour Laws and Diversity, inclusion at workplace
- Facilitating companies to face challenges around Talent and Reskilling
- Exclusive C level interaction with leaders
- As part of NRC Charter Haryana vision zero was launched. 10 road safety associates appointed in 10 districts across Haryana.
- Working closely with the State Government and local District Administration officials
- NASSCOM 10000 start-up Warehouse was launched in collaboration with Government of Haryana.
- Helping Members with the Implementation/Discussion and deliberation of GST Law. This was a Landmark shift for the industry and NASSCOM conducted various sessions for members to make the transition smooth.

NASSCOM D&I Initiative - "Successfully Navigating the Workplace for Women Leaders" on 12th May, 2017

NASSCOM, in association with Diversity Dialogs, organised an interactive workshop on "Successfully Navigating the Workplace for Women Leaders" that was aimed at women in middle management aspiring to take on larger and strategic roles. This was attended by 40 middle level managers from the member organisations.

NASSCOM D&I Invite: Prevention of Sexual Harassment at Workplace - Workshop on ICC Concepts & Best Practices, Gurugram on 26th October

A special session for ICC Concepts and best practices was held in north, that saw over 35 D&I leaders participate. Session focused on Investigative methodology, Define process of conducting an inquiry, Employer's responsibilities, Approach to handle diverse cases, etc. and Sharing of Best practices by the NASSCOM member companies.

NASSCOM D&I Chandigarh — Smita Tharoor's workshop on - Are you Conscious of your Unconscious Bias? On 10th January, 2017

Overview - This session was designed to explore how you perceive situations and become aware of the need to use lateral thinking – to think outside one's "self-limiting box"; to break down preconceived ideas. This short interactive & practical workshop allows people to understand the concept of unconscious bias and develop strategies to ensure personal biases are effectively managed.

Study visit of the Parliamentary Standing Committee on Information Technology to Chandigarh on 17th May, 2017

NASSCOM led IT industry delegation to interact with the Parliamentary Standing Committee on Information Technology at Chandigarh. Meaningful deliberations took place as the committee was very keen to understand local challenges faced by the IT industry in the region and how can government help strengthen the IT eco-system for future growth.

NASSCOM CXO Breakfast on 16 June 2017 at ISB Campus, Mohali – Chandigarh Chapter

NASSCOM CXO Breakfast is a congregation of CXOs of our member companies in Chandigarh area and provides a platform to interact, network and discuss the latest advancements in the field of IT. This session was organised in ISB, Mohali and Professor Ashish Sood, a visiting faculty member at ISB, interacted with the audience on "Marketing Analytics", He is an Assistant professor in marketing from University of California.

NASSCOM Session on Smarketing for SMEs on 19 Dec 2017 @ The Lalit, Chandigarh

Alignment between Marketing and Sales or Smarketing, is potentially the largest opportunity for improving business performance today. When marketing and sales teams unite around a single revenue cycle, they can dramatically improve their marketing ROI, sales productivity, and, most importantly their top-line growth.

Telangana, Andhra Pradesh

The region has over 265 members with a good number of them being active participants in the various initiatives thereby contributing a lot to the ecosystem.

While the Vision is To create & enable a Positive, Innovative and Collaborative ecosystem for the IT-BPM industry in the states of Telangana & Andhra Pradesh, some of the key focus areas of impact to the industry are Business Connect, Promotion of Tier 2 Locations and take the Members activities to the next level on Promoting Innovation to increase engagement at various levels in these organisations.

Active Forums & Working Groups in the region are given below apart from the Regional Council for Telangana.

- GIC Forum
- Product Working Group
- Engg, R & D Forum
- HR Forum
- D & I Forum
- Sales & Marketing SIG
- Business Excellence Initiative

Events, Sessions, Workshops Conducted under 4 Broad Areas –

- Technology Series
- Operations Series
- Leadership Series
- Shared Services Series

In all the region conducted 60 thought leadership sessions and workshops (46 in Hyderabad, Telangana and 14 in Visakhapatnam, AP) apart from the periodic forum and regional council meetings from Jan to Dec 2017. All these sessions and workshops had a good participation from members across Enterprise and SMB companies and received a good feedback from most participants. The total no of attendees in all these sessions and workshops were around 3080 people covering over 80% of the member organisations who are present in the region. A track based analysis of the activities show that during the year there were 21 of them were in Technology, 22 in Operations, 7 in Leadership and 10 in Shared Services areas.

This feedback coupled with the feedback that we have received for our monthly mailers have been encouraging enough to keep the similar momentum going for the coming year also.

Regional Council Members – Telangana

V Lakshmikanth	MD, Broadridge (Chair)
Vijay Rangineni	Global Delivery Head, TechMahindra BSG (Co-Chair)
Prakash Bodla	Executive Director & Head – HRDC, UTC
Snigdha Ray	Head – Global Product & Technology, ADP
Sesha Rao	MD – India Operations, Insideview Inc
Sriram S R	Director - Human Capital, Arcesium India
Rama Krishna	CEO, Bodhtree Consulting
Sreekanth Lapala	Sr VP & Global Delivery Head, Virtusa
Ramanand Puttige	Head – Business Fulfillment, Cyient Ltd
Rajasekhar Marrivada	AVP - Yash Technologies
Ajay Ray	MD, Ray Business Technologies
Saritha Singh	Founder & CEO, Inspire Solutions Inc

Kerala Region

Jan / Tech Series/ Getting Connected with IOT.

Jan/ RC Launch/ Launch of Regional Council at Cochin.

February / A Roadmap for Angular2/ Features & Benefits, Architecture, Introduction to TypeScript, Angular CLI Basics, Live Demo.

February/ CFO Forum/ Budget 2017- Highlights and impact on IT sector.

February/ HR Forum/ Leveraging Technology to Reimagine Human Resources, Simplify HR processes and maximize employee engagement to transform strategies into measurable business outcomes.

Feb / CEO Forum Finance for CEOs/ A workshop for CEOs of It organisations.

March / Fuel Up JavaScript with Functional Programming.

March/ Impact of Cybersecurity on Business and software asset cost optimisation/ overview of cybersecurity, impact of cybersecurity on business, critical security controls for effective cyber defence.

April / Tech Series: Launch it with Docker / Docker concepts, VM as constraints, Docker in the cloud.

April / CEO forum: Pathfinder Self-Discovery Program / Self-Discovery Program can help us achieve Wisdom of ourselves, affording us the opportunity to pursue our purpose, understand our uniqueness and manifest our mission, which enhances our professional, physical and spiritual wellbeing".

April / Group Coaching for Startup Companies in Calicut / This is a scientifically designed group coaching program exclusively for Entrepreneurs.

May / Text and Sentiment Analytics / Machine learning with Text Analytics allows us to understand exactly what our customers, think and want, through analysing the unstructured data in product reviews and tweets which are proven invaluable in business decision making in this customer centric world".

May / Artificial Intelligence – The First Step / Basic Concepts, Evolution of AI, Intelligent, Applications, Emerging Areas.

June / Deep Learning in AI - A Closer Look with Image Recognition / What is Deep Learning/Neural Networks?, Relationship b/w Neural Nets and Logistic Regression , Basic Learning Concepts, Comparison of different Neural Networks - ANNs vs CNNs. June / IOT CEO Meet / A delegation of IOT CEOs to Bangalore IOT COE. This includes members and select Startups from Kerala.

June / NASSCOM NIPM HR Conclave / NIPM HR Conclave partnered by NASSCOM at Kochi which witnessed a turnout of 1000 delegates comprising of HR leaders from IT/ITeS and other traditional industries. This was a two day conference where couple of SME HR product companies displayed their products too.

June / NASSCOM KTU - Young CEO Conclave / NASSCOM in association with KTU plans the first full day conclave and mentor series for Student startup from across the state to help student startups succeed in their entrepreunial Journey.

July / Disrupt Kerala - Breaking the Echo Chamber / FAYA:80, Disrupt Kerala 2017 - Break the Echo Chamber - aimed to evaluate emerging trends in the dynamic IT landscape and explore new ideas for developers and organisations to navigate, adapt and grow in the face of unpredictability. Among the topics discussed were future trends in Data Management, Machine Learning, Artificial Intelligence, User Experience, Blockchain technology, Mixed Reality and Internet of Things (IoT).

July / Deep Learning in AI - A Closer Look with Image Recognition / What is Deep Learning/Neural Networks?, Relationship b/w Neural Nets and Logistic Regression , Basic Learning Concepts, Comparison of different Neural Networks - ANN's vs CNN's

July / NASSCOM D&I Unconscious Bias Session / This workshop is designed to explore how you perceive situations and become aware of the need to use lateral thinking - to think outside ones "self-limiting box"; to break down preconceived ideas. This short interactive & practical workshop allowed people to understand the concept of unconscious bias and develop strategies to ensure personal biases are effectively managed.

July / Invest In Baveria / The session will provide a platform to exchange information about the various opportunities for Indian companies. Mrs. Margit Hellwig Boette, honourable Consul General of the Federal Republic of Germany in Bangalore and Mr. Sumit Sharma, Regional Director, Indo- German Chamber of Commerce will also address the gathering.

August / Singularity Series- Tools for an Exponential Tomorrow / Singularity – Why, What, How, Models of Trust & Trustless Systems, BlockChain, Game Theory & Financial Models, Artificial Intelligence – A Primer, Machine Learning – History & Landscape, Build your own BlockChain – Live Demo.

August / Kannur Event / Half day session organised along with Positive Commune, a SME entrepreneur association witnessed a turnout of 1200 delegates. Session was on entrepreneurship and IoT; how can it create new business opportunity.

September / Stepping up to Swift 4 / The Swift Timeline, Introduction to Swift 4, What's New?, How to migrate to Swift 4?, iOS 11 & New Features, Basic Overview of ARKit and CoreML in iOS 11.

September / Tech Series: THE CHANGING FACE OF SEO / SEO & Digital Marketing, Going beyond Keywords, The New era of search.

September / 'Beyond the Button' 'A Talk on Conversational User Interface / Landscape of conversational systems in the backdrop of evolution of conversational commerce. The conversational systems depend on Natural Language Understanding (NLU) & Machine Learning (ML) as an underlying capability.

October / Database Optimisation - A Dive into Query Optimizer / Database Concepts, Storage, Indexes & Statistics, Query Optimizer & its Internals, Query Execution Plans.

October / Employability to Employment E 2 E / Talk to college students on future of Jobs.

October / Workshop On Sales / Product Positioning, Go-to-Market - Key steps, Lead Generation Strategies , First reach-out to prospective customer, Product Presentation, Lead Nurturing, Pricing , Closure.

Nov / Bitcoin: Beyond Myths & Hypes' I 1st November 2017 / Bitcoin: Beyond Myths & Hypes, will be an opportunity for all enthusiasts to unearth the reality about this revolutionary open-source software implementation of Blockchain. It will be equally beneficial for newbies as well as those who have already dabbled quite a bit in Bitcoin.

Nov / Singularity Series - The Robots' Guide To World Domination / Will Robots threaten the superiority of human beings over all other things on the planet?

Nov / NASSCOM D&I: DREAMS DON'T WORK UNLESS YOU DO! Smart investing & Womantra / Practical aspects of managing money, Choosing the right investment options, Mantras to take your finances to the next level.

Nov / Tech Series: Deep Learning in AI / Deep Learning to discover the advances in algorithms and methods. Deep Learning is revolutionizing Artificial Intelligence as machines become increasingly more intelligent and are able to recognize and sort objects and understand what they are

Nov / Interactive Workshop on Labour Reforms & Impact on Indian IT-BPM Organizations / Will discuss certain key provisions and obligations under existing employment laws that have grown in importance and have recently undergone reform such as the Maternity Benefit Act, Contract Labour law, and Apprentices.

Dec / Making Digital Marketing Strategies Work / Take stock of where you are headed - Digital Marketing audit blueprint, SEO strategy for Google's AI-powered RankBrain algorithm, Bridging the gap between SEO, UX, and Content for better relevance & ranking.

Dec / Artificial Intelligence: An Overview & How Machines can Make Decisions / Defining Artificial Intelligence , An Introduction to the Terminologies : Machine Learning, Neural Networks,

Bangalore

NASSCOM Tech Discussion on Secure IoT for a Secure Future

With the technology sector on the brink of a revolutionary change with widespread adoption of Internet of Things (IoT), This conversation featured keynote addresses by prominent technologists and a deep-dive panel discussion by industry experts on the theme of 'Secure IoT for a Secure Future.'

The discussion threw light on how the entire nature of cyber threats are changing to exploit the most inconspicuous devices, from baby monitors to cameras. Most agreed that identity monitoring and control will be crucial in IoT as edge devices are as of yet incapable of recognizing 'users.' They also deliberated on the industrial threat landscape at length and elaborated on the importance of machine learning to study threat patterns as well as the need for an architectural approach to ensure enterprise security to quarantine branches under threat. One of the most common data leakage patterns with IoT devices is the Man in the Middle attack which causes great harm to large organizations and even to the security of an entire country. Hence, organizations need to protect themselves against recurring security threats, especially from known factors.

NASSCOM Conversation on Platforms and Harnessing its Power as Digital Deepens

NASSCOM in association with Sonata Software organized an interesting conversation on 8th March 2017 at Hotel Leela Palace which featured keynote addresses by prominent technologists and a deep-dive panel discussion by industry experts on the theme of 'Platform and Harnessing its power as digital deepens'. Nowadaysmanybusinessesdependonaplatformmodel. Butwouldenterprises move into a complete platformmodel? The discussion mainly focused around -What gives platform-based business models competitive advantages over traditional business models and how a company's technology has aligned to business needs. The session focused on discussing on flexibility and scale of platform models and the challenges an organization faces while implementing a model of the scale. Platforms leverage the power of network effect there by unleashing the potential of growth in both width and depth.

NASSCOM Deep Tech Conversation on Democratizing AI Bringing Machine Learning and AL to Every Corner of Your Business

NASSCOM, in association with **NTT DATA**, conducted a session on Democratising AI and bringing it to every corner of businesses. The conversation was extremely interesting with few eye opening demos. We had a great mix of deep-tech/industry vertical/academic/research partner leaders who attempted to answer some key questions and gave deep insights on companies that are turning to deep learning to solve hard problems, like speech recognition, object recognition, and machine translation; Scenarios where artificial intelligence is focusing on - to simulate the mapping of inputs to outputs as it happens in a human brain which makes very difficult tasks for computers like image recognition, sarcasm detection, voice recognition, etc. seamlessly easy for even an 8-year old kid.

A glance through a list of possible and probable futuristic applications surrounding AI, which will sure make human lives much easier on Earth.

How India can benefit from the AI revolution - adopt a deliberate policy to drive AI innovation, adaptation, and proliferation in sectors beyond consumer goods and information technology services

NASSCOM Salubrity 2017 From a figment of our imagination to reality — Reimagining Public Health and Human Services with IT

NASSCOM in association with IBM Watson Health urged all the stakeholders of the healthcare ecosystem (Developers, MNCs, GICs, Startups, Governments etc) to come together to make a healthier India.

The summit opened by outlining the opportunities and challenges that exist for companies such to use IT to help implement governmental programs in India. Opportunities such as a robust economy, longer life spans etc. which fuel the need for better care while challenges such as diversity, lack of funding, population etc. which force us to **do more with less** to meet the demand for better care.

Did we achieve what we set out to?

We received tremendous social amplification around our messaging for Public Health and Human Services in India.

Our understanding that industry need to innovate specifically for the Indian market got doubly reinforced.

In the day and age of composed applications, no company can ever solve India's Public Health and Human services challenges alone. The industry connects that were established through "Salubrity" are only going to help us when we set out to create partnerships – partnerships between SIs, GICs, Startups, Governments et al. Partnerships which will ensure that we are feeding off each other, aren't reinventing the wheel but are just making the wheel better so that it can navigate the complexities of this age.

NASSCOM - SHOWCASE YOUR ANALYTICS LEADERSHIP

NASSCOM organized a four part tech conversation in Analytics under the banner of NASSCOM Tech Conversation. The conversations will focus on - Customer/ Consumer Analytics, Engineering Analytics, Risk Analytics, and Supply Chain & Operations Analytics.

In this connection, **NASSCOM invited case studies on every track**. The top 3 case studies were recognized and showcased at the NASSCOM Tech Series Session scheduled in Bengaluru. The case studies also is an opportunity to access and compare with industry benchmark and best practices as well as improving your business by connecting with the right stakeholders.

At the completion of the four part series NASSCOM will be compiling a report on top 10 case studies in each of the above analytics application areas. The report was released at the NASSCOM Big Data and Analytics Summit 2018.

We received 130+ case studies across the tracks and the conversation was conducted in Bengaluru, Hyderabad and Chennai.

NASSCOM Tech Discussion on Data and Analytics Driving the IIoT World

NASSCOM, in association with GE Digital conducted an interactive session on How Data &Analytics is driving business outcomes for the Industrial world.

Stepping through a few use cases & applications, the session provided a flavor of varied data sources & types, the range of tools & platforms available, and the data science techniques being used & explored, all with an Industrial context and discussed, -What is the potential for the Industrial Internet to change the way industry works? What is the new kind of Data Warehousing? What is the concept of Digital Thread and how it is one way the Manufacturing sector is riding the Industry 4.0 wave?

Tamil Nadu

January

10th January- CFO Forum- NASSCOM CFO Forum - Awareness and Interactive Session on BEPS

31st **January- Product Forum-** NASSCOM Product Forum -Emerging Technology Trends and Impact on Product Development

February

28th February- Product Forum - The Robotic Revolution

March

8th March- Admin forum - NASSCOM - BRTS Implementation Meeting

16th March – CEO Forum- NASSCOM Roundtable on Software License Compliance

24th march - NASSCOM Analytics Forum - Strategy & Execution for Analytics Companies through Delivery

April

Chennai:

12th April - CFO- GST Outreach program- Migration to the new Platform

24th April- Product Forum – Product Value Creation and Product Value Communication

28th April - Tech Series- Join Minds Meet on Watson& IoT& Disruptive Tech& DevOps Testing

May

Coimbatore:

18th May- GST Outreach Program – Important Concepts of Laws & Procedures

Chennai:

19th May- Chennai Growth Hacking Series for SME's

16th May- Tech series- IOT – Coe Rountable

June

Chennai:

1st June- Quality Forum- Awareness session on Cloud Security

15th June- SME Connect - Business Continuity Management for Small and Medium Enterprises

30th June- Analytics Forum – Opportunities and challenges in analytics industry

Coimbatore:

21st June- HR Forum Technology Centric HR – Evolving To the Next Level

Madurai:

28th June- SME Connect - Breaking the Glass Ceiling - A Continuous Challenge for SME's

July

Chennai:

7thJuly- SME connect- Trichy

14th July- Growth Hacking Series for NASSCOM SME's



August

Chennai:

11th August- GIC Leadership Series- Block chain: The Trusted Economy

13th August- Diversity and Inclusion Initiative- ICC Practices and Best Concepts

30th August- Engineering Forum - Digital Disruption Transitioning to a Digital Enterprise

Coimbatore:

18th August- Growth Hacking Series for SME's

September:

Chennai-

15th September- Diversity and Inclusion Initiative- Dreams don't work unless you do

26th September- Emerge 10th year edition and 98th session of Product Connect.

Coimbatore:

13th September- Tech Series- RPA journeys, Tools and Processes

October

Chennai:

05th October- Tech Series- RPA journeys, Tools and Processes

12th October- Product Forum "Tipping Point Technologies": Revolutionizing your product's future"

November

Chennai:

1st November- BCP Monsoon Preparedness Session – I

14th November- HR Forum - Interactive Workshop on Labour Reforms & Impact on Indian IT-BPM Organizations

16th November- Marketing Forum- Content Marketing Masterclass

24th November- D&I Forum- Driving Ms.Self

Coimbatore:

30th November- SME Council - Thinking to Learn and Learning to Think

December

Date: 14th December- D&I Forum- a Webinar towards Disability Confident organizations and Sensitization to the RPWD ACT 2016

19th December-TechNext CEO Conclave - Software Product companies in TN to grow to \$50 billion – Come, be part of this journey,

 $21^{\rm st}$ December- SME CEO Connect Roundtable discussions on Broad Legislative compliances applicable to an IT company , GST and its impact on IT Industry, Schemes & policies under Foreign trade policy – to cover up Exports and Costs control & Vendor Management.

Pune

- SME Enterprise Connects
- Vertical Events
- Deep Tech Sessions/roundtable discussions
- D&I

SME Enterprise Connect:

Small meets, Large, Access to Innovation were key themes for exploring business opportunities for SMEs through enterprise connect with GICs and Large companies. We were able to connect around 40 SMEs for potential business opportunities within NASSCOM community. John Deere, Tech Mahindra, Honda (Japan), ABS Profession Systems, Paccar, Amdocs, Rubicon, Sahyadri Hospital etc. were some of the large companies interested in access to SMEs.

Vertical Events:

NASSCOM Pune organized large events focusing on industry verticals for example Smart Manufacturing, Connected Cars and HealthCare. Focus on vertical events helped members connect with industry and build business traction. Emphasis was on exhibitions, panel discussion with industry and service providers and case study presentations.

Deep Tech Sessions/Roundtable discussion:

All through the year we organized multiple deep tech sessions and roundtable discussions especially around 8 emerging technologies identified by NASSCOM such AI, BlockChain, RPA, Big Data etc.

D&I:

We conducted D&I sessions on topics such as ICC, Maternity Benefit Act, Creche Provisioning, Women In Technology. Around 250+ delegates participated in Women in Technology Full day event and sought inspiration from 9 speakers in various capacities such as Women CEOs, CTOs and Entrepreneurs.

MUMBAIREGION(Gujarat, Madhya Pradesh, Chhattisgarh)

Mumbai Regional Council members

Mastek Ltd.	Mr.	Ashank	Desai
ABM Knowledgeware Ltd	Mr.	Prakash	Rane
aurionPro Solutions Ltd	Mr.	Amit	Sheth
Citicorp Services India Pvt Ltd	Ms.	Nina	Nagpal
Datamatics Technologies Ltd	Mr.	Rahul	Kanodia
eClerx Services Ltd	Mr.	Rohitash	Gupta
Nelito Systems Ltd	Mr.	Punit	Jain
Netmagic Solutions Pvt Ltd	Mr.	Prasenjit	Roy
Octaware Technologies Pvt Ltd	Mr.	Aslam	Khan
Paramatrix Technologies Pvt Ltd	Mr.	Mukesh	Thumar
Tata Business Support Services Limited	Mr.	Naozer	Dalal
Techrumba Software Private Limited	Mr.	Hanuman	Tripathi

Gujarat Regional Council members

Anant Softtech Pvt Ltd	Mr.	Biren	Shukla
Avani Cimcon Technologies Ltd	Mr.	Saurabh	Mehta
Dev Information Technology Pvt. Ltd.	Mr.	Jaimin	Shah
Elitecore Technologies Ltd	Mr.	Nikhil	Jain
Hi-Tech Outsourcing Services	Mr.	Pranit	Banthia
Motif India Infotech Pvt. Ltd	Mr.	Kaushal	Mehta
NetWeb Software Pvt. Ltd.	Mr.	Maulik	Bhansali
Rishabh Software Pvt Ltd	Mr.	Raju	Shah
TransForm Solution Pvt Ltd	Mr.	Asfaq	Shiliwala
GESIA President	Mr.	Vivek	Ogra
Indusa Infotech Services Private Limited	Mr.	Govind	Gupta
Synoverge Technologies Pvt. Ltd.	Ms.	Namrata	Gupta

SME Madhya Pradesh Chapter Champions:

InfoBeans Technologies Limited	Avinash	Sethi
Rackbank Datacenters Pvt Ltd	Narendra	Sen
Syscraft Information System Pvt Ltd	Avnish	Sharma
GWB IT Solutions Pvt Ltd	Manoj	Dhanotiya
Empower Integrated Solutions	Pramath	Bakliwal
SureVin BPO Services Pvt Ltd, BHOPAL	Abhishek	Gupta

SME Ahmedabad Chapter Champions:

Cygnet Infotech	Tejender	Oberoi
Ecosmob Tech Pvt Ltd	Maulik	Shah
Orange Technolabs Pvt Ltd	Ankur	Patel
Elegant Microweb Tech Ltd.	Sahil	Patel

SME Surat Chapter Champion:-

Sailfin Tech Pvt Ltd	Bhavik	Patel
Jailill lecti FVL Ltu	Dilavik	ratei

SME Mumbai Chapter Champions

The Information Company Pvt Ltd	Anjali	Mathur
Creative Virtual Private Limited	Mugdha	Desai
Datavail Infotech Pvt Ltd	Ritesh	Advani
KVN Software Pvt Ltd	Navin	Nigam

7th January 2017 – MAKERFEST 2017 supported by NASSCOM, Ahmedabad

14th January 2017, NASSCOM - Dewang Mehta Excellence Awards, RATNAGIRI

6th Feb 2017, NASSCOM GTD Session: Interactive Breakfast Session between Telecom/ICT companies of Ontario, Canada, MUMBAI

8th Feb 2017, NASSCOM GIC Forum "Robotic Process Automation (RPA) – Deployment to Scale", MUMBAI

10th Feb 2017, NASSCOM 10K Startup: From Idea to Bringing the Product to Market, NAVI MUMBAI

23rd Feb 2017, NASSCOM: From Idea to Bringing the Product to Market, AHMEDABAD

10th Mar 2017, NASSCOM Enterprise Connect - IoT and Analytics Startups, MUMBAI

22nd March 2017, NASSCOM CEO Forum: Awareness workshop on Other Service Provider guidelines by Department of Telecommunication, MUMBAI

1st April 2017, Smart India Hackathon 2017, MUMBAI & AHMEDABAD

3rd April 2017, NASSCOM CEO Forum: "Tech Fiesta 2017 - Living the Future", MUMBAI

11th April 2017, NASSCOM Tech Series: "Future Proofing your Organization through Agile and RPA", MUMBAI

12th April 2017, NASSCOM CEO Forum: "Roundtable on International Copyright Protection Strategies", MUMBAI

19th April 2017, NASSCOM CFO Forum: Migration and familiarization on GST - Workshop by Service Tax Officials, Mumbai

26th April 2017, NASSCOM IACC: Discussion on US Immigration "Is the US Really Closing its Doors?", Mumbai

18th May 2017, NASSCOM Tech Series: "SMB and Cybersecurity - Cost of ignorance?" MUMBAI



- 22nd May 2017, NASSCOM GTD Session: "Leveraging NASSCOM's Global Trade Efforts for Market Expansion, Spotlight on UK & South America", INDORE
- 26th May 2017, NASSCOM Mentoring Session: 'THE BEST DECISION IS WHERE THE PROCESS OF MAKING THAT DECISION CAN NOT BE QUESTIONED!' MUMBAI
- 2nd June 2017, NASSCOM Knowledge Series 'Customer Experience How to be the Best in the Game' on Friday, MUMBAI
- 14th 15th June 2017, NASSCOM RAI hosted 'ReTechCon 2017', Mumbai
- 16th June 2017, NASSCOM D&I Forum: DREAMS DON'T WORK UNLESS YOU DO! Smart investing & Womantra, MUMBAI
- 23rd June 2017, NASSCOM Business Excellence Mentoring Session: "Process enabled approach for sustainable growth, Mumbai
- 6th July 2017, NASSCOM CEO Forum: CXO's THINK LIKE CRIMINALS, MUMBAI
- 7th July 2017, NASSCOM Tech Series: Masterclass and Case Studies on "Digital Workforce: A Game changer for GICs", MUMBAI
- 21st July 2017, NASSCOM HR Forum: "Best practices to attract and retain talent for building an enterprise", INDORE
- 1st August 2017, NASSCOM CEO Forum 'CHASING FAILURE: The courage to change culture' by Stefan Haves, MUMBAI
- 4th August 2017, NASSCOM CEO Forum: Coffee with Ashank, INDORE
- 11th August 2017, NASSCOM Marketing Forum "MARKETING IN A DIGITAL WORLD", MUMBAI
- 21st August 2017, NASSCOM Global Trade Development: How to leverage NASSCOM's Global Trade Efforts for your business, SURAT
- 23rd August 2017, NASSCOM SME Council Initiative "Workshop on Business Excellence Mentoring for IT SME's ", VADODARA
- 30st August 2017, NASSCOM CFO Forum: Tax aspects you must consider before starting your US business, MUMBAI
- 6th Sept 2017, NASSCOM GTD Forum: Leveraging Global Trade efforts for your business and "Spotlight on Finland's innovative technology landscape", MUMBAI
- 7th Sept 2017, NASSCOM DnI Forum, DREAMS DON'T WORK UNLESS YOU DO! Smart investing & Womantra, AHMEDABAD
- 12th Sept 2017, CEO Leadership Roundtable: Breakfast session with Chuck Robbins CEO Cisco Systems, MUMBAI
- 15th Sept 2017, NASSCOM DnI Forum: ICC Concepts & Best Practices, MUMBAI
- 15th Sept 2017, NASSCOM DMFT Dewang Mehta IT Awards 2017, AHMEDABAD
- 4th Oct 2017, NASSCOM SME Forum: "GST for IT Software Industry", SURAT
- 6th Oct 2017, NASSCOM CFO Forum: "Tax aspects you must consider before starting your US Business", MUMBAI
- 7th Oct 2017, Alphapreneur Start-up Conference and Expo 2017, Raipur
- 10th Oct 2017, Bengaluru Tech Conference Roadshow: Thought Leaders Conference, MUMBAI
- 11th Oct 2017, NASSCOM CEO Forum: CXO's THINK LIKE CRIMINALS, INDORE

16th Oct 2017, Talent Acquisition & Transformation Session - An exclusive invite for Industry Members & Academia! AHMEDABAD

23rd Oct 2017, NASSCOM: VMINCLUSION @ VFORUM 2017: HARNESSING THE POWER OF HUMAN DIFFERENCE, MUMBAI

26th Oct 2017, NASSCOM - Launch of 'Amplify Digital Series', MUMBAI

27th Oct 2017, NASSCOM SME Forum: Mentoring session on raising funds from Capital Market for SMEs, MUMBAI

3rd Nov 2017, NASSCOM SME Forum: "Breaking the Glass Ceiling - A Continuous Challenge for SMEs", RAIPUR

10th Nov 2017, NASSCOM Session: NASSCOM Session: Talent Acquisition & Transformation -The New Paradigm, INDORE

17th Nov 2017, NASSCOM - CIO Connect CIO Breakfast Session, MUMBAI

20th Nov 2017, NASSCOM SME Forum - SOFTEX & STPI CEO Roundtable, SURAT

24th Nov 2017, NASSCOM HR Forum - Session on Labour Reforms & Impact on Indian IT-BPM Organizations, MUMBAI

7th Dec 2017, NASSCOM CEO Forum: Amplify Digital Series 'What are the big shifts which will brace impact?', MUMBAI

14th Dec 2017, NASSCOM Session: "SME Chapter Meeting", INDORE

21st Dec 2017, NASSCOM SME Chapter Workshop – "Digital Marketing", SURAT

Eastern Region Council Members

- Atul Prakash Agarwal , Director Apt Software Avenues Pvt Ltd (Chair)
- Somnath Chatterjee, Vice President, Capegemini
- Sandeep Sengupta, Director , ISOAH Data Securities Pvt. Ltd
- Atul Gupta, Managing Director, InSync Tech-Fin Solutions Ltd
- Ranjan Goenka, Director, PDS Infotech Pvt Ltd
- Sanjoy Chatterjee, Director of the Board and CTO, Ideation Technology Solutions Pvt Ltd
- Anindya Mitra, Director, IBM Global Business Services
- Gautam Banerjee, Managing Director Business Brio.
- Debasis Basu, Vice President, Cognizant Technology Solutions
- Pankaj Mittal, Vice President , Mjunction services
- Priyadarshi Nanu Pany, President & CEO, CSM Technologies
- Manoranjan Mahapatra, Managing Director, Suyog Computech Private Limited
- Sagarika Mohapatra, Director, BT Group



Key Highlights

January

21st January, 2017, Kolkata, Session on future of IT/ITeS was organized by NASSCOM partnering Department of IT, Government of West Bengal- The event was a part of Bengal Global Business Summit 2017, organized by Government of West Bengal, the future scenario of the sector mainly on the broad pillars – Startups, Technologies, Data Science & Analytics and Cyber Security, Design & Innovations was discussed.

27th January, 2017, Kolkata, Session on GST for IT/ITES sector- The overall impact of GST on IT industry was discussed.

February

2nd February , **2017**, in Kolkata and **3**rd February **2017**, in Bhubaneswar, Leverage NASSCOM'S **Global Trade Efforts an Global Trade Division**- The session was an interactive discussion on global business environment for IT-BPM industry, market access initiatives, alliances & partnership opportunities through focused policy advocacy, knowledge sharing, focused delegations.

10th **Feb, 2017, Kolkata, eWaste Management - Multi-stakeholder Meeting-** The campaign aimed to enhance awareness amongst stakeholders involved in e-waste management and for the bulk consumers, encouraging environmentally sound recycling through collective effort of all relevant stakeholders in the e-waste value chain.

March

1st & 2nd March, 2017, Balasore, North Odisha Startup Fest. A regional event — to promote the startup ecosystem in Tier II / Tier III city. The event was organized partnering STPI, to enhance building Digital Odisha and to support various startups and small entrepreneurs in Balasore.

April

17th April, Kolkata, GST Outreach Program was organized. Speaker, Ms. Nandini Ghosh, Senior Joint Commissioner Commercial Taxes, Directorate of Commercial Taxes, F&R, Govt. of West Bengal shared the process of GST, registration, Payment/Refund, Return process and also hands-on training to migrate to the new system. Provided insights on the various aspects of the law.

21st April, Bhubaneswar, Taxation and compliance Session in Odisha - A focused workshop on taxation, GTD migration and its compliance addressed each component of GTD and stated the Do-s and Don't-s for the companies.

28th April, Kolkata, Workshop on Adopting Agile, DevOps & Continuous - a deep discussion on adopting and transforming to Agile production working, quality software in short, fast increments.

May

18th May, 2017, Bhubaneswar, Discussion on providing effective solution for Retailers-. The speaker discussed about easy solutions for cost effective successful Retail chain catering to the global customers in this digital age. Role of SMEs in supporting Inventory, Management, Listing through Cloud Platforms.

24th May, Kolkata, Governance, Risk Management and Compliance (GRC) on the cloud: Establishing a framework for Sustainable Internal Controls. The session helped to understand the framework for sustainable internal control; to monitor and improve operations, reporting and compliance policies; understand the nuances of HR compliances.



June

7th June, Kolkata, IT Services - Special Interest Group – Meeting- Planned events and workshops for IT service driven members in the region.

9th June, Kolkata, First Regional SME Council Meeting. Regional SME Council meeting held and members discussed on the charter and decided to have the first SME Roundtable meeting on 15th July 2017.

July

6th July, Kolkata, NASSCOM EAST IT Awards NASSCOM organized IT Awards for EASTERN INDIA Information Technology Companies. The event served as a platform for major Technology companies in EAST to be awarded across three specific segments- IT Services, IT products and BPM (Business Process Management). In presence of Chief Minister of West Bengal, and NASSCOM Executive Council leaders.

7th **July, 2017, Kolkata, NASSCOM Product conclave Kolkata 2017-** Continuing with the trend, this year also NASSCOM EAST, organized the fourth edition of the **NASSCOM Product Conclave (NPC) – East** Branded by its theme **"LEVERAGE THE TECHNOLOGYNEXT"**, the event witnessed the biggest IT event of Eastern Region on Product. The conclave brought together IT product and associated services entrepreneurs, CIOs and analysts, VCs, academicians, Angel Investors, the conclave helped to evangelizing the local entrepreneurial ecosystem, providing a platform to show case products and share their ideas with participating delegates.

26th July, Bhubaneswar, Session on Design thinking. Speaker: Srinivas Vasu Chinta, Chief Designer and CEO, Prabal Design. The Design Thinking workshop was organized under the aegis of DESIGN4INDIA and NASSCOM SME initiative.

27th July, Kolkata, Session on IOT- The session helped the participants to know more about the trends, and some live demos were shown.

August

2nd August, Kolkata, SME Connect. Round Table on Cyber Security: Secure your Digital Assets with Confidence. The speaker Mr. Niraj Agrawal, Cyber Security Consultant reviewed at multiple concerns - overview of Cybersecurity & its relevance for business.

4th August, Kolkata, Awareness Session on BPM-The session on BPM showed best practices in today's trends, evolution of BPM, real model views, and BPM suits.

11th August, Kolkata, Data Science Summit 4th edition supported by NASSCOM. The Summit was important for CXOs of companies to understand how to differentiate between IT application implementation and analytics applications to avoid failures and be successful to gain disproportionate business benefits through data science.

12th August, Workshop on Software Quality Strategy. Quality and innovation are two sides of the same coin, if too much effort is invested in dealing with quality problems - bug fixes and customer support, one has limited ability to innovate.

Same day, Bhubaneswar, GST for IT Companies. NASSCOM SME Roundtable event at Bhubaneswar. Important points discussed which included GST Registration process within the same/ different state, procedure for Input and output credits to be treated, paid and returns filed.

25th August, Kolkata, GST For IT Companies was organized. Topics discussed on Registration process, Policy and Procedure, Payments (including under Reverse Charge Mechanism) and Input Tax Credits Returns and provisions in CGST & SGST or IGST.

September

2nd Sep, Kolkata, under SME Connect Initiative Workshop on Digital Marketing Strategy explored multiple dimensions of digital marketing. It helped the participants to understand how to create an impact in social media which will help immensely in creating a goodwill and will ultimately help in retaining customers.

15th Sep, Kolkata, Focusing Steps for Ongoing Business Growth - Business owners, particularly from small and medium enterprises took interest on ways to grow their businesses and take it to the next level. In this session the speaker explored the principles that will help the owners to continue the growth journey.

22nd Sep, Kohima, Nagaland, 4th Connect Northeast' 2017 Summit- FICCI invited NASSCOM to be a partner for the North-East connect Conference on digital connectivity. Present in the Summit were Chief Minister, Chief Secretary and IT-Commissioner and several other delegates from different parts of North-East.

29th Sep, Bhubaneswar, Session on "Scaling Internationally"- The session helped the participants to understand the most critical factors for getting success in international markets and it focused mainly on appreciating different cultures, varied sales channels that work in different geographies, team composition and skills required for success.

October

25th October, Kolkata, ERC Meeting-. The focus areas of ERC discussed and this year it will be more on conducting B2B connect sessions, CIO connect sessions and more to drive business connect activities for the members. Worked a long term plan for branding of the Eastern Region.

27th October, Kolkata Roundtable meet on Intellectual Property-The session covered Cutting-edge review and new issues impacting transactions related to intellectual property rights, open source and IP transactions; assessing IP assets and process for monitoring them, discussed used cases.

Same day, Bhubaneswar, Talent Acquisition & Transformation - Skill Development session. The Session held in Bhubaneswar for NASSCOM member companies and SSC NASSCOM affiliated training providers to create awareness on Current IT skills & Future of skills, in IT-BPM Industry also QP/Job role programs.

November

3rd November, 2017, Kolkata on Information Security Infosec Global Summit 2017- Infosec Global Summit 2017 was the second edition of the largest Information Security Summit in Eastern India. The Summit was themed on 'Information Security in Digital India – Threat, Challenges and Opportunities'. During the day, there were deliberations, workshops and panel discussions with some definite takeaways, which had long and deep impact on awareness of Information Security.

10th November, 2017, Bhubaneswar. Workshop on Adopting Agile, DevOps & Continuous Delivery. Very interactive workshop, discussed new versions of handling tasks for quick coding and fastest way of delivering projects.

17th November, 2017, Guwahati. (**North-East Initiative**) **Governance, Risk Management and Compliance.** On viewing the struggles of North East, most organizations focus on mitigating the financial risks associated with non-compliance.

22nd November, 2017, Imphal, North East Development Summit -NASSCOM was represented by Mr. Nirupam Chaudhuri, Regional Head East, NASSCOM. It was a first North East Development Summit

Programme in presence of five Chief Ministers of North East and President of India. Mr. Nirupam Chaudhuri addressed on Infrastructure and Connectivity problems and Hindrances in North–East.

24th November, 2017 Kolkata, Fireside Chat on "How to Scale up your Business"- The session had insights on the journey of entrepreneurship and how to overcome the bottlenecks to take the business to growth phase.

December

- **2**nd **December, 2017, Kolkata, Session on Automating Windows applications using Selenium** The session covered the different aspects of test automation using open source solutions.
- **5**th **December, 2017, Kolkata, Blockchain as Technology -** The session covered an overview of Blockchain as a technology. Also discussed about few used cases in Blockchain, available platforms to Design Blockchain solution and basic Blockchain application in different industry.
- **7,8 & 9 December, 2017 Kolkata, INFOCOM 2017** Organized by **ABP Group Associate Partner NASSCOM -** INFOCOM was one of the top business technology & leadership conferences. Major contribution in two Panel Discussions from NASSCOM.
- 13th December, 2017 Kolkata, CIO Connect Discussion on Continuous Challenge on Cyber Security Session connected CIOs with industry experts in sharing industry best practices against cyber threats.
- **18**th **December, 2017 Bhubaneshwar, Interaction with IT officials, Govt. Odisha and NASSCOM members-** Open house interaction with the new IT Secretary Shri Ashok K. K. Meena, IAS, Chairman (Administrative), Information & Technology Department in the interactive session discussed on various initiatives, Government incentives & future prospects of the IT ecosystem in the state.
- **20**th **December, 2017, Kolkata, Session on Decode the Blockchain** The session addressed implication of Blockchain technology and Apps that don't require middle man to manage or store user information.

Members List

- 18th Technology
- ▶ 1Mobility India Pvt Ltd
- 21st Century Software Solutions Pvt Ltd
- 3D PLM Software Solutions Limited
- ▶ 3i Infotech Ltd
- 4i Apps Solutions Pvt Ltd
- 7Eleven Arthashastra Technology Private Limited
- A One Salasar Core Solution Private Limited
- A1 Future Technologies Pvt Ltd
- A5E Consulting Private Limited
- Aabasoft Technologies (India) Private Limited
- AABSyS Information Technology Pvt Ltd
- Aai ON Automations Private Limited
- Aartek Software Solutions Private Limited
- ABB Global Industries & Services Private limited
- ABC for Java and Testing
- ABCO India Private Limited
- ► Abiba Systems Pvt Ltd
- Ably Soft Pvt Ltd
- ABM Knowledgeware Ltd
- Above N Beyond
- ABS Professional Services (India) Pvt Ltd
- Absyz Software Consulting Private Limited
- Abzooba India Infotech Pvt Ltd
- Accel Frontline Ltd
- AccelTree Software Pvt
- Accenture Solutions Private Limited
- Access Healthcare Services Pvt Ltd
- Acclaris Business Solutions Pvt Ltd
- Accolite Labs India Private Limited
- ACG Infotech Ltd

- Acidaes Solutions Pvt Ltd
- Ackcezione Technologies Pvt Ltd
- ACL Mobile Ltd
- Acliv Technologies Pvt I td
- ACME Infovision Systems Pvt Ltd
- ► ACN Infotech (India) Pvt
- ► Activant Solutions
- Actuant India Pvt Ltd
- Acuiti Consultants India Private Limited
- Adamas Builders Pvt Ltd
- Add Technologies (India)
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- Addon Solutions Private Limited
- Addteq Software India Private Limited
- ► Adhi Software Pvt Ltd
- Adhrit Services Private Limited
- Adient India Private Limited
- Adobe Systems India Pvt Ltd
- ► ADP India Pvt Ltd
- ► ADP Pvt Ltd
- Adrenalin eSystems Ltd
- Adroitte
- ► ADVA Optical Netorking (India) Private Limited
- Advantage One Tax Consulting Private Limited
- Advent Global Solutions Ltd
- Aegis Customer Support Services Private Limited
- Aeren IT Solutions Pvt Ltd
- Aeris Communications India Private Limited
- Aeronube Technology Private Limited
- AES Technologies (India) Pvt Ltd
- ► Affingo Technologies LLP
- ► Afilias India Private
- AFS Technology Services

- Pvt I td
- AG Resources India Pvt Ltd
- Agility E Services Private Limited
- AgilizTech Software Services Private Limited
- Agriplex Private Limted
- Ahana Systems and Solutions Pvt Ltd
- Aheadrace Software Development Services Private Limited
- AIM Education Private Limited
- Airaavat Technologies Pvt Ltd
- AK & S Associates
- Akamai Technologies India Pvt Ltd
- Akmin Technologies Pvt Ltd
- AKS Information Technology Services Pvt Ltd
- AKS Software Ltd
- AKSS Consulting Services Private Limited
- Alcanzar Software Solutions Pvt Ltd
- AlgoAnalytics Financial Consultancy Pvt Ltd
- Algorithm Digital Private Limited
- Algorithms Software Pvt Ltd
- AlignMinds Technologies Private Limited
- Alisons Infomatics Pvt Ltd
- ► All e Technologies (P) Ltd
- All India Society For Electronics & Computer Technology (AISECT)
- Allegion India Private Limited
- Allegis Services India Pvt Ltd (EASi)
- Allerin Tech Pvt Ltd
- Allianz Cornhill Information Services Private Limited
- ► Allsec Technologies Ltd
- ► Allstate Solutions Pvt Ltd
- ► Allygrow Technologies

- Private Limited
- Almamate Info Tech Pvt Ltd
- Alpha Plus Technologies Pvt Ltd
- Alpharithm Technologies Pvt Ltd
- Altair Engineering India Pvt Ltd
- Alten Calsoft Labs (India) Private Limited
- Altimetrik India Pvt Ltd
- Altran Technologies India Pvt Ltd
- ► Altura Consulting Pvt Ltd
- Amadeus Software Labs India Pvt Ltd
- Amazon Seller Services Pvt I td
- Amditree Software & Services Private Limited
- Amdocs Development Centre India LLP
- American Express India Pvt Ltd
- American Megatrends India Pvt Ltd
- Ameriprise India Pvt Ltd
- Amicus Technology Pvt Ltd
- AMK Solutions Private Limited
- ► Amrut Software Pvt Ltd
- Amshuhu iTech Solution Private Limited
- Amulya Infotech India Pvt Ltd
- Analog Devices India Private Limited
- Analytics Saves at Work India Pvt Ltd
- Anant Computing (Grass Root Software Innovation Technologies Private Limited)
- Anant Softtech Pvt Ltd
- Anantara Solutions Pvt Ltd
- Anarghyaa ETech Solutions Private Limited
- ANB Systems Private Limited
- Angular Minds Private Limited
- ANI Technologies Private Limited
- Anibrain Digital Technologies Pvt Ltd
- AnlonITS
- Ansal IT City & Parks Ltd

- ANSR Consulting India Private Limited
- Ansys Software Private Limited
- Antares Systems Ltd
- Antialias Ventures Private Limited
- Antier Solutions Private Limited
- Antworks Solutions India Pvt I td
- Anubavam Technologies Pvt Ltd
- ANZ Operations and Technology Pvt Ltd
- Aon Consulting Private Limited
- Aosta Software Technologies India Limited
- Apax Partners India Advisers Pvt Ltd
- Apconic Software Private Limited
- Apex Computer & Engineering Services
- Apex CoVantage India Pvt Ltd
- A-Plus Tree Systems Private Limited
- AppBell Technologies Private Limited
- Appexigo Technologies Pvt Ltd
- Applied Software Pvt Ltd
- AppsGuru Business IT Consulting Pvt Ltd
- ► Appsoleut Coders LLP
- appZui Technologies Private Limited
- Apt Software Avenues Pvt Ltd
- ► Aptagrim Consulting LLP
- ► Aptean India Pvt Ltd
- Aptech Limited
- ► ARC Advisory Group
- Arcesium India Private Limited
- Arctern Consulting Pvt Ltd
- ArcWeb Designing SMAC Private Limited
- Ardhika Software Technologies Private Limited
- Aress Software & Education Technologies Private Limited
- Arezzo Sky India Pvt Ltd
- Aricent Technologies (Holdings) Ltd
- Aricent Technologies

- (Holdings) Ltd
- Arithra Consulting Private Limited
- Arka Automaations
- Arodek Technology Consulting Private Limited
- Arrk Solutions Pvt Ltd
- Arrowhead Professional Services Pvt Ltd
- Arrowpoint Technologies Pvt Ltd
- Arsiga Konics Private Limited
- Art Capital (India) Private Limited
- Arteria Technologies Pvt Ltd
- Arteva Consulting Pvt Ltd
- Artha Data Solutions India Private Limited
- ArthaYantra Corporation Private Limited
- Arvan Technologies Private Limited
- Arya Risk Management Systems Pvt Ltd
- Aryabhat Computers and Utility Private Limited
- Asareri Technologies Private Limited
- Ascendas Services (India)
 Pvt Ltd
- Ascent Intellimation Pvt Ltd
- Ascomp Technologies Pvt Ltd
- ASDintech Services Pvt Ltd
- ASE Structure Design Pvt Ltd
- Asenext (India) Private Limited
- ► ASF Infrastructure Pvt Ltd
- ASM Technologies Ltd
- Aspect Contact Center Software India Pvt Ltd
- ASPECT Integrated IT Pvt Ltd
- Aspire Systems (India) Pvt Ltd
- Assimilate Solutions India Pvt Ltd
- Assistanz Networks Pvt
- Assotech Realty Pvt Ltd
- Assyst International Pvt Ltd
- Assystem Technologies India Private Limited

- Asteor Software Pvt Ltd
- AstraZeneca India Private Limited
- Astrea IT Services Pvt Ltd
- Atcis Technology Private Limited
- Aten Info Solutions Private Limited
- athenahealth Technology Private Limited
- Ather Energy Private Limited
- ATOA Scientific Technologies Pvt Ltd
- Atos India Pvt Ltd
- Atria Convergence Technologies Private Limited
- Attra Infotech Pvt Ltd
- Aubergine Solutions Private Limited
- Audex Solutions And Technology Private Limited
- Aufait Technologies Pvt Ltd
- Aurionpro Solutions Limited
- ► Auroin (India) Limited
- Aurum Equity Partners IIP
- AuthBridge Research Services Private Limited
- Autodesk India Pvt Ltd
- Automation Edge Technologies Private Limited
- Autoplant System India Private Limited
- AVA Software Private Limited
- Avaap IT Solutions Pvt Ltd
- Avani Cimcon Technologies Ltd
- Avani Tech Solutions Private Limited
- Avaya India Pvt Ltd
- Avekshaa Technologies Pvt Ltd
- AVEVA Solutions India LLP
- Aviva Global Services (A div. Of A G S Customer Services (India) Pvt Ltd)
- AVR EdGE Networks Pvt Ltd
- Awfis Space Solutions Private Limited

- AXA Business Services Pvt Ltd
- Axcess Tech Systems India Pvt Ltd
- Axilly Labs Private Limited
- Axis Bank Limited
- AXISCADES Engineering Technologies Ltd
- Axtria India Pvt Ltd
- Ayruz Datamarketing Private Limited
- Azureiken Technologies Pvt Ltd
- ▶ B4B IT Solutions Pvt Ltd
- BA Continuum India Pvt Ltd
- ► Baabte System Technologies Pvt Ltd
- Baba Farid Group of Institutions
- ▶ Bactrak Private Limited
- ► BAeHAL Software Ltd
- Bahwan CyberTek Pvt Ltd
- ► Bain & Company India Private Limited
- ► Bain XL Services India Private Limited
- ► Bajaj Allianz Life Insurance Company Limited
- Bally Technologies India Private Limited
- ► Banca Sella S.p.A.
- Bantech Solutions
- Barclays Global Service Centre Private Limited
- Barclays Shared Services Pvt Ltd
- Bassetti ITES Private Limited
- ▶ Batoi Systems Pvt Ltd
- ► Bayern International
- BBITS Consulting Pvt Ltd
- bbnisys Technologies Pvt I td
- BC Examinations and English Services India Private Limited (British Council)
- ► BC Management Services Pvt Ltd
- ▶ Bebo Technologies Pvt I td
- ▶ Bechtel India Pvt Ltd
- Belcan India Private Limited
- Berkadia Services India Pvt Ltd

- Best of Breed Software Solutions India Pvt Ltd.
- Bestdealfinance.com
 Private Limited
- Bestfit Business Solutions Pvt Ltd
- Betamonks Technology Factory Private Limited
- Better Mortgage (BMTG Advisors India Private Limited)
- Better World Technology Private Limited
- BeyondSquare Solutions Pvt Ltd
- Beyontec 2nAble Solutions Private Limited
- ► BIAS IT Consulting Pvt
- ► Bigtree Entertainment Pvt Ltd
- Bigwin Infotech Private Limited
- Binary Fountain Solutions India Pvt Ltd
- Bitsinbin Technologies Pvt Ltd
- BizAcuity Solutions Private Limited
- BizViz Technologies Private Limited
- Blackboard Technology India Private Limited
- BlackRock Services
 India Pvt Ltd
- BlazeClan Technologies Pvt Ltd
- Blazing Arrows Private Limited
- Blue Chip Computer Consultants Pvt Ltd
- Blue Copper Technologies Private Limited
- Blue Marble Smartware Private Limited
- ► Blueocean Market Intelligence Services Pvt Ltd
- BMW India Private Limited
- BNP Paribas India Solutions Pvt Ltd
- ► BNY Mellon International Operations (India) Pvt Ltd
- ► BNY Mellon Technology Private Limited
- ► BodhBridge Educational Services Pvt Ltd
- ► Bodhtree Consulting
- Boeing International Corporation India Pvt

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- Boston Scientific Services Private Limited
- Boston Scientific Technology & Engineering Services Private Limited
- Botree Software International Ltd
- ▶ BPO Integra India Pvt Ltd
- Brady Company India Pvt I td
- Brain4ce Education Solutions Pvt Ltd
- Brand Idea Consultancy Private Limited
- ► Bravura Solutions India
- Brickwork India Pvt Ltd
- BRIDGEi2i Analytics Solutions Pvt Ltd
- Brindley Technologies Limited
- Brio Technologies Pvt Ltd
- Brishti Technologies Private Limited
- Bristlecone India Limited
- Broadridge Financial Solutions (India) Pvt Ltd
- Brookfield India Office Parks Private Limited
- ► BSB Edge Private Limited
- ▶ BT India Pvt Ltd
- Bulwark Systems
- Buoyancy Consultants & Engineering LLP
- Business Brio (A division of GBSM Consulting Pvt Ltd)
- Business News and Information Services Pvt Ltd
- Busy Infotech Pvt Ltd
- ▶ ByDesign India Pvt Ltd
- ► C1 India Pvt Ltd
- CA (India) Technologies Pvt Ltd
- Cabot Technology Solutions Pvt Ltd
- Cache Technologies
- Cactus Communications Pvt Ltd
- CADD Centre Training Services Pvt Ltd
- Cadmaxx Solutions Pvt
- Cadsys (India) Limited
- Caliber Interconnect Solutions Pvt Ltd
- Callens Solutions
- CallHealth Service Private

- Limited
- Calpine Infrastructure And Tech Solutions Private Limited
- CalSoft Pvt Ltd
- Cambridge Technology Enterprises Ltd
- ► Canon India Pvt Ltd
- Caparizon Software Private Limited
- Capco Technologies Pvt Ltd
- ► Capgemini India Pvt Ltd
- ► Capita India Pvt Ltd
- CapitaWorld Platform Private Limited
- Captiveaide Advisory Pvt Ltd
- Cardiac Design Labs Private Limited
- Careclues Technologies Private Limited
- CareFusion Development Private Limited
- ► Caresoft Inc. India
- Cargill Business Services India Pvt Ltd
- Cargotec India Pvt Ltd
- CarlQ Technologies Private Limited
- Cartesian Consulting Private Limited
- CAST Software India Pvt Ltd
- Catalyst IT Solutions Private Limited
- ► Caterpillar India Pvt Ltd
- Cavium Networks (India) Pvt Ltd
- CB Services India Private Limited
- ► CBRE South Asia Private Limited
- CCS Technologies Private Limited
- ► CDK Global India Pvt Ltd
- ► CE Info Systems Pvt Ltd
- CEB India Pvt Ltd
- CEDCOSS Technologies Pvt Ltd
- Cegura Technology Solutions Pvt Ltd
- ► Ceinsys Tech Limited
- Centillion Solutions and Services Private Limited
- Centre for Development of Advanced Computing (C - DAC)
- Centre for Development of Telematics (C-DOT)

- Centre for Developmental Education - IFIM Business School
- Centroid Motion Capture Pvt Ltd
- Centroxy Solution Private Limited
- Centurylink Technologies India Pvt Ltd
- Cerner Healthcare Solutions Pvt Ltd
- CertiSafe Private Limited
- CES Limited
- CFA Institute India Private Limited
- ► CGI Information Systems and Management Consultants Pvt Ltd
- Champion Infometrics Private Limited
- Changepond Technologies Pvt Ltd
- Chegg India Private Limited
- Chella Software Pvt Ltd
- Chembian Technologies Pvt Ltd
- Cheric Information
 Network Technologies

 Private Limited
- ChromeInfo Technologies Private Limited
- Chronito Technologies LLP
- CI Global Technologies Pvt Ltd
- CIALFO Solutions Private Limited
- CIAR Software Solutions Pvt Ltd
- Cigniti Technologies Ltd
- Cimpress India Private Limited
- Cindrel Technologies Private Limited
- Circular Edge Solutions Pvt Ltd
- Cisco Systems (India) Pvt Ltd
- Citco Shared Services (India) Private Limited
- Citicorp Services India Pvt Ltd
- CitiusTech Healthcare Technology Pvt Ltd
- Citrix R&D India Pvt Ltd
- Clayfin Technologies Private Limited
- Clearpath Technology Pvt Ltd
- Clematis Technology Solutions India Pvt Ltd

- Clic Services Private limited
- ClickSoftware India Pvt Ltd
- Clifford Chance Business Services Private Limited
- Clorida Technologies Private Limited
- Cloud Infosolutions Private Limited
- CloudKaptan Consultancy Services Pvt Ltd
- CloudNow Technologies Private Limited
- Cloudstrats Technologies Pvt Ltd
- CloudTies Solutions LLP
- CMA CGM Shared Service Centre (India) Pvt Ltd
- CMO AXiS Outsourcing Services Pvt Ltd
- CMS IT Services Pvt Ltd
- CNT Technologies Pvt Ltd
- Coaching Foundation India Limited
- Code Decode Labs Private Limited
- Codeclouds IT Solutions Pvt Ltd
- Codelattice Digital Solutions Pvt Ltd
- Codelogicx Technologies Private Limited
- CodeTantra Tech Solutions Private Limited
- Codezin Technology Solutions Private Limited
- Cognatrix Information Technology Private Limited
- Cognet HR Solutions Pvt Ltd
- Cognic Systems Private Limited
- Cognizant Technology Solutions India Pvt Ltd
- ► Colan Infotech Pvt Ltd
- Colgate Global Business Services Pvt Ltd
- ColorTokens India LLP
- Colosseumtech Solutions Private Limited
- Colruyt IT Consultancy India Pvt Ltd
- COLT Technology Services India Pvt Ltd
- Comarete Technologies

- Private Limited
- ► Compare Infobase Ltd
- Compare Munafa Online Private Limited
- Complykaro Services Private Limited
- ▶ CompuBrain
- CompuCom CSI
 Systems India Private
 Limited
- Compunnel Technology India Pvt Ltd
- Computer Age Management Services Pvt Ltd
- ► Computer LAB
- COMSOL Multiphysics Pvt Ltd
- Concentrix Technologies (India) Pvt Ltd
- Conclave Technologies Private Limited
- Conduent Business Services India LLP
- Confront Solutions Private Limited
- Congruent Info-Tech Pvt Ltd
- Congruent Solutions Pvt Ltd
- Connect Enterprises
- Constems-Al Systems Private Limited
- Continental Automative Components (India) Pvt Ltd
- Continental Data-Graphics Technical Services India Pvt Ltd
- ControlCase International Private Limited
- Convergence IT Services Pvt Ltd
- Convergys India Services Pvt Ltd
- Corporate Infotech Pvt Ltd
- Corporate Technologies
- Coruscate Solutions Private Limited
- Cosmolance Tech Private Limited
- Cotiviti India Private Limited
- Couth Infotech Pvt Ltd
- Covidien Engineering Services Pvt Ltd
- ► CPA Global Support Services India Private Limited
- CR2 Technologies Ltd

- Crafsol Technology Solutions Private Limited
- Craft Silicon Private Limited
- Crane Global Solutions Ltd
- Crane Process Flow Technologies (India)
 Private Limited
- Creative Lipi Webtech Pvt Ltd
- Creative Virtual Private Limited
- Credit Suisse Business Analytics India Pvt Ltd
- Creepers Softwares Private Limited
- Crimson Interactive Pvt Ltd
- CrimsonLogic India Pvt Ltd
- Crossbow Global Marketplace Solutions Private Limited
- Crossbow Labs LLP
- Crushaders Tech Solution LLP
- Cruzze Solutions LLP
- Cryptograph Technologies Pvt Ltd
- Crystal Screening Services Pvt Ltd
- CS Soft Solutions (India) Private Limited
- CSC Technologies India Private Limited
- CSM Technologies Pvt Ltd
- CSS Corp Pvt Ltd
- Cubet Techno Labs Private Limited
- Cubeware Global Private Limited
- Cubic Logics India Private Limited
- Cue Blocks Tech Private Limited
- CustomerXPs Software Private Limited
- Cvent India Private Limited
- CVR College of Engineering
- Cybage Software Pvt Ltd
- CyberArmour Solutions Private Limited
- CyberEye Research Labs & Security Solutions Pvt Ltd
- ► Cyberpark, Kozhikode



- CyberPlus Defense Academy India LLP
- Cybertech Systems and Software Ltd
- Cyberyog Technologies
- Cybrosys Techno Solution Pvt Ltd
- Cyfuture India Private Limited
- Cygnet Infotech Pvt Ltd
- Cyient Limited
- Cynoteck Technology Solutions Private Limited
- Cypress Semiconductor Technology India Pvt
- Cyret Technologies India Pvt Ltd
- D. E. Shaw India Private Limited
- ► D+H Solutions India Private Limited
- da4k Technologies Private Limited
- ▶ Daffodil Software Ltd
- Danfoss Industries Pvt Ltd
- Danske IT and Support Services India Private Limited
- Dassault Systemes India Pvt Ltd
- ▶ Data Infosys Limited
- ▶ Data Resolve Technologies Pvt Ltd
- Data Software Research Company Pvt Ltd
- Datacipher Solutions Pvt Ltd
- Dataglen Technologies
 Private Limited
- Datamatics Business Enablers Private Limited
- Datamatics Global Services Ltd
- ▶ DataTracks Services Ltd
- Datavail Infotech Pvt Ltd
- DBOI Global Services Pvt Ltd
- DBS Asia Hub 2 Private Limited
- DCG Data-Core Systems (India) Private Limited
- DCM DataSystems (IT Division of DCM Ltd)
- Decision Minds India Private Limited

- Delgence Technologies Private Limited
- Dell International Services India Pvt Ltd
- ► Deloitte Consulting India (P) Ltd
- Deloitte Touche Tohmatsu India LLP
- Delta Technology & Management Services Pvt Ltd
- Deque Software Private Limited
- DesiCrew Solutions Pvt Ltd
- Dev Information Technology Limited
- Dev Technosys Private Limited
- Deven InfoTech Private Limited
- Dewsoft Solution Pvt Ltd
- Dexler Information Solutions Pvt Ltd
- ► DgFlick Solutions Pvt
- DgNote Technologies Private Limited
- Dh Sarjak Concepts
 And Promotions Private
 Limited
- Dhandhania Infotech Private Limited
- ▶ DHL Logistics Private Limited
- Diadem Technologies Pvt Ltd
- Diageo Business
 Services India Private
 Limited
- Diaspark Infotech Pvt
- Digital Aptech Private Limited
- Digital Core Technologies Private Limited
- Digital Minds Software Solutions Private Limited
- DigitalIndian Business Solutions Private Limited
- DigiVerifi Private Limited
- Dimentrix Technologies Pvt Ltd
- Direction Software Solutions
- ▶ Disys India Pvt Ltd
- Divyateja IT Consultancy Services Private Limited

- DLF Cyber City Developers Ltd
- DNV GL Business
 Assurance India Private
 Limited
- Dot Com Infoway Ltd
- Dotsquares Technologies India Private Limited
- DRC Systems India Pvt Ltd
- ▶ DRG Analytics & Insights Private Limited
- Drish Infotech Limited
- Drishti-Soft Solutions Pvt I td
- Drivestream India Pvt Ltd
- Dron Study Private Limited
- DSM Shared Services India Private Limited
- DSquare Solutions Private Limited
- DTCC Enterprise Services India Pvt Ltd
- Ducen IT Pvt Ltd
- Dun & Bradstreet
 Technologies & Data
 Services Pvt Ltd
- Dynamic Computronics Private Limited
- Dynode Software Technology Pvt Ltd
- DynPro India Pvt Ltd
- ► e com Developers (ecD)
- E Square System & Technologies Private Limited
- E.I. DuPont Services Centre India Pvt Ltd
- e-Activities Technologies Pvt Ltd
- ► EAGateway Services India Private Limited
- Eastern Software Systems Pvt Ltd
- Eastman chemical India Private Limited
- Easy Design Systems Private Limited
- Easy Pay Private Limited
- Eaton Technologies Private Limited
- Ebizindia Consulting Pvt Ltd
- ► Eclat Engineering Private Limited
- eClerx Services Ltd
- eCommera India Private Limited

- Ecosmob Technologies Pvt Ltd
- ► Edelman India Pvt Ltd
- ► Edifixio India Pvt Ltd
- eDominer Technologies Private Limited
- EDP Soft
- Edvance Pre-schools Private Limited
- Effulgent Engineering Solutions Private Limited
- ► eFocus Informatix Pvt
- E-Herex Technologies Pvt Ltd
- ehost 24X7
- Ejyle Technologies
 Private Limited
- Eka Software Solutions Pvt Ltd
- ► Elagoon Business Solutions Private Limited
- ► Electronic Arts Games (India) Pvt Ltd
- ► Electronics For Imaging India Pvt Ltd
- Elegant Microweb Technologies Pvt Ltd
- Elektrobit India Private Limited
- Element42 Management Solutions Private Limited
- ► ELI Lilly Services India Private Limited
- Eli Research India Pvt Ltd
- ► Eliptico IT Solutions Private Limited
- ► Ellucian Higher Education Systems India
- Elsys Intelligent Devices Pvt Ltd
- Elysium Technologies Pvt Ltd
- Embassy Office Parks Management Services Pvt Ltd
- embedUR Systems India Private Limited
- EMC Software and Services India Pvt Ltd
- Emerson Information Technology Solutions (A division of Emerson Electric Company India Pvt Ltd)
- Emerson Innovation Center - Pune (A Div. of Emerson Electric Company (I) Pvt Ltd)

- ► Eminenture Private
- Empower Integrated Solutions Private Limited
- EmPowerM Mobility Solutions Pvt Ltd
- Emtec Software India Pvt Ltd
- ► ENERNOC Energy Intelligence Software Private Limited
- Enjay IT Solutions Limited
- eNoah iSolution India Pvt Ltd
- Enser Communications Private Limited
- Ensine Knowledge Systems Private Limited
- Enstrapp IT Solutions Private Limited
- Entercoms Solutions Pvt I td
- ► Entune IT Consulting Private Limited
- ► EnvestNet Asset Management India Pvt Ltd
- ePaisa Services Private Limited
- EPAM Systems India Pvt Ltd
- Ephicacy Lifescience Analytics Private Limited
- ► Ephron Systems Private Limited
- Epic Sourcing Management LLP
- ► Epicenter Technologies
- EpiComm Technologies Limited
- Epicor Software India Private Limited
- ► Equator Technologies
- ► Equiniti India Pvt Ltd
- Equinox Software & Services Pvt Ltd
- eRevMax Technologies Pvt Ltd
- Ericsson India Global Services Pvt Ltd
- EscrowTech India Pvt Ltd
- ► ESearch Advisors India Private Limited
- ESF Labs Limited
- ► ESFITA Infotech Pvt Ltd
- ESIGO Consulting Private Limited
- ► Esko-Graphics India

- Pvt Ltd
- ESN Technologies (I) Pvt Ltd
- ► ESolz Technologies
- eSparkBiz Technologies Private Limited
- Espire Infolabs Pvt Ltd
- Essel Business Excellence Services Limited
- Essentra (India) Private Limited
- Esteplogic IT Solutions Private Limited
- Esthenos Technologies Private Limited
- eStomi TechnologiesPvt I td
- ► ETAS Automotive India Pvt I td
- Eternus Solutions Pvt
 Ltd
- ► Ethnus Consultancy Services Private
- ► EUI Limited
- Eukleia Technologies Private Limited
- Eurofins IT Solutions India Pvt Ltd
- Evalueserve.com Pvt Ltd
- Everest Business Advisory India Pvt Ltd
- Evoke Technologies Pvt Ltd
- ▶ Evolet Technologies
- EVRY India Private Limited
- Excelanto Cloud Systems Private Limited
- Excelize Software Private Limited
- ExcellenceTech Infosystems Pvt Ltd
- Excellon Software Private Limited
- Exfo Electro-Optical Engineering India Pvt Ltd
- exl Service.com (India)
 Pvt I td
- Expedien E-Solutions Ltd
- Expeditors International (India) Private Limited
- Experis IT Pvt Ltd
- Expert Global E-Commerce Solutions Private Limited
- Expert Global Solutions

- **Private Limited**
- Extramarks Education Private Limited
- Exxat Systems Private Limited
- ► EYGBS (India) Pvt Ltd
- Ezeego One Travel & Tours Limited
- e-Zest Solutions Ltd
- ► FA Software Services Private Limited
- ► FACC Solutions Private
- Facebook India Online Services Pvt Ltd
- Fact Solutions India Pvt Ltd
- Factset Systems India Pvt Ltd
- Fakhoury Consultants Pvt Ltd
- ► Fast Tech Technologies Services Private Limited
- ► Fastenal India Sourcing, IT & Procurement Private Limited
- ► Faurecia Interior Systems India Private Limited
- Feedback Business Consulting Services Private Limited
- ► Fermion Infotech Private Limited
- ► FHLabs India Pvt Ltd
- ► Fidelity Business Services India Pvt Ltd
- ► Fi-es Systems Pvt Ltd
- ► Fifth Generation Technologies India Pvt Ltd
- ► FIL India Business and Research Services Private Limited
- Finahub Technology Solutions Private Limited
- ► Financial Power Software Technology Private Limited
- Finatel Technologies Private Limited
- FinIQ Consulting India Private Limited
- Finlabs India Private Limited
- Finnew Solutions Private Limited
- ► Finoit Technologies (I) Pvt Ltd
- Finomial Technologies Private Limited

- FireEye Cybersecurity Pvt Ltd
- ► First Advantage Pvt Ltd
- First American (India)
 Pvt Ltd
- First Data Development Private Limited
- Firstrain Software Centre Pvt Ltd
- ► Fisery India Pvt Ltd
- Fission Computer Labs Pvt Ltd
- Five Splash Infotech Pvt Ltd
- ► Flatworld Solutions Private Limited
- ► Flexsin Technologies Private Limited
- ► Flick2Know Technologies Private Limited
- ► Flightcase IT Services Private Limited
- ► Flipkart Internet Pvt
- Flowerpot Mobility Solutions Private Limited
- ► Fluentgrid Limited
- ► Flutura Business Solutions Pvt Ltd
- ► FlyNava Technologies Private Limited
- Flytta Innovations Private Limited
- ► FNF Business Process Outsourcing Services India Pvt Ltd
- FocusR Consultancy and Technologies
 Private Limited
- ► Footprints Collateral Services Pvt Ltd
- ► Ford Motor Pvt Ltd
- ► Forscher Technology Solutions Private Limited
- ► Foss Infotech Private Limited
- ► Fourth Wall Technologies Private Limted
- Fractal Analytics Pvt Ltd
- Fragomen Immigration Services India Pvt Ltd
- ► Franklin Templeton International Services (India) Pvt Ltd
- Franpreneurs Solutions Private Limited
- ► Freightbazaar (A Div. of Saanvad Ventures Private Limited)

- Freshworks Technologies Private Limited
- Freyr Software Services Pvt Ltd
- ► Fristine Infotech Private
- ► FSL Software Technologies Ltd
- FSS (Financial Software and Systems Pvt Ltd)
- Fujitsu Consulting India Pvt Ltd
- Fujiyama Software Solutions Private Limited
- ► FuteMind Technologies Private Limited
- Future Focus Infotech Pvt Ltd
- ► Futurecraft Securities Analysis Private Limited
- Futurism Technologies Pvt Ltd
- G H Raisoni Career Foundation
- ► G7 CR Technologies India Pvt Ltd
- GA Software Technologies Pvt Ltd
- GA Technocare Technology Private Limited
- Gadgeon Smart Systems Pvt Ltd
- Gallagher Service Center LLP
- ► Gamut Infosystems Ltd
- Gap IT Services India Private Limited
- Gauri Technologies Private Limited
- GAVS Technologies Pvt Ltd
- GCC Services India Private Limited
- GE Digital (GE India Exports Private Limited)
- Geine Technologies India Pvt Ltd
- ► General Atlantic Pvt Ltd
- General Mills India Pvt Ltd
- Genesys Telecom Labs India Private Limited
- Genius Consultants Limited
- GENPACT India Private Limited
- ► Gen-Q B&T Solutions
- Geojit Technologies Pvt Ltd
- GEP Solutions Pvt Ltd

- GES Infotek Pvt Ltd
- GFI Informatique India Private Limited
- GIEOM Business Solutions Private Limited
- Gigabyte InfoComm Pvt Ltd
- Global Analytics India Private Limited
- Global Cyber Security Response Team Private Limited
- Global Energy Consulting Engineers Private Limited
- Global eNetworks Ltd
- Global Groupware Solutions Ltd
- ► Global Healthcare Billing Partners Private Limited
- Global Infovision Pvt Ltd
- ► Global Softech
- Global Software Solutions (TVL) Pvt Ltd
- Global Talent Track Pvt Ltd
- ► GlobalLogic India Ltd
- GlobalStep Services Pvt Ltd
- Globarena Technologies Pvt Ltd
- ► GlobeOp Financial Services (India) Pvt Ltd
- ► Globsyn Innoventures Private Limited
- Globus Infocom Limited
- ▶ Globussoft
- Gloinnt Solutions Private Limited
- Goavega Software India Pvt Ltd
- ▶ GoDB Tech Pvt Ltd
- ► Godrej Infotech Ltd
- GoFrugal Software Technologies Pvt Ltd
- Goldman Sachs Services Pvt Ltd
- GoldQuest Global HR Services Private Limited
- Good Friends Tracom Pvt Ltd
- Good Methods Software Solutions Pvt Ltd
- Goods and Services Tax Network
- GoodWorkLabs Services Pvt Ltd

- Google India Pvt Ltd
- ▶ Got Softwares Pvt Ltd
- ► GPX India Pvt Ltd
- Graebert India Software Pvt Ltd
- Grandtrust Infotech Pvt Ltd
- GrayCell Technologies Exports
- ► Graymatter Software Services Pvt Ltd
- ▶ GRC Mentor LLP
- Great Lakes Institute of Management
- Great Software Laboratory Pvt Ltd
- Great West Global Business Services India Private Limited
- GreenField Software Pvt Ltd
- Growel Softech Pvt Ltd
- ► GSeas Technologies
- ► GT US Shared Services Center India Pvt Ltd
- Guires Solutions Private Limited
- ► Gujarat Informatics Ltd
- Gujarat Narmada Valley Fertilizers & Chemicals Ltd
- ► Gujarat Narmada Valley Fertilizers & Chemicals
- GupShup Technology India Pvt Ltd
- Guru Gowri Krupa Technologies Pvt Ltd
- GVFL Limited
- ► GWB IT Solutions Pvt Ltd
- GyanSys Infotech Private Limited
- ► H&R Block India Private Limited
- H5 Asia Pacific Pvt Ltd
- Hackett Group (India) Ltd
- Haddows Technologies Private Limited
- Hakuna Matata Solutions Pvt Ltd
- HammerDesk Facility
 Management Solutions
 Private Limited
- Hamsini Education and Consulting LLP
- Handy Online Solutions Private Limited
- ► Hans Infomatic Pvt Ltd

- Hansa Customer Equity Pvt Ltd
- ► Happiest Minds Technologies Pvt Ltd
- Harbinger Knowledge Products Pvt Ltd
- Harsco India Services Private Limited
- Hartron Communications Ltd
- ► Harvard Business School (I) Research Center
- ► HashedIn Technologies Pvt I td
- Hashworks IT Services Private Limited
- Hazel Mercantile Limited
- ▶ HCL Technologies Ltd
- ► HCM Info Systems Pvt
- Head Infotech India Private Limited
- Health Sensei India Pvt I td
- Health Watch Tele Diagnostics Pvt Ltd
- ► Health5C Wellness Solutions Private Limited
- HealthFore Technologies Limited
- Healthscion Technologies Private Limited
- HelloLeads Private Limited
- Helma Solutions India Pvt Ltd
- Hemraj Infocom Private Limited
- ► HERE Solutions India Private Limited
- Heuristics Informatics Pvt Ltd
- Heuristix Digital Technologies Private Limited
- Hewlett-Packard Enterprise India Pvt Ltd
- Hexagon Capability Center India Pvt Ltd
- Hexaware Technologies Ltd
- Hidden Brains Infotech Private Limited
- Highbar Technocrat Limited
- Himadi Solutions Pvt Ltd
- Hinditron Infosystems Pvt Ltd

- Hinduja Global Solutions Ltd
- ► Hinduja Tech Limited
- Hindustan Industrial Research Private Limited
- Hindustan Unilever Limited (Enterprise Support and IT Innovation)
- ► Hip Bar Private Limited
- HirePro Consulting Private Limited
- Hitachi Consulting Software Services India Pvt Ltd
- Hitachi India Private Limited
- Hitachi Solutions India Pvt Ltd
- ▶ Hi-Tech iSolutions LLP
- Hiving Technology Private Limited
- Holistic Corporate Services Private Limited
- Honcho Commercial Pvt Ltd
- Hope Foundation and Research Centre
- Hope Technologies Pvt Ltd
- Hornet Infotech Private Limited
- ► HP Computing and Printing Systems India Private Limited
- ► HSBC Electronic Data Processing India Pvt
- ► HSBC Software Development (India) Pvt Ltd
- ► HTC Global Services (India) Pvt Ltd
- HTS Solutions Private Limited
- Huawei Technologies India Pvt Ltd
- Hueray Technologies Private Limited
- Hughes Systique Pvt Ltd
- HyperThink Systems Private Limited
- HyTech Professionals India Pvt Ltd
- i2k2 Networks Private Limited
- iAccept Softwares Pvt Ltd
- ► IANT Educom Private Limited
- ► IBM India Pvt Ltd

- ► IBS Software Services (P) Ltd
- ► iBuild Innovations India Private Limited
- ► iConcept Software Services Pvt Ltd
- ► ICONMA Professional Services and Solutions Private Limited
- ICRA Limited
- ► ICRA Online LImited
- ICT Academy of Tamilnadu
- iCtrlBiz Consulting Pvt. Ltd.
- ► IDC Engineering India Pvt Ltd
- ► IDEAS Inc. Management Pvt Ltd
- ► Ideation Technology Solutions Pvt Ltd
- ▶ Ideatree India Pvt Ltd
- ► Identlogic Systems
- ▶ IDS Infotech Ltd
- ► IG Infotech India Private Limited
- ▶ IG3 Infra Ltd
- ► Ignitarium Technology Solutions Pvt Ltd
- ► Ignitho Technologies (India) Private Limited
- ► IIC Technologies Ltd
- ► iInterchange Systems Pvt Ltd
- ► Ikarus Process Automation Private Limited
- ▶ iLink Systems Pvt Ltd
- ► Image Infotainment Ltd
- Imaginate Software Labs Private Limited
- Imagine Technology and Services Private Limited
- ► Immidart Technologies
- ► Impact Systems Pvt Ltd
- ImpactQA Services Pvt Ltd
- ► Impetus Infotech (India) Pvt Ltd
- ► Impiger Technologies Private Limited
- ▶ iN Technologies Pvt Ltd
- In4velocity Systems Pvt Ltd
- Inboundsys Webgalaxy Pvt Ltd
- Incessant Technologies Pvt Ltd

- Indecomm Global Services (India) Pvt Ltd
- ► Indegene Lifesystems Private Limited
- ► InDemand Infotech
- ► Indglobal Consultancy Solutions
- ► Indian Institute of Management Calcutta
- ► Indian Institute of Management Kozhikode
- ► Indian Institute of Management Udaipur
- ► Indian Institute of Management, Ahmedabad
- Indian School of Business
- ► Indianic Infotech Ltd
- ► Indicus Software Private Limited
- ► Indifi Technologies Private Limited
- ► Indium Software (India)
- Indix Internet India
 Private Limited
- ► Indus Health Plus Pvt
- Indus Net Technologies Pvt Ltd
- ► Indus Valley Partners (India) Pvt Ltd
- Indusa Infotech Services Pvt I td
- Infineon Technologies
 India Private Limited
- Infinera India Pvt Ltd
- ► Infinite Computer Solutions (India) Ltd
- Infiniti Software Solutions Pvt Ltd
- Infinity Infotech Parks Ltd
- InfiniValue Private Limited
- ► Infiverve Technologies Private Limited
- ► Info Edge (India) Ltd
- ► InfoAxon Technologies (India) Pvt Ltd
- InfoBeans Technologies Limited
- ► InfoCepts Technologies Private Limited
- Infocus Technologies Pvt Ltd
- ► Infogain India (P) Ltd
- ► Infoicon Technologies Pvt Ltd
- Infologitech Systems

Private Limited

- Infom Atomicka (Tech) Pvt Ltd
- Infoparks, Kerala
- Information and Communication Technology Academy of Kerala
- Information Dynamics India Private Limited
- Information Security Audit & Assurance Private Limited
- Infoserve India Pvt Ltd
- ► Infosys BPM Limited
- Infosys Limited
- Infotech Education Society
- InfoTrellis India Private Limited
- InfoVision Solutions India Pvt Ltd
- Infoway Technology Solution Ltd
- Infozech Software Ltd
- InfraHedge Services (India) Pvt Ltd
- Infrasoft Technologies
 Itd
- InLogic Technologies Pvt Ltd
- ▶ Innodata India Pvt Ltd
- Innofied Solution Pvt Ltd
- Innointel Global Private Limited
- Innolat Technologies Private Limited
- Innolever Solutions Pvt Ltd
- Innopark India Private Limited
- Innotion Technologies Private Limited
- ► Innovatus Systems
- Inovies Consulting Private Limited
- Input Zero Technologies Private Limited
- Inscribe Graphics Private Limited
- InsideView Technologies (India) Pvt Ltd
- Insight Customer Call Solutions Ltd
- Insights of Data Pvt Ltd
- In-Solutions Global Pvt Ltd
- Inspavo Consultancy Services Private Limited
- Inspire Infosol Private

Limited

- Inspiredge IT Solutions Private Limited
- InspirOn Engineering Pvt Ltd
- Inspirria Cloudtech Private Limited
- Institute for Development and Research in Banking Technology (IDRBT)
- Institute for Information Industry (India Branch Office)
- InSync Tech-Fin Solutions Ltd
- INSZoom Technology & Services (India) Private Limited
- Intec Infra-Technologies Pvt Ltd
- ► Integra Micro Software Services Private Limited
- Integra Software Services Pvt Ltd
- Integrated Information Services Pvt Ltd
- Integritas Global Services Private Limited
- Intel Technology India Pvt Ltd
- ► Intelenet Global Services Private Limited
- ► Inteliment Software Technologies (India) Pvt Ltd
- ► Intellect Bizware Services Pvt Ltd
- ► Intellectyx Data Science India Private Limited
- Intellicus Technologies Pvt Ltd
- ► Intelligent Development and Programming Pvt Ltd
- Intellinet Systems Pvt Ltd
- Intelliob Technologies Pvt Ltd
- ► IntelliPro Solutions Private Limited
- ► Intelliswift Software (India) Private Limited
- ► Intellovate Technologies Private Limited
- Intense Technologies Ltd
- ► Interactive Manpower Solutions Pvt Ltd
- Interglobe Technologies Pvt Ltd
- ► International Institute

- of Information Technology, Bhubaneswar
- Internettechies Solutions Pvt. Ltd.
- Interra Information Technologies (India)
 Pvt I td
- ► Intimetec Visionsoft Pvt Ltd
- ► Intransure Technologies Private Limited
- Intrasoft Technologies
 I td
- Intuerias Technology Private Limited
- Intuit India Product Development Center Pvt Ltd
- Invaria Tech India Pvt I td
- Invensis Technologies Pvt Ltd
- Invensys Development Centre India (P) Ltd
- Invesco (India) Private Limited
- ► IonIdea Enterprise Solutions Pvt Ltd
- iOptiBiz Solutions Private Limited
- ► IP Infusion Software India Private Limited
- ► iPRIMED Education Solutions Pvt Ltd
- ► iQor India Services Pvt Ltd
- ► iRely Soft Services (India) Pvt Ltd
- ► IRIS Software Pvt Ltd
- ► ISG Novasoft Technologies Ltd (A company in the K K Birla Group)
- ► ISOAH Data Securities Private Limited
- ► Ispatial Techno Solutions Private Limited
- Isyx Technologies India Private Limited
- ► ITC Infotech India Ltd
- ► Itelligence India Software Solutions Pvt Ltd
- ► ITShastra (India) Pvt Ltd
- ► ITSYS Solutions Pvt Ltd
- ▶ ITTI Pvt Ltd
- ► Ittiam Systems Pvt Ltd
- ▶ iView Labs Private Limited
- ► IVTL Infoview Technologies Pvt Ltd
- Ivy Mobility Solutions Ltd

- iWeb Technology Solutions Private Limited
- iWork Technologies Pvt Ltd
- Ixsight Technologies Pvt Ltd
- J C Penney Services India Private Limited
- J. Sagar Associates
- J.D.S Technologies Pvt I td
- ▶ JaMocha Tech Pvt Ltd
- JantaKhoj InfoServices Pvt Ltd
- Janya IT Technologies Pvt Ltd
- Jaro Institute of Technology, Management and Research Pvt Ltd
- ▶ Jasmin Infotech Pvt Ltd
- ▶ Jasper Infotech Pvt Ltd
- Jaypore E-Commerce Private Limited
- ▶ JD Software Pvt Ltd
- JDA Software Pvt Ltd
- Jeeves Information Systems Pvt Ltd
- JiJi Technologies Pvt Ltd
- Jireh Software Solutions Pvt Ltd
- ▶ JIS Foundation
- ▶ JK Technosoft Ltd
- ▶ JKT Consulting Ltd
- JMR Infotech India Pvt Ltd
- John Deere India Private Limited
- John Keells BPO Solutions India Pvt Ltd
- Jones Lang Lasalle Property Consultants (India) Ltd
- Jones Lang Lasalle Property Consultants (India) Ltd
- Jothi Software Private Limited
- ► JP Morgan Services India Pvt Ltd
- Jumio India Private Limited
- Juniper Networks India Pvt Ltd
- K M Medical Software India Pvt Ltd
- K7 Computing Private Limited
- Kaalbi Technologies Pvt Ltd

- Kaar Technologies India Pvt I td
- Kaavian Systems Pvt Ltd
- ► Kairee Systems Pvt Ltd
- Kalatronics Consultancy Services Private Limited
- ► Kallos Solutions Pvt Ltd
- Kallows Engineering India Private Limited
- Kalycito Infotech Pvt Ltd
- ► Kambaa Incorporation
- Karvy Data Management Services Ltd
- Karvy Global Services Ltd
- Kaspersky Lab India Pvt I td
- Katalyst Software Services Private Limited
- KavNiya Technology Solutions Pvt Ltd
- Kayakalp Systems Private Limited
- Kays Harbor Technologies Private Limited
- ► KCP Technologies Ltd
- ► KDK Softwares (India) Pvt Ltd
- Keeves Technologies Pvt Ltd
- Kellton Tech Solutions Ltd
- Keysight Technologies India Pvt Ltd
- KG Information Systems Pvt Ltd
- Khaga Analytics Private Limited
- Khalsha Consultancy Services Private Limited
- Khemeia Technologies Private Ltd
- KKM Soft Private Limited
- KKS Tech Solutions Private Limited
- KLA-Tencor Software India Pvt Ltd
- Klenty India Private Limited
- KlioTech Pvt Ltd
- Knack Systems & Services (P) Ltd
- ► KNAV & Co.
- Knight Frank India Private Limited
- K-Nomics Techno Solutions Pvt Ltd

- Knot Solutions Pvt Ltd
- Knowcross Solutions Pvt Ltd
- Knowlarity Communications Pvt Ltd
- Knowlens Solutions Private Limited
- Kongsberg Digital Software And Services Pvt Ltd
- Konstant Infosolutions Pvt Ltd
- Kony India Pvt Ltd
- Korecent Solutions Private Limited
- Koresol
- Kovai Systems India Private Limited
- ► Kovaion Consulting India Pvt I td
- ► Kovair Software Pvt Ltd
- ► KPIT Technologies Ltd
- ► KPMG Advisory Services Private Limited
- KPMG Global Delivery Center Private Limited
- KPMG Global Services Management Private Limited
- KPR Institute of Engineering and Technology
- ► Kranti Tech Services
- KRIB Information Services
- Krish Compusoft Services Pvt Ltd
- Kriyatec IT Systems Pvt Ltd
- Kronos Solutions India Pvt Ltd
- KrypC Technologies Private Limited
- KServe BPO Private Limited
- Ksolves India Pvt Ltd
- Kstudio Solutions Private Limited
- KTree Computer Solutions India Pvt Ltd
- Kumaran Systems Pvt Ltd
- Kunj Services Private Limited
- Kvaliteta Systems and Solutions Pvt Ltd
- KVN Software Pvt Ltd
- L&T Technology Services Ltd
- La Exactlly Software

Pvt Ltd

- Lakshya IT Consulting Private Limited
- Lam Research (India) Pvt Ltd
- Lantronix India Private Limited
- ► Lapiz Digital Services (A Div. of Ultramarine & Pigments Ltd)
- Larsen & Toubro Infotech Ltd
- Laserbeam Software Private Limited
- Launchpad Learning Labs and Career Limited
- Lazer Ken IT Services India Pvt Ltd
- Leapmile Logistics Private Limited
- Learning Mate Solutions Private Limited
- LearnOn Technology Solutions LLP
- Leeyo Software Pvt Ltd
- LegaLogic Consulting LLP
- Legasis Services Pvt Ltd
- ► Lemoxo Technologies
- Lepton Software Export & Research Pvt Ltd
- Lester Infoservices Private Limited
- Lexington Soft Pvt Ltd
- Lexplosion Solutions Pvt Ltd
- Lifeline Systech Solutions Pvt Ltd
- Lighthouse Info Systems Pvt Ltd
- LinkDigi Spaces Private Limited
- Linkstreet Learning Pvt Ltd
- LiquidHub Analytics Private Limited
- ► Liquidhub India Pvt Ltd
- Liqvid eLearning Services Pvt Ltd
- Lisle Technology Partners Pvt Ltd
- Lister Technologies Pvt Ltd
- ► Lithium Technologies India R&D Private
- Lithium Urban Technologies Private Limited
- Litmus7 Systems Consulting Pvt Ltd

- Livares Technologies Pvt Ltd
- Llama Logisol Private Limited
- ► LNCT Group of Colleges, Bhopal
- ▶ LOCANIX
- log.os India Private Limited
- Logesys Solutions India Pvt I td
- Logic Information Systems (India) Private Limited
- ► LogicLadder Technologies Private Limited
- LogiTrans Technology Pvt Ltd
- Logixal Solutions Private Limited
- LogMeIn (India) Private Limited
- Lovely Professional University
- Lowe's Services India Pvt Ltd
- Lucid Infotech Private Limited
- ► Lucida Technologies Private Limted
- ► Lulu Tech Park Private Limited
- ► Lumis Consulting Partners India Pvt Ltd
- ► M2H Infotech LLP
- Ma Foi Analytics and Business Services Pvt Ltd
- MA Knowledge Services Research (India)
 Private Limited
- MAANTT Global Services Private Limited
- Maarga Systems Pvt Ltd
- Maersk Global Service Centres (India) Pvt Ltd
- Mafiree
- MageComp
- Magic Software Pvt Ltd
- Magicbricks Realty Services Limited
- Magnitude Software India Pvt Ltd
- Magnum Super Distributors Inda Private Limited
- Magus Customer Dialog Pvt Ltd
- Mahindra Integrated Business Solutions Pvt Ltd

- Mahindra Logistics Limited
- Mahindra World City Jaipur Ltd
- ► Majesco Limited
- MakeMyTrip (India) Pvt Ltd
- Mallow Technologies Pvt Ltd
- Management & Computer Consultants
- Manhattan Associates (India) Development Centre Pvt Ltd
- Manipal Global Education Services Pvt Ltd
- Manorama Infosolutions Private Limited
- Manorama Web Solutions Private Limited
- ManpowerGroup Services India Pvt Ltd
- Manthan Software Services Pvt Ltd
- Maple Software Private Limited
- Maraekat InfoTech Limited
- Marg Compusoft Private Limited
- MarketTools Research Pvt Ltd
- Markit India Services Pvt I td
- Marvel Geospatial Solutions Private Limited
- Mashreq Global Services Private Limited
- Mast Global Business Services India Pvt Ltd
- MASTEK Ltd
- Master Software
 Solution Hitech Private
 Limited
- MasterCard Technology Private Limited
- Masters Support Tech Pvt Ltd
- Matrimony.com Limited
- MattsenKumar Services Private Limited
- Maven Infotech Pvt Ltd
- Mavens i Softech Solutions Private Limited
- Maverick Quality Advisory Services Pvt Ltd
- Mavin Technologies Private Limited
- Max Mobility Pvt Ltd
- Mayabious Art

- Mayflower Language Services Pvt Ltd
- MB Informatics Private Limited
- McAfee Software (India) Pvt Ltd
- McCormick Support Services Private Limited
- McGraw Hill Education (India) Pvt Ltd
- McKinsey & Company Inc.
- McKinsey Knowledge Centre India Pvt Ltd
- MCS Solutions Pvt Ltd
- Meddiff Technologies Pvt Ltd
- Media Lab Asia
- MediaTek India Technology Pvt Ltd
- Medma Infomatix Pvt Ltd
- Medsynaptic Pvt Ltd
- Megri Soft Limited
- Melea Outsourcing Services Pvt Ltd
- Menerva Software Private Limited
- Mentor Graphics (India) Private Limited
- Merce Technologies Pvt Ltd
- Mercedes-Benz Research and Development India Pvt Ltd
- Mercer Consulting (India) Pvt Ltd
- Merit Software Services Pvt Ltd
- MeritTrac Services Pvt Ltd
- Merrill Technology Services India Pvt Ltd
- Met Technologies Private Limited
- Metacube Software Pvt Ltd
- Metapercept Technology Services LLP
- MetaSys Software Private Limited
- Meteonic Innovation Pvt Ltd
- Metlife Global Operations Support Center Pvt Ltd
- METRO Global Business Services Pvt Ltd
- MFX Infotech Private Limited
- MGRM Net Ltd

- Micro Focus Software India Private Limited
- Microgenesis Tech Soft Private Limited
- Microland Ltd
- Microlucid Technology Private Limited
- MicroPyramid informatics Private Limited
- Microsoft Corporation(I) Pvt Ltd
- MicroWorld Software Services Private Limited
- Midland Credit Management India Pvt Ltd
- Miles Software Solutions Pvt Ltd
- Mind Field Software Solutions Pvt Ltd
- Mindcom Consulting Services Pvt Ltd
- Mindcrest (India) Pvt
 Ltd
- ► Mindfire Solutions
- ► Mindlogicx Infratec Ltd
- MindMap Consulting
- MindTree Ltd
- Minecodes Technology Private Limited
- Mirabel Technologies India Private Limited
- Miracle Software Systems India Pvt Ltd
- Miramed Ajuba Solutions Private Limited
- ► MIST IT Services Private Limited
- mjunction Services Ltd
- MLR Institute of Technology
- MNR Data Might Private Limited
- ► MOBAC Technologies Private Limited
- Mobicloud Technologies Private Limited
- Mobien Digital Private Limited
- Mobiloitte Technologies India Pvt Ltd
- Mobily Infotech India Pvt Ltd
- Mobilyte India Tech Private Limited
- Mobinius Technologies Private Limited
- Mobisy Technologies Pvt I td
- MobMe Wireless Solutions Ltd

- Modak Analytics Software Private Limited
- Modular Infotech Pvt Ltd
- ► Modular Infotech Pvt
- mokSa Technologies India Pvt Ltd
- Mondelez India Foods Private Limited
- MongoDB Software India Pvt Ltd
- Monjin Interviews Private Limited
- Monocept Consulting Pvt I td
- Monsoonfish
- Morgan Stanley Advantage Services Pvt Ltd
- MothersonSumi Infotech & Designs Ltd
- Motif India Infotech Pvt Ltd
- Mouri Tech Pvt Ltd
- Move Offshore Call Centre Pvt Ltd
- Moveinsync Technology Solutions Pvt Ltd
- MphasiS Ltd
- Mpower Consumer Solutions Private Limited
- MResult Services Pvt
- MTAP Technologies Pvt Ltd
- Murata Electronics (India) Private Limited
- Muthayammal Engineering College (A unit of Muthayammal Educational Trust and Research Foundation)
- Muziris Softech Pvt Ltd
- MyGeeksWorld Services Private Limited
- Nagarro Software Pvt Ltd
- Naico Information Technology Services Private Limited
- ► NANTECH Solutions
- NAPLTech (IT subsidiary of Nava Bharat Agro Products Ltd)
- Nasdaq Corporate
 Solutions (India) Private
 Limited
- Nat IT Solved Private Limited
- NathCorp Private Limited

- National Payments Corporation of India
- Navieon Technologies
- Navigators Software Pvt Ltd
- NaviSite India Pvt Ltd
- Navjyoti Global Solutions Private Limited
- NCR Corporation India Pvt Ltd
- NdimensionZ Solutions Pvt Ltd
- NDOT Technologies Pvt Ltd
- Near India Private Limited
- Nebulogic IT Solutions Pvt Ltd
- NEC Technologies India Pvt I td
- Neerja Softwares Private Limited
- Neeyamo Enterprise Solutions Pvt Ltd
- Neilsoft Ltd
- ► Nelito Systems Ltd
- Neogroup Services India Pvt Ltd
- Neonicz Software Solutions Private Limited
- Nesco Limited
- Nesote Technologies Private Limited
- Ness Technologies (India) Ltd
- NEST Information Technologies Private Limited
- Net Access (India) Ltd
- Net Solutions
- NetApp India Pvt Ltd
- Netaquila Solutions Pvt I td
- Netar Software Services Private Limited
- NetBiz Systems Pvt Ltd
- Netcon Technologies India Private Limited
- ► Netconclave Systems
- NetCracker Technology Solutions (India) Pvt Ltd
- NetEdge Computing Global Services Pvt Ltd
- Netesoft India Ltd
- Nethues Technologies Private Limited
- Netmagic Solutions Pvt Ltd
- Netmeds Marketplace

- Limited
- NetMonastery Network Security Pvt Ltd
- Netrika Consulting India Private Limited
- Netscout Systems India Pvt Ltd
- NetScout Systems Software India Pvt Ltd
- Netstager Technologies Pvt Ltd
- Netweb Software Pvt Ltd
- Neuroequilibrium Diagnostic Systems Private Limited
- Nevpro Business Solutions Pvt Ltd
- New Age Software and Solutions (India) Pvt I td
- New Chennai Township Private Limited
- New Generation Applications Pvt Ltd
- New Vision Digital Private Limited
- Newgen Software Technologies Ltd
- Newt Global India Pvt Ltd
- Nexsus Techno Solutions Pvt Ltd
- Nextenders (India) Pvt Ltd
- NextGen Healthcare India Private Limited
- Nexus India Capital Advisors Pvt Ltd
- Nexval Infotech Private Limited
- nFactorial Analytical Sciences Pvt Ltd
- ► NGA HR India Pvt Ltd
- nhance Engineering Solutions Pvt Ltd
- Nice Interactive Solutions India Pvt Ltd
- Nichepro Technologies Private Limited
- Nichi-In Software Solutions Pvt Ltd
- Nihilent Technologies Limited
- NIIT SmartServe Ltd
- NIIT Technologies Ltd
- Nine Hertz India Private Limited
- Ninestars Information Technologies Pvt Ltd
- Nishith Desai Associates

- Nisum Consulting Private Limited
- Niteo Technologies(P) Ltd
- ▶ Nitor Infotech Pvt Ltd
- Niyati Technologies Private Limited
- NMSWorks Software Pvt Ltd
- Noble Systems India Private Limited
- Nokia Solutions and Networks India Pvt Ltd
- Nomura Research
 Institute Financial Technologies India Pvt Ltd
- Nomura Research Institute India Pvt Ltd
- Nomura Services India Pvt I td
- North Shore Technologies Pvt Ltd
- Northern Operating Services Pvt Ltd
- Novartis Development IT (A Div. of Novartis Healthcare Pvt Ltd)
- Novatree e-Solutions Private Limited
- Novel Patent Services Private Limited
- Novel Research and Development India Private Limited
- Novire Technologies Private Limited
- Novo Nordisk Service Center India Pvt Ltd
- NowFloats Technologies Pvt Ltd
- NSEIT Limited
- nThrive Global Solutions Private Limited
- NTrust Infotech Pvt Ltd
- NTT Communications India Pvt Ltd
- ► NTT DATA Global Delivery Services Private
- NuCore Software Solutions Pvt Ltd
- Numetric Technologies Private Limited
- Nusyn Digital Solutions Private Limited
- Nutanix Technologies India Private Limited
- Nuvepro Technologies Private Limited
- ► NVIDIA Graphics Pvt Ltd
- ► NVISH Solutions Private

- Limited
- NxtGen Datacenter & Cloud Technologies Pvt Ltd
- o3 Capital Global Advisory Pvt Ltd
- Oakton Global Technology Services Centre (India) Pvt Ltd
- Oasys Cybernetics Private Limited
- Oberoi Contact Centre (A Div. of EIH Ltd)
- Object Edge India Services Pvt Ltd
- Object Technology Solutions India Private Limited
- Octal Info Solution Pvt Ltd
- Octal IT Solution LLP
- Octaware Technologies Limited
- Odigotech Solutions Pvt Ltd
- Odyssey Technologies Ltd
- Offshorent Solutions Pvt Ltd
- OHM Clouds System Intergration and Infrastructures LLP
- Ojas Innovative Technologies Pvt Ltd
- Ojas Softech Private Limited
- ▶ Olive Technology Ltd
- Oloop Technology Solutions Private Limited
- Omega Healthcare Management Services Private Limited
- Omni Infoword Pvt Ltd
- Omniscient IT Solutions Private Limited
- One Click Technologies Private Limited
- One97 Communications Ltd
- OneGlobe Systems LLP
- OneIndia BSC Private Limited
- OneShield India Pvt Ltd
- Ontash India Technologies Pvt Ltd
- Onward Technologies Ltd
- Open Mind Services Limited
- Open Text Technologies India Pvt Ltd

- OpenLogix Software Solutions Private Limited
- OpEzee Private Limited
- Opteamix India Business Solutions Pvt Ltd
- Optimal Computing Pvt Ltd
- Optimize IT Systems Pvt Ltd
- OptiSol Business Solutions Pvt Ltd
- Opton Infocom Pvt Ltd
- Optum Global Solutions (India) Private Limited
- Optym India Private Limited
- Oracle (OFSS) BPO Services Ltd
- Oracle India Pvt Ltd
- Orange Business
 Services India Network
 Pvt Ltd
- Orange Technolab Pvt Ltd
- OrangeBytes Systems Private Limited
- Orangemantra Technology Private Limited
- OrangeScape Technologies Ltd
- Oravel Stays Private Limited
- Orbital Software Development Private Limited
- Orbitsys Technologies Private Limited
- Orchid Technical Consultancy Pvt Ltd
- Origin Learning Solutions Pvt Ltd
- Orion eSolutions Private Limited
- Orion Security Solutions Pvt Ltd
- OSB India Private Limited
- Osmosys Software Solutions Private Limited
- Outsourcing Technologies
- OXIGEN Services (India)
 Pvt Ltd
- Ozonetel Communications Private Limited
- ► P I Softek Limited
- ► PACCAR India Pvt Ltd
- PageTraffic Web-Tech Pvt Ltd

- Pairee Infotech Pvt Ltd
- Palle Technologies
- ► Pan Business Lists Pvt
- Pan Gulf Technologies Pvt Ltd
- Panacea Infotech Pvt
- ► Panamax Infotech Ltd
- Panasonic India Private Limited
- Pangea3 Legal Database Systems Pvt Ltd
- Paperflite Marketing Technology Private Limited
- ParaBlu Systems Pvt Ltd
- Paradigm IT Private Limited
- Paragon Dynamics Info Systems Pvt Ltd
- Paragyte Technologies Private Limited
- Param Info Computer Services Private Limited
- Paramatrix Technologies Pvt Ltd
- Paripoorna Software Solution Service Pvt
- Patel MicroData Private Limited
- PathPartner Technology Pvt Ltd
- Payhuddle Solutions Private Limited
- Payoda Technologies Pvt Ltd
- PayPal India Pvt Ltd
- ▶ PDS Infotech Pvt Ltd
- ▶ Peacock Technologies
- Peerbits Solution Private Limited
- Pegasystems Worldwide India Pvt I td
- Penn Information Technologies Pvt Ltd
- Pennant Technologies Pvt Ltd
- Pennywise Solutions Pvt Ltd
- Pentaur Technology Private Limited
- Peoplefy InfoSolutions Private Limited
- Pepper Designs Private Limited
- Pericent Technologies Private Limited

- Perpetuuiti Technosoft Services Pvt Ltd
- Persistent Systems Ltd
- Personal Air Quality Systems Pvt Ltd
- Petro IT Solutions Private Limited
- Peyote Morgan Consultancy Private Limited
- PFSWeb Global Services Private Limited
- PHi Business Solutions Ltd
- Phil Technologies Private Limited
- ▶ Philips India Ltd
- Phronesis Corporate Intelligence Services
 Pvt Ltd
- Phykon Solutions Pvt Ltd
- ▶ PI Data Centers Pvt Ltd
- PickZy Software Private Limited
- Pietos Solutions Private Limited
- Pinga Solutions Pvt Ltd
- Pinnacle Infotech Solutions
- Pinsaar Software Technologies Private Limited
- ► Pioneer Design And Engineering Private Limited
- Pipegrep Technologies P Ltd
- Piramal Swasthya Management and Research Institute
- Pitney Bowes Software India Pvt Ltd
- PixStone Images Pvt Ltd
- PKF Proserv Private Limited
- PKJ Technologies Private Limited
- Planet Web Solutions Pvt I td
- Platinum Infosystems Private Limited
- Plintron Global Technology Solutions
 Pvt I td
- ► Pluralsight India Pvt Ltd
- PMI Organization Centre Pvt Ltd
- PointMatrix IT Services Private Limited
- Pole to Win India Pvt Ltd

- Polestar Solutions and Services India LLP
- Policybazaar Insurance Web Aggregator
 Private Limited
- ► Polo Queen Industrial and Fintech Ltd
- Polycom Technology (R&D) Center Private Limited
- Pompeii Technologies Pvt Ltd
- Posidex Technologies Pvt Ltd
- Position2 Marketing Pvt Ltd
- Powerupcloud Technologies Private Limited
- Pradot Technologies Pvt Ltd
- Prakat Solutions Private Limited
- Prakshal Infotech Private Limited
- Pramati Technologies (P) Ltd
- Pratham Software Pvt Ltd
- Pratibha Healthkon Private Limited
- Precision Infomatic (Madras) Pvt Ltd
- Prescience Decision Solutions Private Limited
- Preva Systems Private Limited
- ► PRGX India Private Limited
- PricewaterhouseCoopers Pvt Ltd
- ▶ Prime Infoserv LLP
- Principal Global Services Pvt Ltd
- PRM Fincon Services Private Limited
- Pro Business Innovations
- Process Master Technologies Private Limited
- ProcessWhirl Management Consulting Private Limited
- Procure Techstaff Private Limited
- ► Profiniti Systems
- Progress Software Development Pvt Ltd
- Pro-Interactive Services (India) Pvt Ltd
- ▶ Prologic First India

- Pvt Ltd
- Prologiq Business Services LLP
- Promatics Technologies Private Limited
- Proquest Consultancy Services Pvt Ltd
- Prorigo Software Pvt Ltd
- Prosix Infotech Pvt Ltd
- Prospance Infotech Pvt Ltd
- Prospecta Technologies India Pvt Ltd
- Proval Technologies Pvt Ltd
- Provana India Private Limited
- Prudential Global Services Private Limited
- Prufer Logic Technologies Private Limited
- PSNA College of Engineering and Technol-
- PTC Software (India) Pvt Ltd
- PureSoftware Private Limited
- ► PurpleTalk India Pvt Ltd
- Pyramid IT Consulting Pvt I td
- Q2A Services Private Limited
- QA InfoTech Pvt Ltd
- QAAgility Technologies Pvt Ltd
- QAI (India) Ltd
- Qapitol QA Services Private Limited
- QDES Infotech
- Qliktech India Pvt Ltd
- QR Solutions (India) Private Limited
- Qsome Technologies Pvt Ltd
- Quadlabs Technologies Pvt Ltd
- Qualcomm India Pvt
- Qualitas Global Services LLP
- Quality Engineering and Software Technologies Pvt Ltd
- Qualitykiosk Technologies Private Limited
- Qualtech Consultants Pvt I td
- Quantium Analytics Pvt Ltd

- Quantum Leap Consulting Private Limited
- Quatrro Global Services Pvt Ltd
- Quest Informatics Pvt Ltd
- QuickPlay Media Pvt Ltd
- QuicSolv Technologies Private Limited
- Quiddity Software Solutions Private Limited
- Quinnox Consultancy Services Ltd
- Quinpro Info Services Private Limited
- Quintiles Research (India) Pvt Ltd
- QuisLex Legal Services Pvt Ltd
- QwikCilver Solutions Pvt Ltd
- Qwinix Technologies Private Limited
- QX KPO Services Pvt Ltd
- R K Softwares
- ► R S Software (India) Ltd
- R Systems International Ltd
- R1 RCM Global Private Limited
- Rackbank Datacenters Pvt I td
- Radiant Integrity Techno Solution Pvt Ltd
- Rage Communications Pvt I td
- Raghu Educational Society
- Raheja QBE General Insurance Company Ltd
- Raj Software Technology (India) Ltd
- Rajalakshmi Engineering College
- Rajeev Gandhi Computer Saksharta Mission (Run By Shri Rajeev Gandhi Computer Saksharta Society)
- Raksan Consulting private limited
- ► Ramco Systems Ltd
- RAMS Creative Technologies Private Limited
- RAMTeCh Software Solutions Pvt Ltd
- Ramyam Intelligence Lab Pvt Ltd

- Rance Computer Pvt Ltd
- ► Randstad India Ltd
- RankTech Solutions Private Limited
- Rapidqube Digital Solutions Private Limited
- RapidValue IT Services Pvt Ltd
- ► Rashvee Digital Services Private Limited
- Rave Technologies (India) Pvt Ltd
- RAVSoft Solutions India Private Limited
- Ray Business Technologies Pvt Ltd
- Razorpay Software Private Limited
- RBS Services India Private Limited
- ► Real Soft (Intl) Pvt Ltd
- Real Time Data Services Private Limited
- ► RealPage India Pvt Ltd
- Reckonsys Tech Labs Private Limited
- Red Panthers Software Solutions Pvt Ltd
- RedBlack Software Private Limited
- ReDIM Information Systems Pvt Ltd
- RedLeaf Technologies Private Limited
- RedMart India Private Limited
- Redspark Technologies Pvt Ltd
- Redtech Network India Pvt Ltd
- ► Refcheck Xperts
- Reflections Info Systems Private Limited
- Refreshment Product Service India Private Limited
- Reliable Spaces Private Limited
- Renault Nissan Technology and Business Centre India Pvt Ltd
- ► Reprographics India
- Responscity Systems
 Private Limited
- RetailInsights Consultancy Services Private Limited
- ► RheinBrucke IT Consulting Pvt Ltd
- Riaxe Systems Private

- Limited
- ► Rigel Networks Pvt Ltd
- RightCloudz Technoloaies LLP
- Rinira Technologies Pvt Ltd
- Rishabh Software Pvt Ltd
- Ritusha Consultants Pvt Ltd
- RJ Softwares
- RM Education Solutions India Pvt Ltd
- RMS Risk Management Solutions India Pvt Ltd
- RMSI Pvt Ltd
- RnR DataLex Pvt Ltd
- Robert BOSCH Engineering and Business Solutions Pvt Ltd
- Robosoft Technologies Pvt Ltd
- Rocheston Press Private Limited
- Rockwell Collins India Enterprises Pvt Ltd
- ► RocSearch India Pvt Ltd
- Roljobs Technology Services Private Limited
- Rolls-Royce Operations (India) Pvt Ltd
- Rovan Software Solutions Private Limited
- RP Techsoft International Private Limited
- RR Donnelley India Outsource Pvt Ltd
- ► RR Technologies
- RSalesArm IT Services Private Limited
- RSI Content Solutions India Private Limited
- Rubicon Skill Development Private Limited
- Rubyians Private Limited
- Rudrabhishek Infosystem Private Limited
- Rupal Consulting
- Rupeeseed Technology Ventures Pvt Ltd
- Russell Reynolds
 Associates India Private
 Limited
- RV Matrix Software Technologies Pvt Ltd
- Ryan India Tax Services Private Limited
- S Capital Solutions Pvt Ltd

- S&P Capital IQ (India) Pvt I td
- S. P. Jain Institute of Management & Research
- S10 Healthcare Solutions Pvt Ltd
- Saama Technologies (India) Pvt Ltd
- Saba Software India Pvt Ltd
- SABERNI Software LLP
- Saburi TLC Worldwide Services Pvt Ltd
- Safe Software and Integrated Solutions Pvt Ltd
- SAG Infotech Pvt Ltd
- Sahaj Software Solutions Private Limited
- Sahithi Systems Pvt Ltd
- Saigun Technologies Pvt Ltd
- SailFin Technologies Pvt Ltd
- Saksham Innovations Pvt Ltd
- Saksoft Ltd
- Salem Infotech Private Limited
- Sambhavi Corporate Services Private Limited
- Sampoorna Matchjobs. com Pvt Ltd
- Samsung R&D Institute India - Bangalore Pvt Ltd
- Samsung R&D Institute India - Delhi (A Division of Samsung India Electronics Pvt Ltd.)
- Samyak Infotech Pvt Ltd
- Sandhata Technologies Pvt Ltd
- Sankalp Computer & Systems Pvt Ltd
- Sanmita India Private Limited
- SAP Labs India Pvt Ltd
- Sapience Analytics Pvt Ltd
- Sapient Consulting Private Limited
- Sapours Technologies Private Limited
- Sapple Systems Pvt Ltd
- Sarada Systems Private Limited
- Saral Technologies
- Saraswat Infotech Ltd

- Saraswati Digital Private Limited
- Sarda Solutions & Technologies Private Limited
- Sarjen Systems Pvt Ltd
- Sarvaloka Service on Call Private Limited
- ► SAS Institute (India) Pvt Ltd
- Sash Digital Advertisement Private Limited
- Sashakta Technologies Pvt Ltd
- Sashi Reddi Investment Capital Fund
- Sasken Technologies Limited
- Saslab Technologies Private Limited
- Sathyabama University (A div. of Sathyabama Educational Trust)
- Satnav Technologies Pvt Ltd
- Satwic Software Solutions Private Limited
- Satyam Venture Engineering Services Pvt Ltd
- Savetur Digital Private Limited
- Savi Infoservices (India) Pvt Ltd
- Saxo AS
- SayOne Technologies Pvt Ltd
- ► SBL knowledge Services Limited
- SCA Technologies India Pvt Ltd
- Scalable Consulting & Solutions Private Limited
- Schlumberger India Technology Centre Pvt Ltd
- Schneider Electric India Pvt Ltd
- SCIOinspire Consulting Services (India) Private Limited
- Scope e-Knowledge Center Pvt Ltd
- SD MacTec IT Solutions Private Limited
- Seaant Web Technologies Pvt Ltd
- Seagate Technology HDD (India) Private Limited
- Seal Infotech Pvt Ltd
- SecPod Technologies

Pvt Ltd

- Secuark Private Limited
- Secure Bitcoin Traders
 Pvt Ltd
- Securelyshare Software Private Limited
- Sedin Technologies Private Limited
- ► SEED Infotech Ltd
- SE-Mentor Solutions Pvt Ltd
- Seneca Global IT Services Pvt Ltd
- Senrysa Technologies Private Limited
- Sensiple Software Solutions Pvt Ltd
- Senzopt Technologies Private Limited
- SEOFIED IT Services Private Limited
- Seohunk International
 IIP
- Sequel Integrated Solutions Private Limited
- Servion Global Solutions Ltd
- Sesame Software Solutions Pvt Ltd
- SevenHill Consulting & Investigations Private Limited
- Seventhsense Technologies Pvt Ltd
- Shakti Infotech Private Limited
- Shalom Info Tech Pvt
- Sharad Institute of Technology College of Engineering
- SharePoint Frontier Software Pvt Ltd
- Sharp Software Development India Pvt Ltd
- ► Shell Business Service Centre (A div. of Shell India Markets Pvt Ltd)
- Shiftu Technology Private Limited
- Shingora Technologies LLP
- Shivamtech Engineering Design Private Limited
- Shivrai Tehnologies Private Limited
- Shlok Information Systems India Pvt Ltd
- ► SHLR Technosoft Private Limited
- Shore Infotech India

- **Private Limited**
- Shreshta Info Global Services Private Limited
- Shriram Value Services Limited
- Shrishti Softech Solutions Pvt Ltd
- SIBIA Analytics and Consulting Services Pvt Ltd
- Siddha Development Research and Consultancy Private Limited
- Siemens Healthcare Private Limited
- Siemens Technology and Services Pvt Ltd
- Sierra-Cedar India Pvt Ltd
- ► Sify Technologies Ltd
- ► Sigma Infosolutions Ltd
- Signalchip Innovations Pvt Ltd
- Sigtech Wireless Technologies Private Limited
- Silicomp India Pvt Ltd
- Silicus Technologies India Pvt Ltd
- Silverlink Technologies Pvt Ltd
- Silverskills Pvt Ltd
- Simeio Development Center Pvt Ltd
- Simform Solutions Private Limited
- Simplicity First Software Private Limited
- Simplilearn Solutions Private Limited
- Simplyfi Softech India Private Limited
- Sing Sys Software Services Private Limited
- Sinura Health Information Process Solutions
 Pvt Ltd
- Sitara IT Innovations Private Limited
- Sitel India Private Limited
- SiValley Technologies Private Limited
- SixSigma SoftSolutions Private Limited
- SJain Ventures Limited
- SK Vedainfo Universal Technologies Private Limited
- SkaaS Technology Solutions Private Limited

- SKANDA IT Consulting Private Limited
- Skill Cube Private Limited
- Skillmine Technology Consulting Pvt Ltd
- Skillphul Business Toys Private Limited
- Skillveri Training Solutions Private Limited
- Skilrock Technologies Pvt Ltd
- SKP Business Consulting LLP
- Skyach Software Solutions Pvt Ltd
- Skybits Technologies Pvt Ltd
- Skylark Global BPO Services Private Limited
- Skysmile Technologies Private Limited
- Skytree Consulting Engineers (I) Private Limited
- SkyValue Research & Services
- ► Sling Media Pvt Ltd
- SLK Software Services Pvt Ltd
- ► SLR Infotech Pvt Ltd
- SM Netserv Technologies Pvt Ltd
- SMA-e-Experts Private Limited
- Smart 24x7 Response Services Pvt Ltd
- Smart Chip Private Limited
- Smart Cube India Pvt Ltd
- ► Smart IT-Concepts (NGP) Pvt Ltd
- Smart Skill Tech Private Limited
- SmartCirqls Infotech Pvt Ltd
- SmartCity (Kochi) Infrastructure Pvt Ltd
- Smokescreen Technologies Private Limited
- Snap-on Business Solutions India Pvt Ltd
- ► SNAV Technologies Private Limited
- SOA IT Solutions Pvt Ltd
- Societe Generale Global Solution Centre Pvt Ltd
- SOCXO Solutions Private Limited

- Sofocle Technologies (OPC) Private Limited
- SoftAge Information Technology Ltd
- Softnotions Technologies Pvt Ltd
- SoftTech Engineers Pvt Ltd
- Software Associates
- Software Business
 Solutions Consulting
 India Pvt Ltd
- Software Data (India)Ltd
- Software Paradigms Infotech Pvt Ltd
- Software Technology Parks Of India
- Solartis Technology Services Pvt Ltd
- SolutionKraft Technologies Private Limited
- Solutions Infini Technologies (India) Pvt Ltd
- Som Imaging Informatics Pvt Ltd
- Sonar Softech India Private Limited
- ► Sonata Software Ltd
- Sony India Software Center (A div. of Sony India Pvt Ltd)
- Sooktha Consulting Private Limited
- Sopra India Pvt Ltd
- Sorokasoft (India) Pvt
- Sou.Sushila Danchand Ghodawat Charitable Trust Sanjay Ghodawat Group of Institutions
- Source Fuse Technologies India Pvt Ltd
- SourceHOV India Pvt Ltd
- SourceKode Technologies LLP
- SP Robotic Works Private Limited
- Span Seven Design Services Private Limited
- Sparsh Magic LLP
- Sparx IT Solutions Pvt Ltd
- ► SPE
- Specbee Consulting Services Private Limited
- Spectraforce Technologies (India) Pvt Ltd
- Spencer Stuart (India)Pvt Ltd

- Sphere Info Solutions Private Limited
- SPI Technologies India Pvt Ltd
- SpiderLogic India Pvt Ltd
- Spoors Technology Solutions India Pvt Ltd
- Sports Mechanics India Pvt Ltd
- SpringPeople Software Private Limited
- SQS India BFSI Ltd
- SQS India Infosystems Pvt Ltd
- Squadm Technologies Pvt Ltd
- Sree Sastha Institute of Engineering & Technology
- Sree Tammina Software Solutions Private Limited
- Sree Vidyanikethan Educational Trust
- Sri Mookambika Infosolutions Pvt Ltd
- Sri Technologies Pvt I td
- Sride Tech Private Limited
- Sridhar Infosoft Solutions
- Srijan Technologies Private Limited
- Srini Infotech Private Limited
- Srinivasan Software Solutions Pvt Ltd
- Srishti ESDM Private Limited
- SRKay Consulting Group LLP
- SRKS Software Solutions Pvt Ltd
- SRM Techsol Pvt Ltd
- SRM University
- SRV Media Private Limited
- SS Consulting
- SSP India Pvt Ltd
- Stackup Technology Solutions Private Limited
- Standard Chartered Global Business Services Private Limited
- STARNEL Consulting and Engineering Private Limited
- StateStreet Services India Pvt Ltd

- Steelnx Ventures Private Limited
- Sterling Software Private Limited
- Stixis Technologies Pvt I td
- Stockholding Document Management
 Services Limited
- Strad Hosting & Development LLP
- Strategic Human
 Resource Management
 India Pvt Ltd
- StratLytics Consulting Private Limited
- Stream Perfect Global Services
- Strides Software Solutions Private Limited
- STROTA ConsulTech Private Limited
- Successive Software Private Limited
- Suchetan Commercial and Marketing Pvt Ltd
- Sudrania Software LLP
- Suffescom Solutions Private Limited
- Suma Soft Pvt Ltd
- Sumati Legal Services Pvt Ltd
- Summit Disclosure Solutions India Pvt Ltd
- Summit Information Technologies Private Limited
- SumTotal Systems India Pvt Ltd
- Sun and Sun Solutions
- Sun Dew Solutions Pvt Ltd
- Sun Knowledge Pvt Ltd
- Sun Life India Service Centre Pvt Ltd
- Sundaram BNP Paribas
 Home Finance Ltd
- Sundaram Business Services Limited
- Sundaram Infotech Solutions (A Division of Sundaram Finance Ltd)
- Sundaram Infotech Solutions Ltd
- SunGard Availability Services (India) Pvt Ltd
- SunONE Technologies Private Limited
- Sunsmart Technologies Pvt Ltd
- SunTec Business Solutions Pvt Ltd

- Superannuationops
 Private Limited
- Superior Talent India Pvt Ltd
- Support.com Pvt Ltd
- SureSoft Systems Pvt
- Surevin BPO Services Limited
- SurgeForth Technologies Private Limited
- Surprise Solutions
- Surve Infotech Private Limited
- Surya Software Systems Pvt Ltd
- Sutherland Global Services Pvt Ltd
- Suventure Services Pvt I td
- Suyati Technologies Pvt Ltd
- Suyog Computech Pvt I td
- Swadesh Softwares Private Limited
- Swash Convergence Technologies Ltd
- Swayam Personality Assessment
- Sweans Technologies Pvt Ltd
- Swift ProSys Pvt Ltd
- Swiss Re Shared Services (India) Pvt Ltd
- SYM RPA Private Limited
- SyManSys Technologies India Pvt Ltd
- Symantec Software India Pvt Ltd
- Symbol Technologies India Pvt Ltd
- SyMetric Systems
- Symphony EYC India Private Limited
- Synapse Techno Design Innovations Pvt Ltd
- Synchronoss Technologies India Pvt Ltd
- Synchrony International Services Pvt Ltd
- Synechron Technologies Pvt Ltd
- Synergy Computer Solutions International Ltd
- Synergy Technology Services Private Limited
- Syngenta Services Pvt Ltd

- Synopsys (India) Pvt Ltd
- Synoverge Technologies Private Limited
- Syntel Private Limited
- Syntrio Technologies Private Limited
- Sysbiz Technologies Pvt Ltd
- Syscraft Information System Pvt Ltd
- Systango Technologies Private Limited
- System Solutions
- Systematix Infotech Pvt Ltd
- Systems Plus Pvt Ltd
- Systems Valley Pvt Ltd
- SysTools Software Pvt Ltd
- Svstweak Software
- SYX Services Private Limited
- ► TA Netgables Pvt Ltd
- Taction Software Private Limited
- ► Tagfact Service Private Limited
- ► Talent & Analytics India Private Limited
- ► Talentica Software (India) Pvt Ltd
- ► TalentSprint Education Services Pvt Ltd
- ► Talisma Corporation Pvt Ltd
- ► Tally Solutions Pvt Ltd
- ► Tangence Solutions (India) Private Limited
- ► TAO Automation Services Private Limited
- TaraSpan Solutions Pvt Ltd
- Target Corporation India Pvt Ltd
- Targetorate Consulting LLP
- Tasaa Software Services Pvt Ltd
- Tata Business Support Services Ltd
- ► Tata Communications Transformation Services Ltd
- Tata Consultancy Services Ltd
- ► Tata Motors Limited (Global Delivery Centre)
- ► Tata Technologies Ltd
- Tata Teleservices Ltd

- ▶ TatvaSoft
- Taurus Hard Soft Solutions Pvt Ltd
- ► Taurusquest Global Services Pvt Ltd
- ► Tavant Technologies India Pvt Ltd
- TCG Digital Solutions Pvt Ltd
- ► TE Connectivity Services India Private Limited
- ► Team Tranquil Software Solutions Pvt Ltd
- ► TeamSuccesso Software Pvt Ltd
- ► Tech Mahindra Ltd
- ► Techartus Solutions
- ► Techathon Networks
- ► Techclyde Services Private Limited
- ► Techease Systems Private Limited
- ► Techera It Consulting Private Limited
- Techfaya Innovations Private Limited
- Techieminds Technology Solutions Pvt Ltd
- ► Techies India Inc.
- ► Techindia Infoway Pvt Ltd
- TechJini Solutions Pvt Ltd
- ► Techno Brain India Pvt Ltd
- ► Techno India
- ► Technoforte Software Pvt Ltd
- ► Technopark Technology Business Incubator
- ► TECHNOPARK (Electronics Technology Parks Kerala)
- ► Technopro Solution Private Limited
- ► Technosoft Global Services Pvt Ltd
- ► Technovalley Software India Private Limited
- TechPerspect Software Private Limited
- Techplus Digital Private Limited
- Techrumba Software Private Limited
- ► Techsoft DataServices LLP
- TechTier IT Solutions Pvt Ltd

- Teckinfo Solutions Pvt Ltd
- ► Tectoro Consulting Private Limited
- ► Tejora Technologies Ltd
- Teknokraaft Info Systems Pvt Ltd
- Tekshapers Software Solutions Private Limited
- Tekskills India Private Limited
- ► TEKsystems Global Services Private Limited
- Teleperformance India (CRM Services India Pvt Ltd)
- ► Telstra Telecommunications Pvt Ltd
- ► Temenos India Pvt Ltd
- ► Tenth Planet Technologies Pvt Ltd
- Terabeam Proxim Wireless Pvt Ltd
- ► Teradata India Pvt Ltd
- ► Terralogic Software Solutions Private Limited
- ► TESCO Bengaluru Private Limited
- ► Testhouse India Pvt Ltd
- ► Texas Instruments India Pvt Ltd
- Texelq Engineering India Pvt Ltd
- Texila Educational and Management Services Private Limited
- Thakur Institute Of Management Studies Career Development & Research
- ► The Basics Digital Solutions Private Limited
- ► The Chartered Institute of Management Accounts
- ► The Children's Place India Private Limited
- ► The Corporate World
- ► The Information Company Pvt Ltd
- ► The Mobile Wallet Private Limited
- ► The World Bank (IBRD)
- ► Think Future Technologies Private Limited
- ► Thinkbridge Software Private Limited
- ► ThinkPalm Technologies Pvt Ltd
- ► Thirdware Solution Ltd

- ► Tholons Knowledge Management Pvt Ltd
- Thomson Reuters International Services Pvt Ltd
- Thoughts Academy Pvt Ltd
- ThoughtWorks Technologies India Pvt Ltd
- ► Three D Power Visualization Pvt Ltd
- ► Thryve Digital Health
- ThynkBlynk Technologies India Private Limited
- TIAA Global Business Services (India) Private Limited
- ► Tieto India Private Limited
- ► Tiger Analytics India
- ► Time Analytic & Shared Services Pvt Ltd
- ► Timken Engineering and Research India Pvt Ltd
- ► TIS India Business Consultants Pvt Ltd
- ► Tismo Technology Solutions Private Limited
- ► TM Solutions Pvt Ltd
- ► TNQ Books and Journals Pvt Ltd
- ► TO THE NEW (Intelligrape Software Pvt. Ltd.)
- Togglenow Software solutions Private Limited
- ► ToLuna India Pvt Ltd
- TomTom India Pvt Ltd
- ► Toon Explainers Private Limited
- Tops Investigation Services Private Limited
- ► TopSource Infotech Solutions Pvt Ltd
- ► ToRaise LLP
- Toshiba Software (India) Pvt Ltd
- ► Total IT Solutions Pvt Ltd
- ► Totient Business Solutions Private Limited
- Towards Vision Technologies Pvt Ltd
- ► ToXSL Technologies Private Limited
- Tranistics Data Technologies Pvt Ltd

- ► Trans Neuron Technologies Private Limited
- TransForm Solution Pvt Ltd
- ► Transgenez Solutions
 Private Limited
- ► Transity Technology Solutions LLP
- TransSys Solutions Pvt Ltd
- ► Transunion CIBIL Limited
- Transunion Global Technology Center LLP
- ► Transydex Solutions
- ► Travanleo Info Solutions India Private Limited
- ► Trendsetterz IT Services Private Limited
- ► Tresvista Financial Services Private Limited
- ► Trianz Holdings Private Limited
- ► Trigent Software Ltd
- Trignodev Software Pvt Ltd
- ► Trigya Technologies Private Limited
- Trigyn Technologies Ltd
- Trikaal Tech Enterprises Pvt Ltd
- ► Trilegal
- ► Trilliant Digital Private Limited
- ► Trimble Information Technologies India Pvt I td
- ► Tripada Softech Private Limited
- ► Triple A Solutions Pvt Ltd
- ► Tripurainfo.com
- ► Trucksfirst Service Private Limited
- ► TrueBlue India LLP
- ► Truetech Solutions Private Limited
- TruSpeQ Consulting Private Limited
- Trutech Webs Pvt Ltd
- Truven Health Analytics India Pvt Ltd
- Truworth Infotech Pvt Ltd
- Try Logic Soft Solutions AP Pvt Ltd
- ► TSS Consultancy Pvt Ltd
- ► TTK Services Pvt Ltd

- ► Tudip Technologies Private Limited
- Tvisha Systems Private Limited
- ► TVS Next Private
- Tyto Software Private Limited
- Uber India Systems Private Limited
- UBS Business Solutions (India) Private Limited
- Udyogii Solutions Private Limited
- ► UGAM Solutions Pvt
- UL Cyberpark (ULCCS IT Infrastructure Pvt Ltd)
- UL Technology Solutions Pvt Ltd
- Umang Software Technologies
- Uneecops Technologies Ltd
- Unfurl Technologies Private Limited
- Uniberry Technologies Private Limited
- Uniphore Software Systems Private Limited
- ▶ Uniq Technologies
- Unisys Global Services
 India (STP Division of Unisys India Pvt Ltd)
- United Data Services Pvt Ltd
- ▶ UnitedLex BPO Pvt Ltd
- Universal Legal
- Universal Software
- University of Petroleum and Energy Studies
- Unspun Strategic Advisory Services Private Limited
- uOhmac Technologies Private Limited
- UPTEC Computer Consultancy Ltd
- Urbanclap Technologies India Private Limited
- US Tech Solutions Pvt Ltd
- US Technology International Pvt Ltd
- ► UTC India Innovation & Engineering Center (A div. of UTC Fire & Security India Ltd)
- ▶ Utopia India Pvt Ltd
- UTV Software Communications Limited

- UV Technologies Private Limited
- UX Business Solutions Private Limited
- ▶ UXIndia Studios Pvt Ltd
- V Trace Solutions LLP
- V4 Intellekt Mart Private Limited
- Vakils Premedia Private Limited
- Valency Networks
- ValueLabs
- ValueMentor InfoSec Private Limited
- Valuepitch E Technologies Pvt Ltd
- Valuewing Consultancy Services Pvt Ltd
- Vamaship (A Div. of BVC Tradeport Private Limited)
- ► Vaneera Hi-Tech
- VAPS Technosoft Private Limited
- Varenya Softech Pvt Ltd
- Vartak Computers Private Limited
- Varutra Consulting Private Limited
- VATIT Consultants Private Limited
- ► VBPO India Private Limited
- ► Vcidex Solutions Pvt
- vConstruct Private Limited
- vCreaTek Consulting Services Private Limited
- ► VDart Technologies Private Limited
- Veative Labs Private Limited
- Vega Intellisoft Private Limited
- Vegazva Technologies Private Limited
- Vehere Interactive Private Limited
- Vel Tech Dr. RR & Dr. SR Technical University
- Velan Info Services India Pvt Ltd
- Velocity Software Solutions Pvt Ltd
- ► Ventus Infotech Pvt Ltd
- Verare Technologies Private Limited
- Verbat Technologies

- (India) Private Limited
- Verifacts Services Private Limited
- VeriSign Services India Pvt Ltd
- Veritas Software Technologies India Private Limited
- Verity Knowledge Solutions Pvt Ltd
- Verizon Data Services
 India Pvt Ltd
- Vertex Offshore Services Pvt Ltd
- Veryx Technologies Private Limited
- Veuon Technologies Private Limited
- VFS Global Services Pvt I td
- Viavi Solutions India Pvt Ltd
- Vidya Mantra EduSystems Pvt Ltd
- Vidyatech Solutions Pvt Ltd
- ▶ Vihanga EmbedSoft
- ► Viitorcloud Technologies Private Limited
- ► Vinam Solutions Pvt Ltd
- ► Viola Services (India) Private Limited
- ► Virtual Employee Pvt
- Virtual Guard Services Private Limited
- VirtusaPolaris (Virtusa Consulting Services Pvt Ltd)
- Visa Consolidated Support Services (India)
 Private Limited
- ► Vishwak Solutions Pvt
- Visual IQ Techno Services India Pvt Ltd
- ► VIT Trust
- ► VIT University
- ► Vitae International Accounting Services
- Vitamap Software Solutions Pvt Ltd
- Viteos Capital Market Services Ltd
- Vittena Analytics Private Limited
- Vivid Infotech Software Solutions Pvt Ltd
- Vivilex Technologies Private Limited

- Vleader Verification
 Services Private
 Limited
- V-Link Fleet Solutions Pvt Ltd
- Vmukti Solutions Private Limited
- VMware Software India Pvt I td
- Vodafone India Services Private Limited
- Vodca Labs Inc
- Voksedigital Consultancy Services LLP
- Volkswagen IT Services India Private Limited
- Volvo India Pvt Ltd
- Vooraf Technology
- Vortex Infosolutions
- Vowel Learning Solutions LLP
- Vrtechsys Solutions Private Limited
- VSM Software Pvt Ltd
- Vuram Technology Solutions Pvt Ltd
- VWR Lab Products Pvt Ltd
- Vyuga Consulting Private Limited
- ► W M Logistics India Private Limited
- W3Softech India Private Limited
- Waffor Retail Solutions Private Limited
- Walsons Services Pvt Ltd
- Watchy Technology Private Limited
- Wayindia Software Solution Private Limited
- we45 Solutions India Pvt Ltd
- Wearberry Soft Solutions India Private Limited
- Web Access (India) Pvt Ltd
- Web Spiders (India) Pvt Ltd
- Web.Com (India) Pvt Ltd
- WebNamaste
- Webrosoft Solutions Pvt Ltd
- Webstep Technologies Private Limited
- ▶ Webtek Labs Pvt Ltd

- wecare.digital
- Weir Minerals India Private Limited
- Welco Infotech Private Limited
- Welingkar Institute of Management Development & Research
- Wells Fargo India Solutions Pvt Ltd
- West Bengal Electronics Industry Development Corporation Ltd
- Whirlpool of India Limited (Global Technology and Engineering Centre GTEC)
- Whitelake Technology Solutions Pvt Ltd
- Widas Concepts India Private Limited
- William O'Neil India Private Limited
- ► Williams Lea (India)
 Pvt I td
- Winds Business Solutions Private Limited
- WinkTales Creative Solutions Private Limited
- ► Winsar Infosoft Pvt Ltd
- Winshuttle Software India Pvt Ltd
- Winsoft Technologies India Pvt Ltd
- Wipro Limited
- WM Global Technology Services India Pvt Ltd
- WNS Global Services (P) Ltd
- Workline Private Limited
- World Phone IT Services Pvt Ltd
- ▶ World Wide ITES
- Wrench Solutions Pvt Ltd
- Writer Business Services Private Limited
- www Bminds Technologies Pvt Ltd
- WyteMagic Private Limited
- Xceedance Consulting India Private Limited
- Xebia IT Architects India Private Limited
- Xenolith Technologies Pvt Ltd
- XenonStack Private Limited
- Xerox Technology

- Services India LLP
- ► Xiarch Solutions Pvt Ltd
- Xinthe Technologies Private Limited
- XL India Business Services Pvt Ltd
- ► XLPat TT Consultants Private Limited
- Xmplar Management Solutions Private Limited
- Xoriant Solutions Pvt Ltd
- Xpanxion International Pvt Ltd
- Xplore-Tech Services Pvt Ltd
- XS CAD Limited
- XS Infosol Pvt Ltd
- XSAT India Services Pvt Ltd
- XSYSYS Technologies Pvt Ltd
- Xvidia Media Private Limited
- Xybion India Pvt Ltd
- Yamaha Motor Solutions (India) Pvt Ltd
- YASH Technologies Pvt Ltd
- Yasham Software Services Private Limited
- ➤ YES Centre of Systems Excellence (Yes Bank Ltd)
- Yethi Consulting Private Limited
- ➤ YO Edutech Solutions Private Limited
- ► Yodlee Infotech Pvt Ltd
- Yogright Solutions
- Yokogawa IA Technologies India Pvt Ltd
- Yottasys Consulting Private Limited
- Zafin Software Centre of Excellence Pvt Ltd
- ZANEC Soft Tech Pvt Ltd
- Zapbuild Technologies Private Limited
- Zaptech Solutions Private Limited
- Zarlina Systems Private Limited
- zCon Solutions Pvt Ltd
- Zebi Data India Private Limited
- Zen Quality Assurance Pvt Ltd

- Zensar Technologies Ltd
- Zentech Info Solutions Private Limited
- Zerone Consulting Private Limited
- ZesTech Global Pvt Ltd
- ► ZF India Private limited
- ➤ Zifo Technologies Pvt
- Zinnov Management Consulting Pvt Ltd
- Znet Technologies Private Limited
- Zoho Corporation Pvt Ltd
- ZS Associates India Private Limited
- Zscaler Softech India Private Limited
- Zuci Software Testing Solutions Private Limited
- Zuneeue Technologies Private Limited
- Zynga Game Network India Pvt Ltd
- ZYNQ Software Private Limited

